DONAU CHEMIE

2019

Constant vigilance helps build a safer future

kaspersky

BRING ON
THE FUTURE

Kaspersky Managed Protection passes every test with flying colors, providing international chemicals business with vital extra immunity against cyber criminals.

Founded near Vienna almost 200 years ago, the Donau Chemie Group supplies industrial chemicals used in hundreds of everyday products and processes.

Chemicals

- Headquartered in Vienna, Austria
- Kaspersky Managed Protection, Kaspersky Endpoint Security for Business Advanced and Kaspersky Security Awareness Training

"KMP was incredibly easy to activate and shows great value, with the detailed information it provides helping us to fine-tune our defenses."

Christian Lang, IT Manager,
Donau Chemie AG

Today, the group employs around 1,100 people in 11 countries, predominantly in Europe and the USA. The family-run Donau Chemie Group with its headquarters in Vienna is a leading company in the chemical industry in Austria, Central Eastern Europe, Germany, Italy, the USA and the Philippines. The focus is on the production of inorganic industrial chemicals such as sulphuric acid, electrolysis products and calcium carbide as well as the production of environmental products for the purification of water. The portfolio of the Donauchem Division comprises the distribution and mixing and blending of a comprehensive range of industrial chemicals and specialties in various qualities (technical, chemical or pharmaceutical). Donau Carbon develops, produces and supplies high-quality, tailor-made activated carbon products and offers suitable service concepts. Donau Kanol develops and produces consumer goods in the fields of medicine, cosmetics, household and technology, and animal and garden. Its 2018 revenues exceeded €370 million.

Challenge

Donau Chemie's success relies on the uninterrupted operation of its manufacturing centers, the skills of its scientists and the expertise of its sales, marketing and customer service teams. Secure, reliable and integrated IT keeps the corporate engine running smoothly and efficiently.

The protection of its IT is especially important as it manages large volumes of valuable data, including the company's own priceless manufacturing formulas and processes. It also must safeguard Donau Chemie's own confidential corporate data and that of its customers and suppliers, as well its employees' personal information.

When the company faced increasing threats from cybercriminals targeting businesses with ransomware, and employees with sophisticated phishing scams, IT Manager, Christian Lang, took immediate steps to put robust defenses in place to protect the company, its people, trading partners and assets.

Explains Christian: "We selected Kaspersky Endpoint Security for Business Advanced for its excellent performance in identifying and blocking dangerous software. And since we deployed the solution, we haven't had a single successful attack, which is great!"

To this Christian added Security Awareness training programs from the extensive Kaspersky portfolio, to equip both Donau Chemie's IT team and its colleagues in other departments, with the knowledge, skills and good habits to operate safely and securely at work.

"For me, this is where good IT security really begins," says Christian, who estimates that Kaspersky Security Awareness training programs save Donau Chemie at least €45,000 every year.

1,100
employees

€370m
in annual revenues

€45,000
saved annually through cybersecurity training

"But, while I'm very satisfied with these measures, and we have renewed our existing agreements with Kaspersky recently, I'm always looking for IT to add value, to simplify processes, to deliver efficiencies and reduce manual errors. So, I'm constantly looking ahead to see how we can improve and what additional steps we can take to help to stay ahead of our competition – and the cybercriminals."

The Kaspersky solution

During one of his regular conversations with Kaspersky, to review the performance of existing solutions and assess Donau Chemie's evolving requirements, Christian was asked to consider the merits of Kaspersky Managed Protection (KMP).

KMP implements all the latest approaches to cyber threat hunting, further improving the effectiveness of Kaspersky products, by supplementing multiple, automated detection technologies with the unique, hands-on skills and experience of world-class professional analysts.

The key advantage of KMP is that it detects attacks that automated detection and prevention tools may have missed, including new, more elusive and harder to identify malware-less attacks, those disguised to look like legitimate admin activity or those lying dormant in IT infrastructure, ready to be activated by an attacker.

"I was interested but I needed to understand what KMP added to the protection I already had from Kaspersky Endpoint Solution," explains Christian.

"I agreed to a trial of KMP, but I was concerned that it might take a lot of time and additional resource to install and set the trial up, at a time when we were particularly busy with other projects. So, it was very pleasing to find out that the test could be configured in just 15-30 minutes by simply connecting to the existing Kaspersky Endpoint Security for Business Advanced system."

Confidence
Cybersecurity solutions and experts are protecting Donau Chemie 24/7/365

Security
Endpoint attacks reduced to zero

Control
Management console ideal for small IT team Detailed KMP reports inform business decision-making and create peace of mind

Cost
Priceless protection from data theft, and preservation of business continuity Cybersecurity training ROI in just five months with annual savings of €45,000

At first, given the excellent performance of existing cybersecurity measures, the KMP test produced routine weekly administration reports. Then, when there was suspicious activity that couldn't be automatically prevented, KMP instantly triggered an alert and a personal phone call to Christian to advise him of the issue and recommended action on efficient mitigation.

Fine tuning

"KMP was incredibly easy to activate and shows great value, with the detailed information it provides helping us to fine-tune our defenses. When evaluating all our options, it came out top of a range of potential additional cybersecurity solutions that I was considering. So, at that moment, I decided to extend our use of Kaspersky solutions by adding KMP to our cybersecurity portfolio.

"Years ago, I regarded Kaspersky as a business specializing in anti-virus but now it's clear the company is so much more than that. In fact, given the performance of its solutions, I'm considering using the Kaspersky penetration testing service next, as I think that its experts are the only ones capable of really assessing the real strength of our defenses and ensuring that we are doing all that we can to stay safe."

Cyber Threats News: www.securelist.com
IT Security News: business.kaspersky.com
www.kaspersky.com/fraudprevention

www.kaspersky.com

kaspersky

BRING ON THE FUTURE