

## Offering-Specific Terms

The following specific terms shall apply to the indicated Product or Services Offerings when quoted by Dell ("Supplier"):

Offering	Terms	Third Party Offering (Y/N)? (*)
Dell branded warranty and standard offerings for Support Services and certain standard Professional Services	<a href="http://www.dell.com/en-us/dt/customer-services/product-warranty-and-service-descriptions.htm">www.dell.com/en-us/dt/customer-services/product-warranty-and-service-descriptions.htm</a>  <a href="http://www.dell.com/servicecontracts/global">www.dell.com/servicecontracts/global</a>	N
Dell branded Software	General License Terms: <a href="http://www.dell.com/eula">www.dell.com/eula</a>  Unit of Measure Terms: <a href="http://www.delltechnologies.com/content/dam/digitalassets/active/en/unauth/manual-warranty-informations/products/data-protection/h2483-sw-use-rights.pdf">www.delltechnologies.com/content/dam/digitalassets/active/en/unauth/manual-warranty-informations/products/data-protection/h2483-sw-use-rights.pdf</a>  Dell EMC Subscription-based license terms: <a href="http://www.delltechnologies.com/asset/en-us/solutions/business-solutions/legal-pricing/dellemc_subscription_based_license_terms.pdf">www.delltechnologies.com/asset/en-us/solutions/business-solutions/legal-pricing/dellemc_subscription_based_license_terms.pdf</a>	N
Dell APEX Backup Services	Cloud Service Offerings Agreement: <a href="http://www.dell.com/learn/us/en/uscorp1/cloud-services-terms">www.dell.com/learn/us/en/uscorp1/cloud-services-terms</a>  (Including the supplemental terms, service description or service offering description posted at the above link where applicable).	N
Dell APEX Cloud Platform for Red Hat OpenShift	Your use of any Red Hat OpenShift subscriptions is subject to and governed by the applicable Red Hat End Enterprise Agreement found at: <a href="https://www.redhat.com/en/about/enterprise-agreements">https://www.redhat.com/en/about/enterprise-agreements</a>  Your use of any Red Hat Enterprise Linux subscriptions is subject to and governed by the applicable Red Hat End User License Agreement found at: <a href="https://www.redhat.com/en/about/eulas">https://www.redhat.com/en/about/eulas</a>	Red Hat subscriptions: Y  Other elements of, and support services for, APEX Cloud Platform for Red Hat OpenShift: N
Dell APEX Compute	The APEX agreement applicable to these APEX services is available at <a href="http://www.dell.com/APEXagreement">www.dell.com/APEXagreement</a> for customers purchasing for internal use, and at <a href="https://www.delltechnologies.com/partner/en-us/partner/apex-partner-agreement.htm">https://www.delltechnologies.com/partner/en-us/partner/apex-partner-agreement.htm</a> for resellers and distributors purchasing directly from Dell.  In addition to the APEX agreement, the following Service Offering Description applies.  Dell APEX Compute Service Offering Description: <a href="https://i.dell.com/sites/csdocuments/Legal_Docs/en/us/dell-apex-compute-onpremises-sd-en.pdf">https://i.dell.com/sites/csdocuments/Legal_Docs/en/us/dell-apex-compute-onpremises-sd-en.pdf</a>  For translations of the Service Offering Descriptions, please contact your sales representative.	N
Dell APEX Data Storage Services	The APEX agreement applicable to these APEX services is available at <a href="http://www.dell.com/APEXagreement">www.dell.com/APEXagreement</a> for customers purchasing for internal use and at <a href="http://www.delltechnologies.com/partner/en-us/partner/apex-partner-agreement.htm">www.delltechnologies.com/partner/en-us/partner/apex-partner-agreement.htm</a> for resellers and distributors purchasing directly from Dell.  In addition to the APEX agreement, the following Service Offering Description applies.	N

	<p>Dell APEX Data Storage Services On-Premises Service Offering Description:  <a href="https://i.dell.com/sites/csdocuments/Legal_Docs/en/us/apex_data_storage_services_serviceofferingdescription.pdf">https://i.dell.com/sites/csdocuments/Legal_Docs/en/us/apex_data_storage_services_serviceofferingdescription.pdf</a></p> <p>Dell APEX Data Storage Services Colocation Service Offering Description:  <a href="https://i.dell.com/sites/csdocuments/Legal_Docs/en/us/apex-data-storage-services-colo-sd-en.pdf">https://i.dell.com/sites/csdocuments/Legal_Docs/en/us/apex-data-storage-services-colo-sd-en.pdf</a></p> <p>Dell Customer Managed APEX Data Storage Services Service Offering Description:  <a href="https://i.dell.com/sites/csdocuments/Legal_Docs/en/us/apex-data-storage-services-cpm-onpremises-sd-en.pdf">https://i.dell.com/sites/csdocuments/Legal_Docs/en/us/apex-data-storage-services-cpm-onpremises-sd-en.pdf</a></p> <p>For translations of the Service Offering Descriptions, please contact your customer success manager.</p>	
<p>Dell APEX Hybrid Cloud for VMware and Dell APEX Private Cloud</p>	<p>The APEX agreement applicable to these APEX services is available at <a href="http://www.dell.com/APEXagreement">www.dell.com/APEXagreement</a> for customers purchasing for internal use and at <a href="http://www.delltechnologies.com/partner/en-us/partner/apex-partner-agreement.htm">www.delltechnologies.com/partner/en-us/partner/apex-partner-agreement.htm</a> for resellers and distributors purchasing directly from Dell.</p> <p>In addition to the APEX agreement, the following Service Offering Description applies.</p> <p>Dell APEX Hybrid Cloud for VMware - Service Offering Description:  <a href="https://i.dell.com/sites/csdocuments/Legal_Docs/en/us/dell-apex-hybrid-cloud-for-vmware-onpremises-sd-en.pdf">https://i.dell.com/sites/csdocuments/Legal_Docs/en/us/dell-apex-hybrid-cloud-for-vmware-onpremises-sd-en.pdf</a></p> <p>Dell APEX Private Cloud - Service Offering Description:  <a href="https://i.dell.com/sites/csdocuments/Legal_Docs/en/us/dell-apex-private-cloud-onpremises-sd-en.pdf">https://i.dell.com/sites/csdocuments/Legal_Docs/en/us/dell-apex-private-cloud-onpremises-sd-en.pdf</a></p> <p>For translations of the Service Offering Descriptions, please contact your customer success manager.</p>	<p>N</p>
<p>Dell APEX Managed Device Service</p>	<p>Commercial Terms of Sale:  <a href="http://www.dell.com/learn/us/en/uscorp1/terms-conditions/commercial-terms-of-sale-us">www.dell.com/learn/us/en/uscorp1/terms-conditions/commercial-terms-of-sale-us</a></p> <p>Dell APEX Managed Device Service - Service Offering Description:  <a href="https://i.dell.com/sites/csdocuments/Legal_Docs/en/us/apex-managed-device-service-sd-en.pdf">https://i.dell.com/sites/csdocuments/Legal_Docs/en/us/apex-managed-device-service-sd-en.pdf</a></p>	<p>N</p>
<p>Dell APEX Navigator for Multicloud Storage</p>	<p>Cloud Service Offerings Agreement:  <a href="http://www.dell.com/learn/us/en/uscorp1/cloud-services-terms">www.dell.com/learn/us/en/uscorp1/cloud-services-terms</a></p> <p>(Including the supplemental terms, service description or service offering description posted at the above link where applicable).</p>	<p>N</p>
<p>Dell Telecom Infrastructure Blocks for Red Hat</p>	<p>Your use of any Red Hat OpenShift subscriptions is subject to and governed by the applicable Red Hat End Enterprise Agreement found at: <a href="https://www.redhat.com/en/about/enterprise-agreements">https://www.redhat.com/en/about/enterprise-agreements</a></p>	<p>Red Hat subscriptions: Y</p> <p>Other elements of, and support services for, Dell Telecom Infrastructure Blocks for Red Hat: N</p>
<p>Third Party cloud service offerings (such as Google Cloud Services) which include Support Services provided by Supplier</p>	<p>If this purchase includes a third party cloud service offering (such as Google Cloud Services), your use of the cloud services is subject to the applicable vendor-specific terms and conditions located at <a href="http://www.dell.com/cloudservicecontracts">www.dell.com/cloudservicecontracts</a></p>	<p>Third Party Cloud Offering: Y</p> <p>Related Dell Support Services: Y</p>

<p>Microsoft Subscriptions which include Support Services provided by Supplier</p>	<p>Your use of the Microsoft Subscriptions is subject to your locally applicable Dell Cloud Solutions Agreement, individual SaaS and cloud-based offering terms and conditions as described below:</p> <p>United States: <a href="http://www.dell.com/cloudservicecontracts">www.dell.com/cloudservicecontracts</a></p> <p>Canada:</p> <ul style="list-style-type: none"> <li>English: <a href="#">SaaS and Cloud Services Contracts   Dell Canada</a></li> <li>Canadian French: <a href="#">Contrats de logiciels en tant que service et de services virtuels   Dell Canada</a></li> </ul> <p>If your region is not shown above, please contact your local Dell Sales Representative to confirm the availability of this service in your location.</p>	<p>Third Party Cloud Offering: Y</p> <p>Related Dell Support Services: Y</p>
<p>EndPoint Software with Auto-Renewal</p> <p>EndPoint Software includes any of the following currently available third party software as a service offerings that Customer may subscribe to with Dell:</p> <ul style="list-style-type: none"> <li>VMware Workspace One</li> <li>VMware Carbon Black</li> <li>Carbonite</li> <li>Absolute</li> <li>Secureworks Managed Services</li> <li>Netskope</li> </ul>	<p>Terms governing EndPoint Software with Auto-Renewal: <a href="http://www.dell.com/endpointsoftware">www.dell.com/endpointsoftware</a> (and the Dell or third party terms referenced therein)</p> <p>For this offering (EndPoint Software with Auto-Renewal), even though it includes third party products, Dell provides a certain level of Support Services:</p> <p><a href="https://i.dell.com/sites/csdocuments/Legal_Docs/en/us/dell-prosupport-for-software-client-sd-en.pdf">https://i.dell.com/sites/csdocuments/Legal_Docs/en/us/dell-prosupport-for-software-client-sd-en.pdf</a></p> <p><i>Note: When ordered on a standalone basis separately from EndPoint Software with Auto-Renewal, then the currently available third party software as a service offerings are subject solely to the license and support terms from their original supplier (e.g.: VMware with respect to Workspace One / Carbon Black) and support services are provided directly by the original supplier.</i></p>	<p>Third party software: Y</p> <p>Related Dell Support Services: N</p>
<p>Vblock, Vxblock and PowerFlex Rack (formerly VxFlex Integrated Rack and VxRack Flex) Converged/Hyperconverged Systems and related services</p>	<p>Support Services terms: <a href="https://www.dell.com/en-us/dt/converged-infrastructure/support/support-service-descriptions.htm">https://www.dell.com/en-us/dt/converged-infrastructure/support/support-service-descriptions.htm</a></p> <p>Products contain components that are subject to Cisco Systems, Inc. terms and conditions, located at <a href="http://www.cisco.com/en/US/docs/general/warranty/English/EU1KEN_.html">www.cisco.com/en/US/docs/general/warranty/English/EU1KEN_.html</a> (for which Customer authorizes Supplier (or shall ensure the applicable end user authorizes Supplier) to accept on your behalf if Supplier performs the product installation).</p> <p>Products contain components that are subject to VMware, Inc. terms and conditions, located at <a href="https://www.vmware.com/agreements.html">https://www.vmware.com/agreements.html</a> (for which Customer authorizes Supplier (or shall ensure the applicable end user authorizes Supplier) to accept on your behalf if Supplier performs the product installation)</p> <p>No performance or delivery service level agreements will apply. This Product is not returnable, except where customer is entitled to return due to breach of warranty. Warranty Period: 90 days</p>	<p>N</p>
<p>Dell Technologies Satisfaction Guarantee Program Terms and Conditions (for eligible products and where Customer has procured no less than 3 years of ProSupport)</p>	<p><a href="https://www.delltechnologies.com/asset/en-us/products/storage/legal-pricing/future-proof-satisfaction-guarantee-terms-and-conditions.pdf">https://www.delltechnologies.com/asset/en-us/products/storage/legal-pricing/future-proof-satisfaction-guarantee-terms-and-conditions.pdf</a></p>	<p>N</p>
<p>Wyse Clients</p>	<p>Use Rights and Restrictions. Dell Wyse Windows Embedded Thin Clients are intended to be used as thin clients only and not as personal computers. Dell is not responsible for and will not warrant, support, repair or replace any thin client device or component that is not used for its intended purpose. As an example, and without limitation, any operation of a Dell Wyse Windows Embedded Thin Client with the write filter turned off during regular use (except as required for image upgrades, applying security patches, registry changes, and application installation) is beyond the scope of the intended purpose, will prematurely wear out the Flash/SSD storage and will invalidate the thin client product warranty. In addition, enabling the Windows Page File is beyond the scope of the intended purpose and will invalidate the thin client product warranty.</p> <p>Adobe and Microsoft Software. Certain Dell Wyse Thin Clients include software that is subject to the license terms for Adobe Systems</p>	<p>N</p>

	Incorporated/Adobe Systems Software Ireland Limited located at <a href="https://www.adobe.com/legal/licenses-terms.html">https://www.adobe.com/legal/licenses-terms.html</a> . Adobe and Flash are trademarks or registered trademarks of Adobe Systems Incorporated in the United States, other countries or both. Certain Dell Wyse Thin Clients may also include software that is licensed by Microsoft under terms that prohibit Customer from locally running Desktop Functions on Thin Client Devices. For purposes of these terms, “Thin Client Device” means a Customer system that depends heavily on some other computer (such as a server) to fulfill its computational roles; and “Desktop Functions” means consumer or general purpose tasks or processes (such as using word processing, spreadsheet, or slide show presentation software) performed exclusively or primarily by a PC device.	
Dell Chromebooks that are integrated with Google Chrome OS	Dell Chromebooks that are integrated with Google Chrome OS are subject to the terms located at <a href="https://www.delltechnologies.com/asset/en-us/products/laptops-and-2-in-1s/technical-support/Chromebook_Product_Addendum.pdf">https://www.delltechnologies.com/asset/en-us/products/laptops-and-2-in-1s/technical-support/Chromebook_Product_Addendum.pdf</a>	N
VMware offerings	<a href="https://vmware.com/download/eula.html">https://vmware.com/download/eula.html</a>	Y
Other Dell cloud services offerings not listed above  Includes without limitation:  - Dell Cloud Snapshot Manager - Dell Technologies Demonstration Center - CloudIQ	Cloud Service Offerings Agreement: <a href="http://www.dell.com/learn/us/en/uscorp1/cloud-services-terms">www.dell.com/learn/us/en/uscorp1/cloud-services-terms</a>  (Including the supplemental terms, service description or service offering description posted at the above link where applicable).	N
Secureworks offerings	If Customer is domiciled in any location other than Japan, the provision of the Services will be governed by the terms and conditions available at this link: <a href="http://www.secureworks.com/eula">www.secureworks.com/eula</a>  If Customer is domiciled in Japan, the provision of the Services will be governed by the terms and conditions available at this link: <a href="http://www.secureworks.jp/eula-jp">www.secureworks.jp/eula-jp</a>	Y
Dell Connectrix branded offerings manufactured by Brocade/Broadcom	Software is distributed by Dell pursuant to Dell’s general license terms with Dell as the licensor ( <a href="http://www.dell.com/eula">www.dell.com/eula</a> ), as supplemented by the end user license terms provided by Brocade/Broadcom and to which end user shall adhere.	N
Support and Warranty Information for Dell Extended Technologies Complete (fka Dell EMC Select) offerings not listed above	<a href="https://www.dell.com/en-us/dt/solutions/enterprise-infrastructure/extended-technologies-complete.htm">https://www.dell.com/en-us/dt/solutions/enterprise-infrastructure/extended-technologies-complete.htm</a>	Y
All Products and Services where Dell has access to telemetry or system data	Telemetry Data Provision: <a href="http://www.dell.com/telemetry">www.dell.com/telemetry</a>	N

\*) Where so indicated in the above table, the items are offered by Dell as a “Third Party Offering” subject to the terms for Third-Party Offerings stated below.

**Third Party Offerings:** Dell may offer to supply products and services that are provided by a third party manufacturer/supplier and that are not Dell - branded (“Third-Party Offerings”) and may include offerings from Supplier Affiliates using different brands other than “Dell” or “Dell EMC”. Notwithstanding any other provisions herein, Third-Party Offerings are subject to the standard license, services, warranty, indemnity of the third-party manufacturer/supplier (or an applicable direct agreement between Customer and such manufacturer/supplier), to which Customer shall adhere. Even if support fees are invoiced through Supplier, Third-Party Offerings are generally not supported by Supplier and Customer shall contact such third party directly for support (except as otherwise set forth in the applicable terms above). Any warranty, damages or indemnity claims against Supplier in relation to Third-Party Offerings are expressly excluded.



**Resale:** If Customer is purchasing any offering for resale, whether on standalone basis or as part of a solution, Customer must include the applicable Offering-specific Terms in a written agreement with the end user (or, if applicable, must require Customer's reseller to include the Offering-specific Terms in a written agreement with the end user), and provide written evidence of doing so upon receipt of request from Supplier.

**General Note:** Not all Offerings described herein are available in all territories and some Offerings may have been retired. References to "Dell branded" Offerings include Offerings that are, or previously were, branded "Dell EMC."