

**DELL**Technologies

# Connected Health

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Technology Solutions for Care Providers





# Healthcare use cases

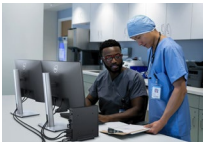
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## Patient Registration and Administration

PAGE 4

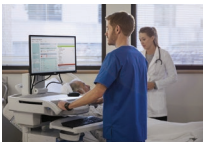
Innovative technology solutions that align to new patients' needs to speed up registration and access to care.



## Doctor's Office

PAGE 6

Efficient and space saving solutions for care providers in need of accurate, secure and fast access to patient information.



## Exam Room

PAGE 7

Innovative technology solutions that are flexible, secure and easy to manage so care providers can focus on their patient's needs.



## Medical Imaging and Diagnosis

PAGE 9

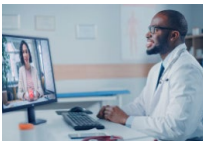
The best tools for radiologists to work efficiently and confidentially to enable positive outcomes.



## Emergency First Responder (EMS)

PAGE 10

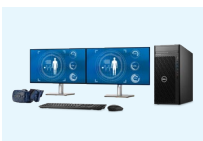
Technology solutions for emergency medical service and care providers who need to be equipped with tools to perform in the most demanding situations.



## Telehealth

PAGE 11

Gain on-demand secure access to patients, programs and data from wherever your patients are.



## Interactive Learning

PAGE 12

Enter new worlds of learning potential with a VR-ready solution for mainstream desktop users.



## Simplify IT

PAGE 13

Our most secure<sup>1</sup> & most manageable<sup>2</sup> offerings make IT management a breeze for our customers.

# Patient Registration and Administration

Innovative Technology Solutions that align to new patients needs to speed up registration and access to care.

## Dell Recommended Solution

- A OptiPlex Micro (35W)
- B Dell 27 USB-C Hub Monitor - P2723DE
- C Dell Micro All-in-One Stand - MFS22
- D Dell Pro Wireless Keyboard & Mouse - KM5521W \*
- E Dell Wired Headset - WH3024 \*



Dell Optiplex 7000 Series (Model 7020) MFF desktop computer, codename Luxor, P2723DE monitor, WH3022 headset, KM900 wireless mouse and keyboard, MFS22 monitor stand.

Experience a clean, hassle-free workspace Create a Single Cable Type-C Power Delivery solution with Micro (35W), powered by a Dell USB-C Hub monitor, neatly mounted to a Micro All-in-One Stand.

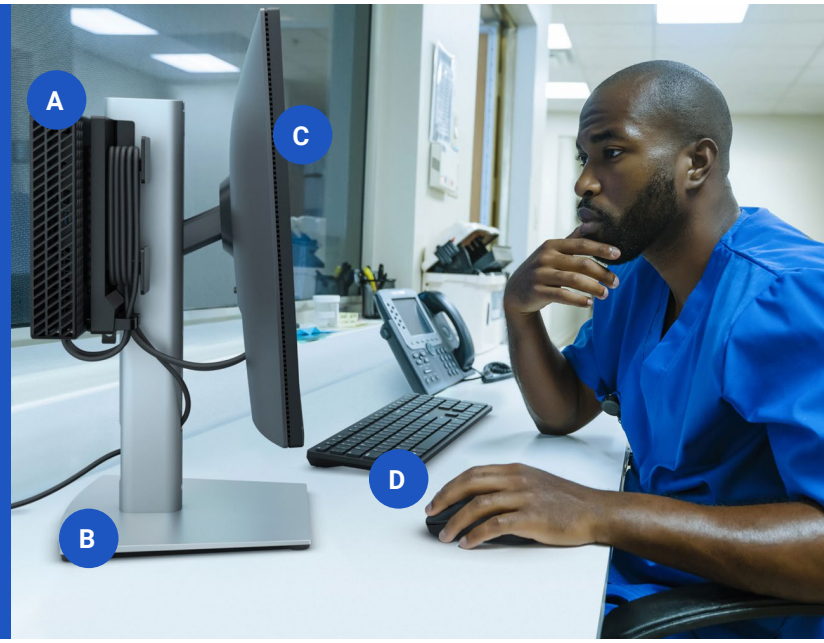


## Additional accessories and options

- F Dell UltraSharp Webcam - WB7022
- G Dell Single Monitor Arm - MSA20
- H Dell Speakerphone - SP3022

# Patient registration and administration

Securely access both their applications and patient records, regardless of location or available station.



The space-saving OptiPlex 3000 Thin Client supports up to three displays at 4K resolution and makes it easier to multi-task or simply see the bigger picture. Get the centralized control and security inherent to Dell thin clients and secure access to cloud-based applications and virtual workspaces.

## Dell Recommended Solution

- A** OptiPlex 3000 Thin Client with Dell ThinOS, Dell Hybrid Client or Windows 10 IoT Enterprise
- B** OptiPlex Micro All-in-One Stand - MFS22
- C** Dell 24 Monitor - P2425H
- D** Dell Pro Wireless Keyboard and Mouse - KM5221W

## Additional accessories and options

Discover a wide selection of stands and mounting options designed and tested for OptiPlex Micro and OptiPlex 3000 Thin Client.



# Doctor's Office

Care providers can get accurate, secure and fast access to patient information with our versatile mobile solutions.



A



B



C

## Dell Recommended Solution

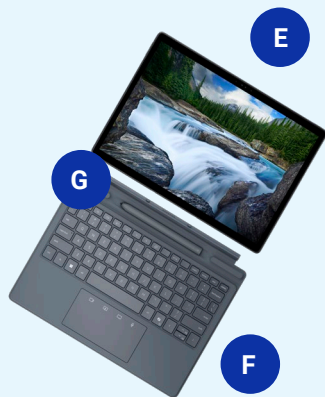
The beautifully designed Latitude 7350 aluminum chassis is available in a Titan Gray color and versatile 2-in-1 form factor that makes it easy to convert from tablet to laptop mode for use in corridor conversations or while docked in patient meeting rooms. For the ultimate in mobility, select the Latitude 7350 Ultralight, made from durable lightweight magnesium and available in a sleek River color.

A Latitude 7350

B Dell Premier Rechargeable Active Pen – PN7522W\*

C Dell Premier Rechargeable Wireless Mouse - MS7421W

D Dell Premier Wireless ANC Headset - WL7024\*\*



E

G

F



H

## Additional accessories and options

- E Latitude 7350 Detachable
- F Latitude 7350 Detachable Collaboration Keyboard
- G Latitude 7350 Detachable Active Pen
- H Dell EcoLoop Protective Case for Latitude 7350 Detachable

Some options may not be available in all regions  
 \*Active Pen only compatible with 2-in-1 form factor  
 \*\*Not pictured

# Exam Room

Innovative technology solutions that are flexible, secure and easy to manage so care providers can focus on their patient's needs.



Ultracompact, powerful desktop with flexible mounting options adapts to the needs of clinic and patient rooms. Quickly start up and launch common applications with the built-in AI of Dell Optimizer.

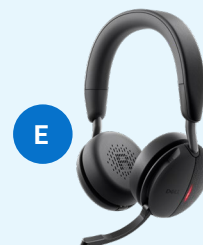
## Dell Recommended Solution

- A** OptiPlex Micro with versatile mounting options
- B** Dell 27 Monitor - P2725H
- C** Dell Pro Wireless Keyboard and Mouse - KM5221W
- D** Medical cart



## Additional accessories and options

- E** Dell Pro Wireless ANC Headset - WL5024



Some options may not be available in all regions

# Exam Room

Innovative technology solutions that are flexible, secure and easy to manage so care providers can focus on their patient's needs.



## Dell Recommended Medical Cart Solution for Exam Room

Get the centralized control and security inherent to Dell thin clients and secure access to cloud-based applications and virtual workspaces.

### Additional options

**A** OptiPlex 3000 Thin Client\* with Dell Dual VESA mount

**B** Dell 24 Monitor - E2423H

**C** Dell Pro Wireless Keyboard and Mouse - KM5221W\*

**D** Latitude 3440 or OptiPlex All-in-One configured with Dell ThinOS, or Windows 10 IoT Enterprise.\*



### Additional accessories and options

**E** OptiPlex 3000 Thin Client with vertical stand

**F** Dell 27 Monitor - P2723D (x2)

**G** Dell Dual Monitor Arm - MDA20

**H** Dell Premier Wireless Keyboard and Mouse - KM7321W

**I** Dell Pro Wireless ANC Headset - WL5024

\* Not pictured

Some options may not be available in all regions



# Medical imaging and diagnosis

The best tools for Radiologists who need to work efficiently and confidentially to enable correct diagnosis.



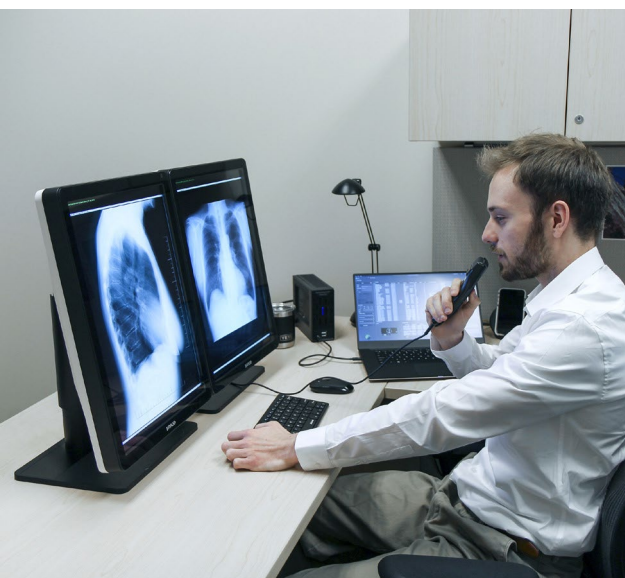
## Dell Recommended Diagnostic Solution

Dell Precision workstations – the most powerful workstations in the world. Built to power the most intensive applications and power world-class displays from Barco, for ultimate viewing and color accuracy.

**A** Precision 7875 Tower workstation

**B** Barco Coronis Fusion 6MP diagnostic display for general PACS

**C** Barco Eonis MDRC-2321 SNIB clinical review display for navigation head\*



### Dell recommended home read diagnostic display solution

- D** Precision 7680 workstation\*
- E** Barco Nio 3MP Dual-Head Diagnostic Displays for general PACS
- F** Barco VisionTek eGFX Enclosure w/MXRT-5600

### Additional accessories

- G** APC Back-UPS Pro 1500VA Battery Backup & Surge Protector – A6993995\*

# Emergency First Responder (EMS)

Technology solutions for emergency medical service and care providers who need to be equipped with tools to perform in the most demanding situations.



## Dell Recommended Solution

Trusted rugged technology solutions that help monitor and provide care for patients, in-vehicle or on the go.

- A** Latitude 7230 Rugged Extreme Tablet
- B** Rugged Tablet Dock\*
- C** Detachable keyboard
- D** Dell rugged battery charger
- E** Extended input and output module\*
- F** Carrying accessories like rigid handle, flexible handle and shoulder strap
- G** Rugged active pen



\* Not pictured  
Some options may not be available in all regions

# Telehealth

Gain on-demand, secure access to patients, programs and data from wherever your patients may be located.

## Dell Recommended Solution

Work in comfort and in style with a sleek, secure design. The optional 5MP IR camera with Presence Detection wakes your PC upon approach and locks when you step away.

- A** OptiPlex All-in-One
- B** OptiPlex Premier 24 All-in-One Height Adjustable Stand
- C** Dell Premier Multi-Device Wireless Keyboard and Mouse - KM7321W



## Additional accessories and options

- D** Dell 24 Monitor - P2423D
- E** OptiPlex All-in-One
- F** OptiPlex Premier 24 All-in-One Height Adjustable with Flex Bay (ODD Drive) Stand

# Interactive Learning

Enter new worlds of learning potential with a VR-ready solution for mainstream desktop users.



## Dell Recommended Solution

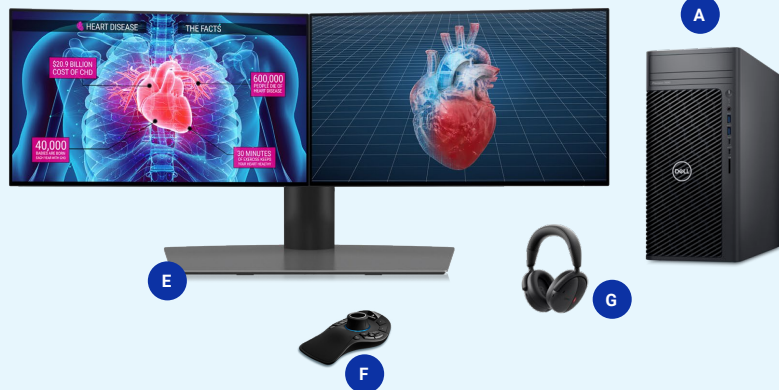
Enable more immersive experiences with the desktop built to deliver rich virtual reality consumption. The Precision 3680 Tower features high performance graphics options and thrives in interactive learning environments.

**A** Precision 3680 Tower

**B** Dell Premier Wireless Keyboard and Mouse - KM7321W

**C** Dell UltraSharp 27 4K USB-C Hub Monitor - U2723QE

**D** HTC VIVE Pro Virtual Reality System



## Additional accessories and options

**E** Dell Dual Monitor Stand - MDS19

**F** 3DConnexion SpaceMouse Pro Wireless

**G** Dell Premier Wireless ANC Headset - WL7024

# Simplify IT

Our most secure<sup>1</sup> and most<sup>6</sup> manageable offerings make IT management a breeze

## SECURITY

Improve fleet-wide security with multiple layers of defense

Reduce the attack surface and enhance long-term cyber resilience with [Dell Trusted Workspace](#)

Dell offers the industry's most secure commercial PCs<sup>1</sup> with protections competitors cannot match:



### Be secure from first boot

Rigorous, state-of-the-art supply chain controls and Dell-unique Secured Component Verification reduce the risk of product tampering.



### Spot ticking timebombs

Early-alert feature Indicators of Attack, offered only by Dell, scans for behavior-based threats.



### Stay protected from evolving threats

Only Dell offers off-host BIOS and firmware verification, providing greater security than other PCs. The latest Intel vPro<sup>®</sup>-based PCs provide an estimated 70% attack surface reduction.<sup>4</sup>

Layer on advanced threat protection with software from our ecosystem of best-of-breed partners.

Only Dell integrates device telemetry with industry-leading software to improve fleet-wide security.

[Learn More >](#)

## MANAGEABILITY

Manage your fleet of PCs - reliably and easily

Help secure and optimize your endpoints and deliver end-user productivity with [Dell Manageability Solutions](#)

[Dell Trusted Update Experience](#) makes it simple to update endpoints, packing the latest BIOS, driver, and firmware versions. Dell is the only Top-5 PC vendor that:



### Publishes<sup>2</sup> a device drivers and downloads release schedule:

IT Admins can deploy fleet-wide device updates on a predictable timeline.



### Performs<sup>3</sup> integrated validation of all driver and BIOS modules in an update:

IT Admins can expect a trusted, system compatible update deployment, across a fleet of devices.

[Learn More >](#)



### Dell has the industry's first:<sup>5</sup>

- Binary Large Object (BLOB) package-based solution using Microsoft Intune
- Systems Management Solution to integrate with Workspace ONE
- Hardware OEM systems management solution to integrate with Intel vPro<sup>®</sup>

# Legacy, scale and innovation

Dell Technologies is your trusted partner for the future of work

## Dell Technologies APEX

# 1st

and most comprehensive<sup>1</sup>  
As-a-service portfolio that spans from multi-cloud to client devices.

Experience the flexibility to transform your IT and deploy the latest technologies at predictable costs.

### Dell APEX PC-as-a-Service

Fully customizable subscription covers everything - devices, software and services; available from one-to-five-year terms.

### Dell APEX Managed Device Service

Fully managed, subscription with a team of IT experts to keep business devices up-to-date and secure; and no year-long commitment (US only).

[Learn more>](#)

## Asset Recovery Services

# 2.6B

Pounds of electronics recovered since 2007<sup>6</sup>

Let Dell help you securely and responsibly retire your old IT equipment - regardless of brand - to allow for a seamless transition from old to new technology, while protecting both your business and the planet.

[Learn more>](#)

## AI-driven support services

# 36TB

Telemetry data processed per day<sup>2</sup>

Evolving with you, using machine learning and an AI engine that learns fast. Trust Dell Technologies to deliver hyper-efficient, automated IT support, drawn from decades of AI experience and top-ranked services.

[Learn more>](#)


## ProDeploy Client Suite for PCs

# 30K+

PC's configured daily<sup>3</sup>  
For organizations of any size, find the right-sized deployment solution to solve an array of IT needs.

35 years of deployment expertise from Dell ensures seamless experiences for configuration, imaging, and provisioning; as well as asset tagging and warehousing.

[Learn more>](#)



Modern  
Lifecycle  
Solutions

## Dell Premier

# 297%

ROI over 4 years<sup>5</sup>

Modernize IT purchasing by shopping your catalog in a tailored online solution. Gain control over the entire IT ecosystem to cut costs, standardize ordering, access analytics and more.

[Learn more>](#)

## ProSupport Suite for PCs

# 641

Hours of admin time saved per year<sup>4</sup>  
With advanced telemetry and AI, IT teams can remotely manage the health of their Dell fleet, anticipate and resolve issues and automate PC updates.

[Learn more>](#)

**Disclaimers****Page No 2**

1. Based on Dell internal analysis, September 2023. Applicable to PCs on Intel processors. Not all features available with all PCs. Additional purchase required for some features. Geographic restrictions: Do not use in Argentina, Chile, China, Colombia, Costa Rica, Guatemala, Hong Kong, Korea, Malaysia, Russia, South Africa, Taiwan, Ukraine, Venezuela, Vietnam, Thailand, and the Philippines.
2. Based on Dell internal analysis, January 2024. Most-manageable commercial PCs when comparing the systems management capabilities of Dell Update Processes, Dell Manageability Solution capabilities and integrations with 3<sup>rd</sup> Party Management Solutions, with competitor update processes, systems management solution capabilities and integrations with 3<sup>rd</sup> party management solutions. 3<sup>rd</sup> Party Management Solutions - Microsoft Intune, Workspace ONE, are separate purchases. Intel vPro, to support out-of-band systems management, is an additional system configuration upgrade.

**Page No 13**

1. Dell has the industry's most secure commercial PCs with built-in below the OS security features that our competitors cannot match. Based on Dell internal analysis, September 2023. Applicable to PCs on Intel processors. Not all features available with all PCs. Additional purchase required for some features. Geographic restrictions: Do not use in Argentina, Chile, China, Colombia, Costa Rica, Guatemala, Hong Kong, Korea, Malaysia, Russia, South Africa, Taiwan, Ukraine, Venezuela, Vietnam, Thailand, and the Philippines.
2. When comparing publicly available device drivers and downloads release schedules published by the Top 5 PC vendors, as of May 2023. Based on internal analysis, May 2023.
3. Based on Dell internal analysis, May 2023, of integrated validation approaches of Top 5 PC vendors, for driver and BIOS modules in an update, by currently shipping and future-state product system images.
4. The latest Intel vPro platform-based PCs provide an estimated 70 percent attack surface reduction compared to four-year-old devices. Source: IOActive. "13<sup>th</sup> Generation Intel Core Attack Surface Study." Commissioned by Intel. March 2023. <https://www.intel.com/content/www/us/en/architecture-and-technology/vpro/hardware-shield/13th-gen-attack-surface-study-summary-report.html>
5. Industry's first device manageability solution to use a Binary Large Object (BLOB) package, recognized by Microsoft Intune, for secure endpoint configuration and management. Based on Dell analysis, July 2023. Based on Dell internal analysis – November 2023.
6. Based on Dell internal analysis, January 2024. Most-manageable commercial PCs when comparing the systems management capabilities of Dell Update Processes, Dell Manageability Solution capabilities and integrations with 3<sup>rd</sup> Party Management Solutions, with competitor update processes, systems management solution capabilities and integrations with 3<sup>rd</sup> party management solutions. 3<sup>rd</sup> Party Management Solutions - Microsoft Intune, Workspace ONE, are separate purchases. Intel vPro, to support out-of-band systems management, is an additional system configuration upgrade.

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1. Dell Technologies APEX offers the 1<sup>st</sup> and most comprehensive As-a-service portfolio that spans from multi-cloud to client devices. Source: Based on Dell internal analysis, April 2023. Payment solutions provided to qualified commercial customers by Dell Financial Services through Dell Technologies group companies or authorized business partners. Solutions may be changed without notice and are subject to product availability, eligibility, credit approval, acceptable documentation and local applicable law. Some solutions, including end of term purchase options, may not be available or may vary by country. Within the EU, the EEA, the UK and Switzerland certain solutions are provided by Dell Bank International d.a.c. and its local branches, including by Dell Bank International d.a.c Sucursal en España in Spain. Dell Bank International d.a.c. is regulated by the Central Bank of Ireland. Dell Technologies and Dell logos are trademarks of Dell Inc.
2. Dell Technologies processes 36TB of telemetry data per day. Source: Based on Dell internal analysis, November 2023.
3. ProDeploy Client Suite for PCs configures 30K PC daily. Source: Based on Dell internal analysis, April 2023.
4. ProSupport Suite for PCs saves 641 hours of IT admin time per year\* (on recurring tasks for a 1,000-device fleet. \*vs. a manual approach based on data extrapolated from hands-on testing). Source: Based on a Principled Technologies test report, "Simplify PC management and save IT admin time with an automated support service," dated September 2023. Testing commissioned by Dell, conducted in the United States. Actual results will vary. Full report: <https://facts.pt/PELu7lm>
5. Dell Premier offers up to 297% ROI, or return on investment, over a span of 4 years. Source: Based on a Forrester Total Economic Impact™ Study Commissioned by Dell Technologies and Intel, "The Total Economic Impact™ Of Dell Premier Solutions", August 2021. These findings were aggregated into a 15,000-employee composite organization to create a four-year financial model that calculates the likely ROI a company should expect by adopting Dell Premier. Actual results may vary. Full study <https://tools.totaleconomicimpact.com/go/dell/premiersolutions/>
6. Dell Technologies has recovered 2.6 billion pounds of electronics since 2007. Source: Based on Dell internal analysis of publicly available data, April 2023.

