

# NORFOLK DISTRICT U.S. ARMY CORPS OF ENGINEERS

## FY24+ WORKLOAD FORECAST February 2024

Michael R. Darrow, P.E., PMP  
*Deputy District Engineer*



US Army Corps  
of Engineers®

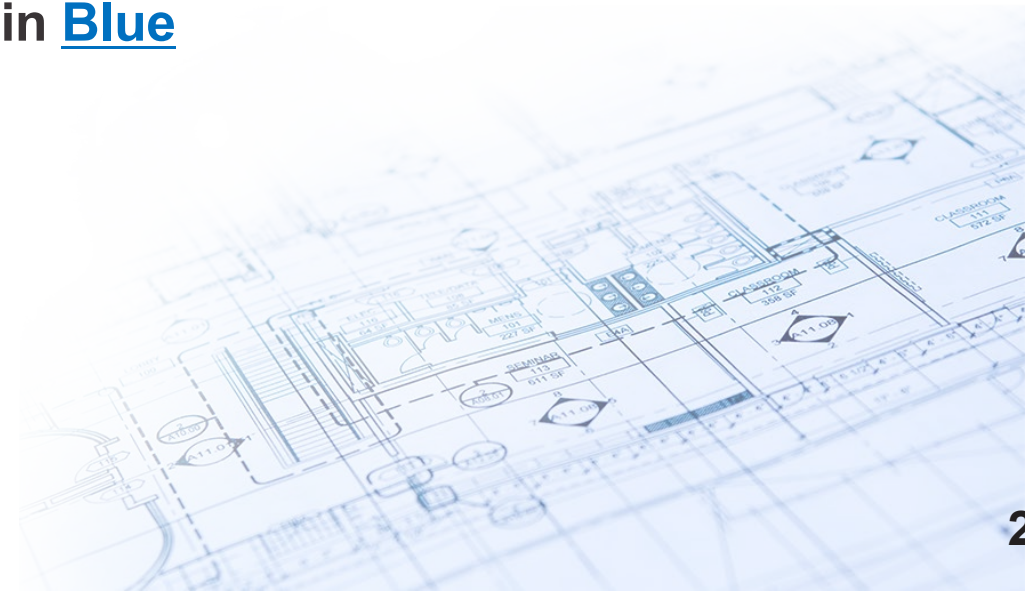
U.S. ARMY

As of 5 Feb 2024



# CHANGES SINCE LAST UPDATE

- Addition of multiple Shallow Draft Projects from FY23 Appropriation – **Most will be FY24/25 Projects**
- Funding for Sandbridge Beach Hurricane Protection, **\$22M**, FY 24 BIL Funding
- **Added Craney Island Main Dike Dredging - \$25-50M – 3rd QTR solicitation**
- **Added Small Business Design Build Construction MATOC – 4th QTR Solicitation**
- **Additional Updates** in following slides are annotated in **Blue**



# TRENDS/HIGHLIGHTS



U.S. ARMY

## Radford & Holston Army Ammo Plants

- **AE Contract: Under Evaluation**
  - \$240M MATOC
  - Will allow for use at all Ammunition GOCOs
- **ANSol Thermal Treatment (Holston) – TBD (IDAC?)**
- **DB ANSol Tank Farm (Holston) – In evaluation**
- **New Water Intake Facility (Holston) – FY25**
- **Laundry Facility – FY24 Solicitation**

## Civil Works Program

- **Norfolk Harbor**
  - Norfolk Harbor Deepening: \$83.7M funding in Budget plus **\$141.7M** approved from Infrastructure Bill
    - **AOC PH 2 (with VB Hurricane Protection) - Awarded \$70M December 23**
- **Lynnhaven River Basin – Ph 2 Restoration: 23-acre reef awarded December 23;** 12-acre wetland FY24
- **Norfolk Coastal Storm Risk Mgmt.** – approx. \$2.6B total cost, \$8M E&D underway for Ph 1
  - **\$399.3M** approved for construction funding from Bipartisan Infrastructure Law
    - Expect first construction award in CY24 – DB Pump Stations for Phase (1A) – Solicit 3rd Qtr FY24**
    - **Will have 3 or 4 stand-alone contracts to support initial Phase (1A)**
- **Peninsula Coastal Storm Risk Mgmt. - \$3M funding received December 2023**
- Awaiting new starts for **Coastal Storm Risk Studies** – Chincoteague and Tangier.
- FY24 BIL Spend Plan has \$22M for renourishment of Sandbridge Beach, VA
- **Craney Island Eastern Expansion – Main Dike - \$10-\$50M – Solicit 3rd QTR FY24**

## DoDEA

- **Main focus is on SRM – utilizing existing IDIQs**
- **Replacement AE MATOC Contracts for 1Qtr FY25**
- **Replacement FAM Contract Award 4Q FY24**

## Military Program

- **JBLE Program**
  - Langley, Fuel Systems Maintenance Dock (\$10M - \$25M) **Solicit: 2nd Qtr FY24**
  - Ft. Eustis, ACP, Main Gate (\$10M - \$25M) **Solicit: 2nd Qtr FY24**
  - Ft. Eustis, HQ Bldgs., AIT Barracks PH IV, Ft. Eustis (\$10M - \$25M) **Solicit: 2nd Qtr FY24**
  - **FY 25 Langley, Dorm, PA: \$86M – In design, Solicit: 2nd Qtr FY25 (Pending funds)**
  - FY 26 Langley, ACP/ Large Vehicle Inspection Fac, PA: \$93M – In Planning.

## Arlington National Cemetery - \$10-\$15M SRM/YR

- **Southern Expansion –**
  - **Phase III – Cemetery Expansion (FY25)**
- **Amphitheater Interior Renovation (A-E) (FY24)**
- **Entry Corridor Development (A-E – Planning/NEPA) (FY24)**
- **Sanitary Sewer Repair (FY24) (Re-solicit 2nd Qtr)**
- **Road Projects (Full depth, Mill & Pave) (MATOC)**

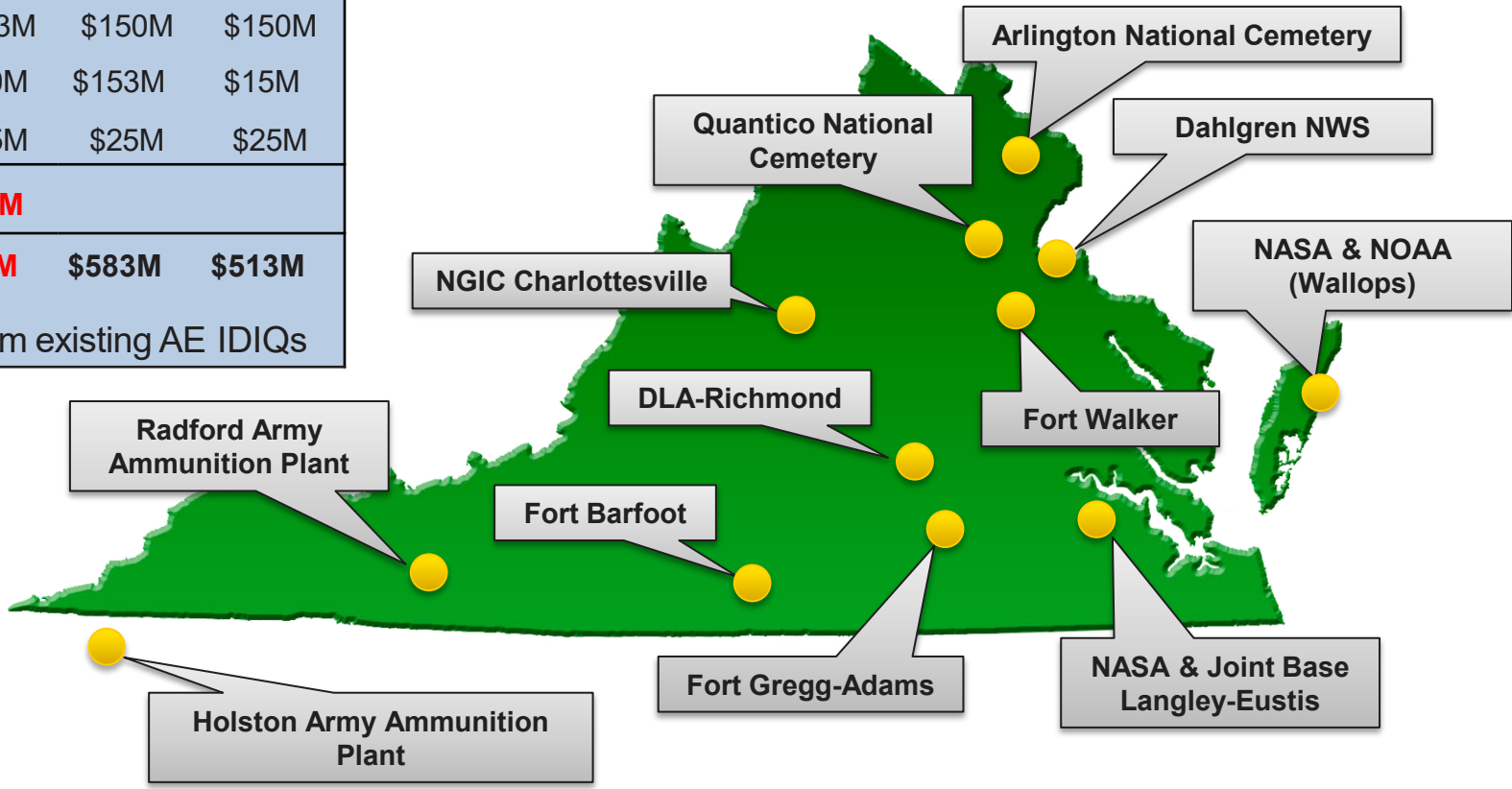
- **UMMC**
  - **SOF Multi-Purpose Firing Range, Ft. Barfoot (\$1M - \$5M) Solicited 1st Qtr FY24**
  - **West Apron Fire Pump, Langley (\$1M - \$5M) Solicit: 3rd Qtr FY24**
  - **FY25 Ft. Gregg-Adams, Confidence Course (UMMC), (\$4M)**
  - **FY24 Ft. Gregg-Adams, Building Demo, (\$9.4M) (HNC FRP contract)**
  - **FY26 Anti-Vehicle Barrier Back-Gate, Ft. Eustis (\$1M - \$5M) In design**



# PROGRAM AT A GLANCE

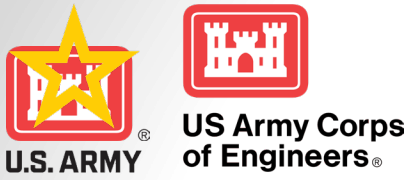
PROGRAM SUMMARY:						
	<u>FY19</u>	<u>FY20</u>	<u>FY21</u>	<u>FY22</u>	<u>FY23</u>	<u>FY24</u>
MILITARY	\$118M	\$477M	\$315M	\$105M	\$85M	\$153M
IIES	\$33M	\$28M	\$145M	\$15M	\$170M	\$170M
CIVIL & OPS	\$86M	\$51M	\$60M	\$153M	\$150M	\$150M
ANC	\$45M	\$30M	\$20M	\$10M	\$153M	\$15M
DoDEA	\$22M	\$27M	\$25M	\$25M	\$25M	\$25M
<b>IIJA</b>					<b>\$557M</b>	
	<b>\$304M</b>	<b>\$613M</b>	<b>\$565M</b>	<b>\$865M</b>	<b>\$583M</b>	<b>\$513M</b>

\*Does not include new or awards from existing AE IDIQs



**Awarded: \$594M in FY23**

*\*Further Small Business socio-economic set-aside may be determined pending results of market research*



# SMALL BUSINESS PROGRAM – FEBRUARY 2024

Type	NAO Goals	Current %	Current \$
Small Business	20%	17.96%	\$17,918,930
SDB	6%	6.21%	\$6,195,283
SDVOSB	3%	.03%	\$34,300
WOSB	3%	.07%	\$67,200
HUB Zone	3%	.04%	\$38,043

FIRST/SECOND TIME AWARDS FY24 (Goal is 10)



## CAPABILITY BRIEFINGS

**February 21, 2024**

9:00

10:00

Details to follow

11:00

1:00

**March 6, 2024**

9:00

10:00

(Details to follow)

11:00

1:00

Thank you for your continued support of the Small Business Program!!

## ▶ OUTREACH EVENTS

**2024 SAME Mid-Atlantic Small Business Outreach + Industry Day**

February 26-28, 2024

Virginia Beach Convention Center

**SAME DC NoVA Posts' 16<sup>th</sup> Annual Small Business Conference**

Wednesday, April 24, 2024

Capital Turnaround, Washington, DC

## ▶ CAPABILITY BRIEFINGS

- Over 100 capability briefings during FY23.
- If interested, send request and capability statement to [Cherie.A.Kunze@usace.army.mil](mailto:Cherie.A.Kunze@usace.army.mil)



# OVERALL NORFOLK CSRM PROJECT SCOPE



U.S. ARMY

## City's Priorities for Construction Sequence:

- 1 Area 1 Ghent-Downtown-Harbor Park
- 2 Area 2 Pretty Lake
- 3 Area 3 Lafayette
- 4 Area 4 Broad Creek and Citywide/nonstructural

### LEGEND

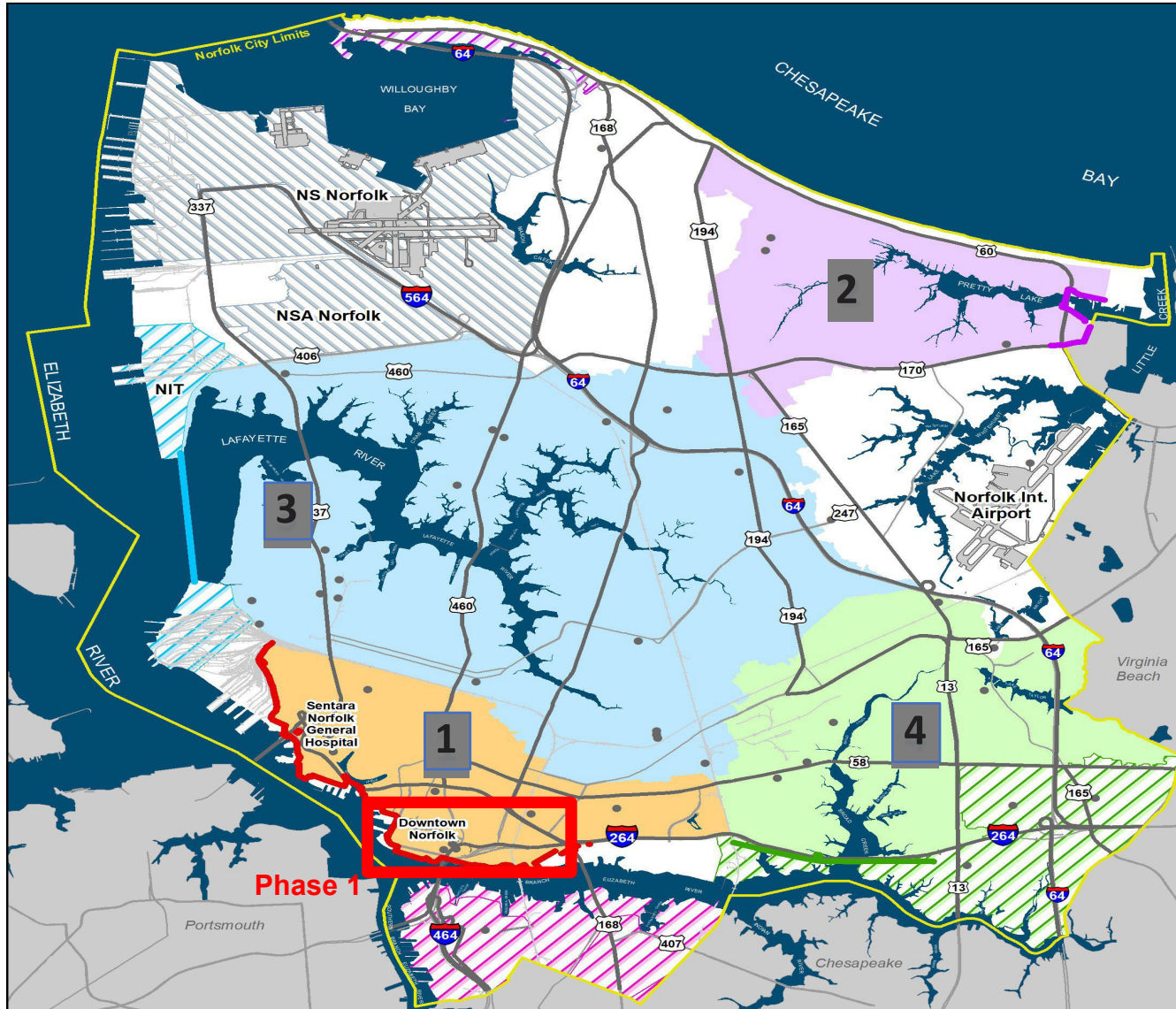
#### Structural Flood Risk Management Measures

- Ghent-Downtown-Harbor Park
- Pretty Lake Surge Barrier
- Lafayette Outer Surge Barrier
- Broad Creek Surge Barrier

#### Structural Measures Risk Management Area

*Hatched Area Indicates Non-Structural Measures*

- Ghent-Downtown-Harbor Park
- Pretty Lake Surge Barrier
- Lafayette Outer Surge Barrier
- Broad Creek Surge Barrier
- Campostella-Berkley Non-Structural Measures Area

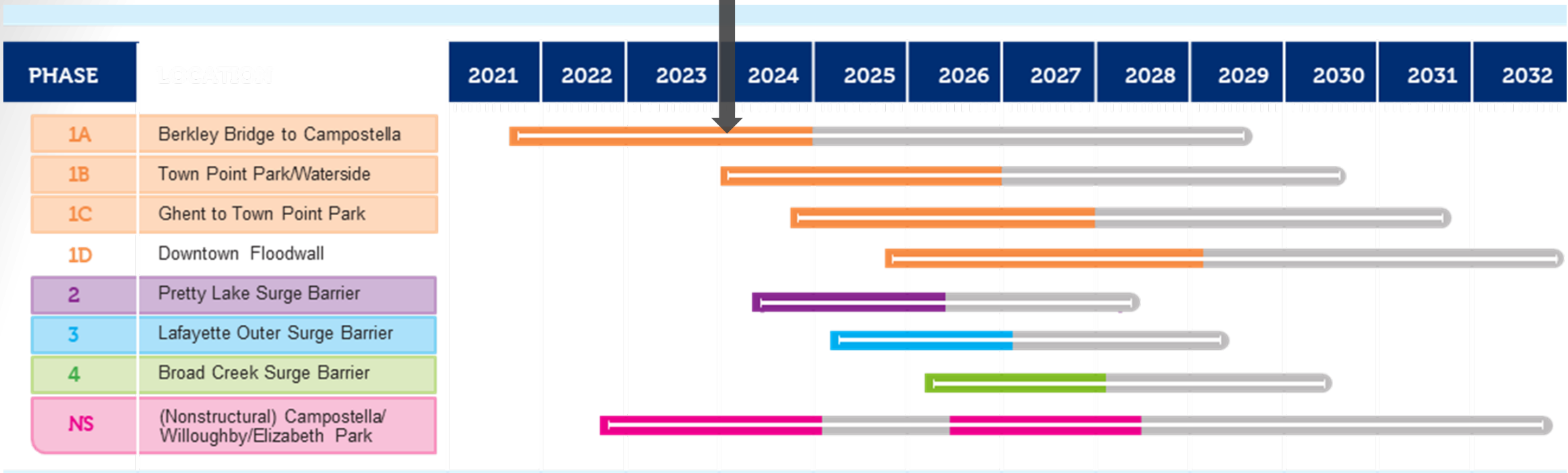


Phase 1



# PROJECT TIMELINE

Design of Phase 1A = 65%, with 100% scheduled for July 2024



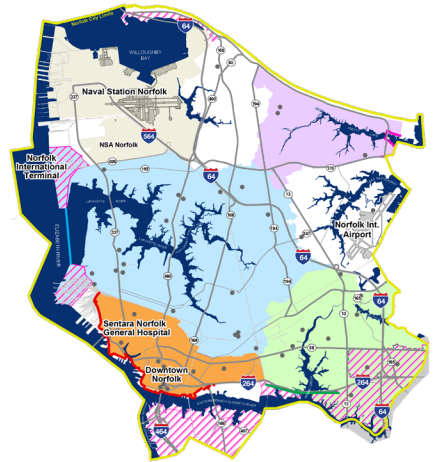
Phase 1B, 1C, 1D, 2, 3, 4 and NS <10% Design Complete

Design Phase

Construction Phase

Non-Structural (concurrent to other work)

Project phase map:



Structural Measures Risk Management Area  
Hatched Area Indicates Non-Structural Measures

- Ghent-Downtown-Harbor Park
- Pretty Lake Surge Barrier
- Lafayette Outer Surge Barrier
- Broad Creek Surge Barrier
- Campostella-Berkley Non-Structural Measures Area



# PHASE 1A AND 1B



U.S. ARMY

## Phase 1B

## Phase 1A









# FY24 NON-PROJECT SPECIFIC A/E IDIQ CONTRACTS + SATOCS



Type	Location	Lead POC	Amount	Small Business or Unrestricted	Solicitation Qtr / FY
DoDEA AE MATOC	CONUS & OCONUS	Alex Gusev	\$80M	UR	Under evaluation
Army Ammo Plants	Radford/ Holston	Sarah Taylor	\$240M	UR	Under evaluation
SB AE MATOC	VA/Regional	Sarah Taylor	\$50M	SB	Synopsis posted 13 Aug
CM Services – Multiple Locations		Tom Booth	\$4M	SB	FY24
DoDEA Facility Asset Management (FAM)		Alex Gusev	\$35M	SB	2Q-3Q FY24
DoDEA PM/DM x3	GA-LA, KY, and SC-GA	Alex Gusev	Varies (\$10M-15M)	SB	1Q-3Q FY24
DoDEA SRM x5	Various	Alex Gusev	\$4.5M each	SB	2Q-3Q FY24
<b>DB Construction MATOC</b>	<b>VA/Regional</b>	<b>Becca Turpin</b>	<b>TBD (\$50M&gt;)</b>	<b>SB</b>	<b>4Q FY24</b>

\* Further Small Business socio-economic set-aside may be determined pending results of market research



## **EXISTING IDIQS** (month/year)

### **Hydrographic Survey**

- **Waterways (exp. 9/25)**

### **Vessel Repair (exp. 8/26)**

- **Colonna Shipyard**
- **Fairlead Boatworks**
- **Lyon Shipyard**
- **Severn Yachting Center**

### **ANC Southern Expansion Des. (stand-alone award) (exp. 7/24)**

- **HNTB**

### **Architect/Engineering General (exp. 6/27)**

- **Prime AE Group, Inc**
- **Woolpert-RS&H, LLC**
- **Benham-Stanley, LLC**
- **Burns and McDonnell Engineering  
Company, Inc.**
- **AECOM Technical Services, Inc**
- **Clark Nexsen-CH2M Hill JV**



# EXISTING CONSTRUCTION MATOCS/IDIQS

## DoDEA GA & AL PM/DM (exp. 3/24)

- Universal Services Provider

## DoDEA KY PM/DM (exp. 9/24)

- Brymak Eagle Pro

## Construction SATOCS (\$4M)

- New Dominion (NoVA/Richmond)

## DoDEA GA & SC PM/DM (exp. 10/24)

- Ahntech Inc.

## DoDEA NC PM/DM (exp. 6/26)

- ASI-Brymak

## DoDEA West Point PM/DM (exp. 9/27)

- Ahntech Inc.

## DoDEA Facility Assessments (exp. 9/24)

- Alpha Facilities Solutions





# ACQUISITION STRATEGIES

Use sole source in most cases to get contractors doing specialized or work at unique locations

- 13 new contractors added to in FY21.
- 7 new contractors added to in FY22
- 3 new contractors in FY23

**Currently no pool of MATOCS to support SRM like work**

- One D-B SRM Construction Contracts put in place – Northern VA (Quantico, Ft. Walker (Ft. A.P. Hill), Dahlgren, DSCR)
- Looking to add a stand alone for DSCR and/or minor JOC
- Possible Small Business D-B and Large Business MATOCs in FY24/25

**Developing Construction Acquisition Plans to support Norfolk Coastal Storm Risk Management Program**

- Phase 1A and 1B projects are anticipated to be Stand-Alone Contract Actions (DB and DBB)

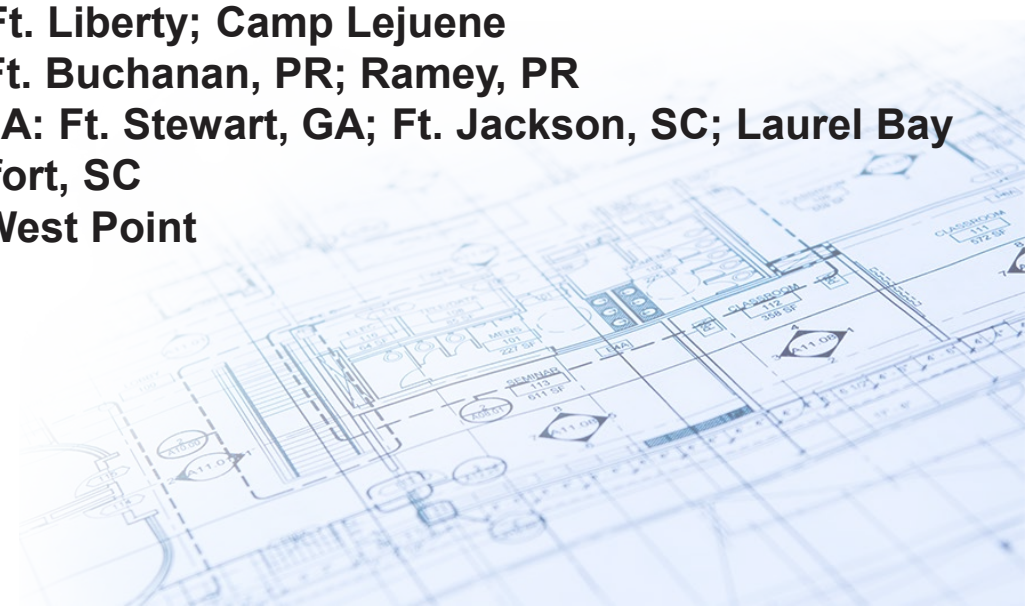
**Looking to develop the following additional tools:**

DoDEA DM/PM:

1. GA-AL: Ft. Moore, GA; Ft. Novosel, AL; Maxwell AFB,
2. KY: Ft. Campbell, KY
3. SC-GA: Ft. Stewart, GA; Ft. Jackson, SC; Laurel Bay Beaufort, SC

DoDEA SRM IDIQS:

1. GA-AL: Ft. Moore, GA; Ft. Novosel, AL; Maxwell AFB, AL
2. KY: Ft. Campbell, KY; Ft. Knox, KY
3. NC: Ft. Liberty; Camp Lejuene
4. PR: Ft. Buchanan, PR; Ramey, PR
5. SC-GA: Ft. Stewart, GA; Ft. Jackson, SC; Laurel Bay Beaufort, SC
6. NY: West Point





# MILITARY – MILCON INSTALLATIONS

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr../FY
Construction	Renovate ACP Main Gate, Ft. Eustis	Stand Alone	SB	\$10M - \$25M	2Q FY24
	Fuel System Maint. Dock, Langley	Stand Alone	UR	\$10M - \$25M	2Q FY24
	West Apron Fire Pump, Langley	Stand Alone	SB	\$1M - \$5M	3Q FY24
	SOF Multi-Purpose Firing Range, Ft. Barfoot	Stand Alone	SB	\$1M - \$5M	Solicited
	F-22 Dormitory, Langley	Stand Alone	UR	\$25M - \$100M	2Q FY25
	Anti-Vehicle Barrier, Back-Gate, Ft. Eustis	Stand Alone	SB	\$1M - \$5M	2Q FY26
	ACP/ Large Vehicle Inspection Fac, Langley	Stand Alone	UR	\$25M - \$100M	3Q FY26

\* Further Small Business socio-economic set-aside may be determined pending results of market research



# ARLINGTON NATIONAL CEMETERY

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr../FY
Construction	Southern Expansion (Ph III) Cemetery	Stand Alone	UR	\$100M - \$250M	3Q FY25
	Sanitary Sewers Repairs	Stand Alone	SB	\$500K - \$5M	2Q FY24
	McPherson Roads (Pt 2) Full Depth Reconstruction	Roads MATOC	SB	\$500k-\$1.5M	4Q FY24
	Roosevelt Drive (Wheaton to Porter) Mill and Pave	Roads MATOC	SB	\$500-\$1M	4Q FY24
	Schley, Sherman, Meigs Full depth Road Reconstruction	Roads MATOC	SB	\$7M - \$15M	3Q FY25



# MILITARY FY24 – DEFENSE SUPPLY CENTER RICHMOND (DSCR)

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Construction	Renovate Warehouse 66, C Office	Stand Alone	SB	\$1M - \$5M	4Q FY24
	Renovate Open Shed 5	Stand Alone	SB	\$1M - \$5M	4Q FY24
	Construct Solar Farm	Stand Alone	SB	\$1M - \$5M	4Q FY24
	Installation Electrification Study	Stand Alone	SB	\$300K - \$750K	4Q FY24
	Building 31, Demo 4 Bays (I - M)	Stand Alone	SB	\$1M - \$5M	4Q FY24
	Building 46 Generator Tie-in	Stand Alone	SB	\$300K - \$750K	4Q FY24
	Demo Building 20	Stand Alone	SB	\$300K - \$750K	4Q FY24
	Demo Building 74	Stand Alone	SB	\$300K - \$750K	4Q FY24

*\* Further Small Business socio-economic set-aside may be determined pending results of market research*





# MILITARY FY24 – DEFENSE SUPPLY CENTER RICHMOND (DSCR)



Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Construction	Renovate North Gate ACP (Bldg. 208 & 209)	Stand Alone	SB	\$1M - \$5M	1Q FY24
	Overhead to Underground Powerlines	Stand Alone	SB	\$1M - \$5M	4Q FY24
	Repair WH 32 Dock	Stand Alone	SB	\$1M - \$5M	4Q FY24
	Replace Roof Bldg. 32	Stand Alone	SB	\$5M - \$10M	4Q FY24
	Replace Bldg. 80 Roof	Stand Alone	SB	\$1M - \$5M	4Q FY24

*\* Further Small Business socio-economic set-aside may be determined pending results of market research*



# MILITARY FY25 – DEFENSE SUPPLY CENTER RICHMOND (DSCR)

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Construction	Renovate Bldg. 45	Stand Alone	SB	\$1M - \$5M	3Q FY25
	Redesign & Repave Parking Lot 7	Stand Alone	SB	\$1M - \$5M	3Q FY25
	Install Bldg. 46 Switchgear	Stand Alone	SB	\$5M - \$10M	3Q FY25
	Replace Roof Bldg. 31	Stand Alone	SB	\$5M - \$10M	4Q FY25
	Renovate Bldg. 37	Stand Alone	SB	\$5M - \$10M	4Q FY25
	Redesign and Repave Parking Lot 4	Stand Alone	SB	<\$1M	4Q FY25
	Repair H Road	Stand Alone	SB	\$1M - \$5M	4Q FY25
	Repair Parking Lot 75	Stand Alone	SB	<\$1M	4Q FY25

*\* Further Small Business socio-economic set-aside may be determined pending results of market research*



# INTERAGENCY & ENVIRONMENTAL SERVICES (IIES) FY24 & FY25

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Construction	Norfolk District Emergency Ops Ctr upgrade	TBD	SB	\$1M - \$5M	2Q FY24
	Holston ANSol Tank Farm D-B Construction	Stand Alone	UR	\$100M - 250M	Evaluating
	Holston Laundry Facility	Stand Alone	TBD	\$10M - \$25M	4Q FY24
	Holston Roads	Stand Alone	Sole Source	\$1M - 5M	2Q FY24
	NASA Wallops Shoreline Protection	Stand Alone	TBD	\$25M - \$50M	FY25

\* Further Small Business socio-economic set-aside may be determined pending results of market research



# INTERAGENCY & ENVIRONMENTAL SERVICES (IIES)

## FY25, FY26 & FY27



Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Construction	Holston New Water Intake Facility	Stand Alone	TBD	\$25M - \$100M	FY25
	NSWC Carderock V-82 Renovation	Stand Alone	TBD	\$5M - \$10M	FY25
	SCIF Renovations (potentially 1)	Stand Alone	TBD	\$1M - \$5M	FY25
	Holston Outfall 40 and Reservoir Repair	Stand Alone	TBD	\$10M - \$25M	FY26
	Holston ANSol Thermal Destruction Facility	Stand Alone	UR	\$100M - \$250M	FY27

*\* Further Small Business socio-economic set-aside may be determined pending results of market research*



# FY24 CIVIL WORKS & OPERATIONS

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Construction	Sandbridge Beach Nourishment	Stand Alone	UR	\$25M - \$50M	3Q FY24
	Lynnhaven River Basin, Phase 2 Wetland	Stand Alone	TBD	\$12M - \$15M	4Q FY24
	Craney Island Project Office Expansion	Stand Alone	TBD	\$1M - \$5M	2Q FY24
	Craney Island Earth Work	IDIQ SATOC	TBD	\$25M - \$50M	2Q FY24
	Great Bridge Field Office Construction	Stand Alone	TBD	\$1M - \$5M	4Q FY24
	Norfolk District Pier Renovations	Stand Alone	TBD	\$10M - \$25M	3Q FY24
	Craney Island Ground Improvements	Stand Alone	TBD	\$1M - \$5M	4Q FY24

\* Further Small Business socio-economic set-aside may be determined pending results of market research



# FY24 CIVIL WORKS & OPERATIONS DREDGING

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Dredging	Atlantic Ocean Channel (Phase II) with VA BCH	Stand Alone	UR	\$50M - \$100M	Awarded
	Hoskins Creek Maintenance Dredging	Stand Alone	TBD	\$1M - \$5M	Solicited
	Lynnhaven Inlet Maintenance Dredging and Debris Removal	Stand Alone	TBD	\$1M - \$5M	2Q FY24
	Willoughby Channel Maintenance Dredging	Stand Alone	SB	\$1M - \$5M	Awarded
	Waterway on the Coast of Virginia, VA	Stand Alone	TBD	\$1M - \$5M	2Q FY24
	Milford Haven Jetty Repair and Dredging, VA	Stand Alone	TBD	\$1M - \$5M	4Q FY24
	Southern Branch of the Elizabeth River, VA	Stand Alone	TBD	\$5M - \$10M	4Q FY24
	Thimble Shoal Channel, VA	Stand Alone	TBD	\$5M - \$10M	4Q FY24

\* Further Small Business socio-economic set-aside may be determined pending results of market research



# FY24/25 CIVIL WORKS & OPERATIONS DREDGING

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Dredging	Craney Island Eastward Expansion <b>Dredging Main Dike Footprint</b>	Stand Alone	UR	\$25M - \$50M	3Q FY24
	Davis Creek Dredged Material Placement Site, VA	Stand Alone	TBD	\$1M - \$5M	FY25
	Chincoteague Inlet Beneficial Use of Dredged Material	Stand Alone	TBD	\$1M - \$5M	FY25
	Deep Creek Accomack County, VA	Stand Alone	TBD	\$1M - \$5M	FY25
	Little Machipongo River, VA	Stand Alone	TBD	\$1M - \$5M	FY25
	Parker Creek, VA	Stand Alone	TBD	\$1M - \$5M	FY25
	Quinby Creek, VA	Stand Alone	TBD	\$1M - \$5M	FY25
	Starlings Creek Dredged Material Placement Site, VA	Stand Alone	TBD	\$1M - \$5M	FY25
	Tangier Channels, Tangier Island, VA	Stand Alone	TBD	\$1M - \$5M	FY25
	Winter Harbor, Mathews County, VA	Stand Alone	TBD	\$1M - \$5M	FY25

\* Further Small Business socio-economic set-aside may be determined pending results of market research



# SERVICE CONTRACTS FY24

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr/FY
Service	Atlantic Intracoastal Waterway Facility Services Contract, Great Br, VA	Stand Alone	UR	\$10M - \$25M	2Q FY24
	Generator Maintenance – Waterfield Bldg	Stand Alone	SB	<\$1M	2Q FY24
	HVAC Maintenance – Waterfield Bldg	Stand Alone	SB	<\$1M	2Q FY24
	Armed Forces Recruiting Program Janitorial Contracts x 35 sites in VA	Stand Alone	SB	<\$1M	3Q FY24
	Title/Closing Contract – Multiple Projects	Stand Alone	SB	<\$1M	3Q FY24

*\* Further Small Business socio-economic set-aside may be determined pending results of market research*

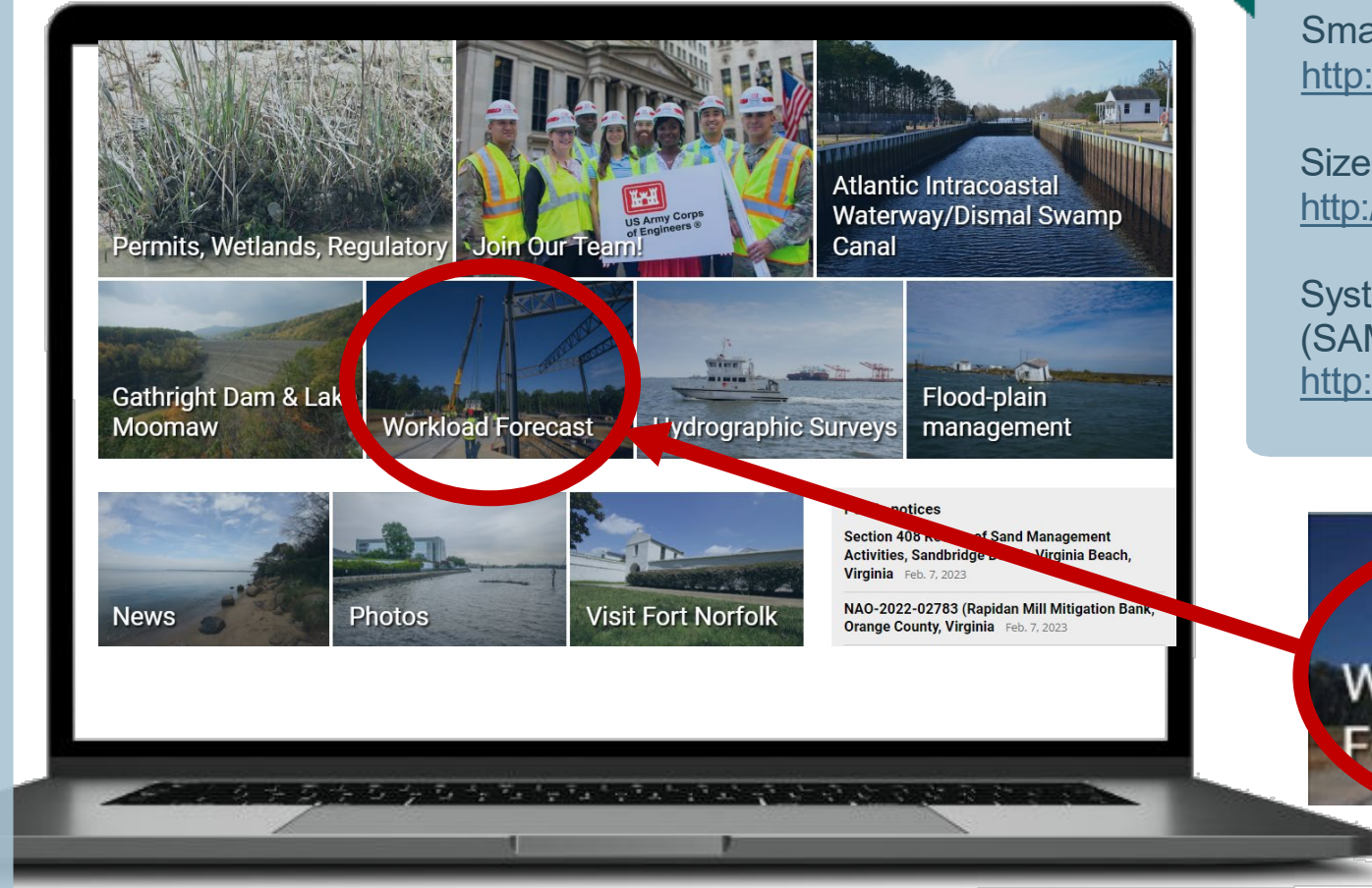




# CURRENT DETAILED PROGRAM BRIEF

## HELPFUL HINTS

- **Respond to Market Research Efforts/Sources Sought:** Let us know what you think are important evaluation criteria, technical considerations, high-risk concerns.
- **Stay Engaged!** Reach out to the Contract Specialist, Contracting Officer and/or Small Business Specialist with questions and concerns.
- **Share your best Practices and insights** – we want to know how to be better business partners!
- **Ensure your proposals answer the information requested** in the solicitation and are readable. Information contained is in accordance with FAR 5.404. Magnitude, NAICS, and projected award dates are based on best information available at time of publication. Information is subject to change.
- Requests for market research or solicitations may be found at [beta.SAM.gov](http://beta.SAM.gov).
- Visit our website [www.nao.usace.army.mil](http://www.nao.usace.army.mil) for periodic updates to our program.



## KEY RESOURCES

Small Business Administration  
<http://www.sba.gov>

Size Standards  
<http://www.sba.gov/size>

System Award Management (SAM)  
<http://www.sam.gov>



Updated about every 6 weeks

[WWW.NAO.USACE.ARMY.MIL](http://WWW.NAO.USACE.ARMY.MIL)



# CONTACT INFORMATION



**Mike Darrow**

*Deputy District Engineer*

[Michael.R.Darrow@usace.army.mil](mailto:Michael.R.Darrow@usace.army.mil)

757-201-7112

**Cherie Kunze**

*Deputy for Small Business Programs*

[Cherie.A.Kunze@usace.army.mil](mailto:Cherie.A.Kunze@usace.army.mil)

757-201-7077

**John Flint**

*Chief, Military Branch*

[John.D.Flint@usace.army.mil](mailto:John.D.Flint@usace.army.mil)

757-201-7328

**Dave Fedroff**

*Chief, IIES Branch*

[David.A.Fedroff@usace.army.mil](mailto:David.A.Fedroff@usace.army.mil)

757-201-7682

**Matt Karlinchak**

*Chief, Arlington National Cemetery Branch*

[Matthew.S.Karlinchak@usace.army.mil](mailto:Matthew.S.Karlinchak@usace.army.mil)

703-635-4000

**Kimberly Joyner-Banty**

*Chief, Civil Works Branch*

[kimberly.g.joyner-banty@usace.army.mil](mailto:kimberly.g.joyner-banty@usace.army.mil)

757-201-7243

**Katya Oxley**

*Chief, Contracting*

[Ekaterina.Oxley@usace.army.mil](mailto:Ekaterina.Oxley@usace.army.mil)

757-201-7026

**Lesley Dobbins-Noble**

*Chief, Operations Branch*

[Lesley.Dobbins-Noble@usace.army.mil](mailto:Lesley.Dobbins-Noble@usace.army.mil)

757-201-7764

**Alex Gusev**

*Program Manager, DoDEADesign Center*

[Alexander.Gusev@usace.army.mil](mailto:Alexander.Gusev@usace.army.mil)

757-201-7267

**Aaron Edmonson**

*Chief, Engineering and Construction*

[aaron.g.edmonson@usace.army.mil](mailto:aaron.g.edmonson@usace.army.mil)

757-201-7220

**Sarah Taylor**

*Chief, Technical Services Branch*

*Engineering*

[Sarah.M.Taylor@usace.army.mil](mailto:Sarah.M.Taylor@usace.army.mil)

757-201-7478



**QUESTIONS?**