

NORFOLK DISTRICT U.S. ARMY CORPS OF ENGINEERS

FY24+ WORKLOAD FORECAST
October 2023

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Deputy District Engineer



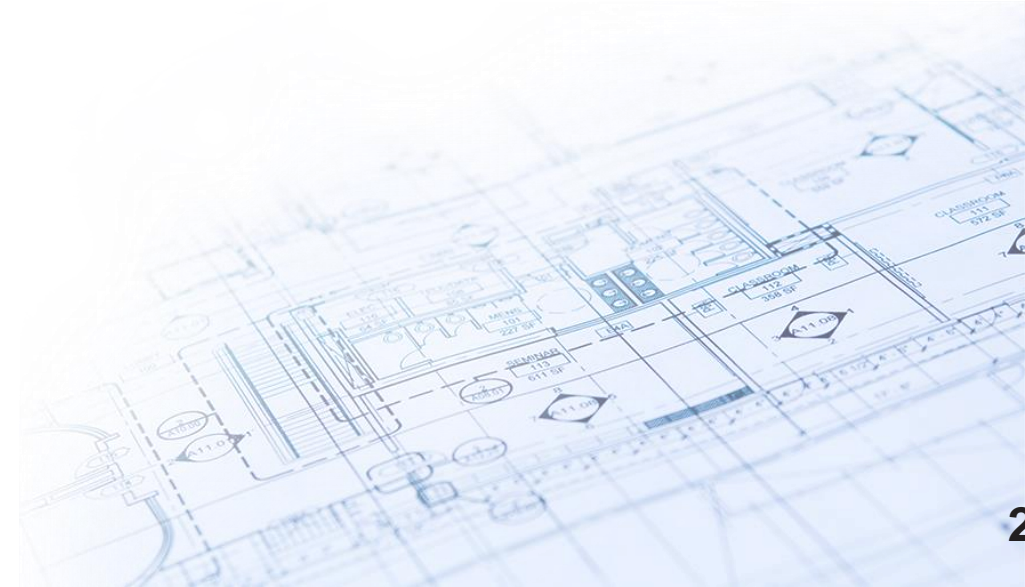
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CHANGES SINCE LAST UPDATE

- Addition of multiple Shallow Draft Projects from FY23 Appropriation – **Most will be FY24/25 Projects**
- Funding for Virginia Beach Hurricane Protection - \$13M FY 23 Workplan – **Is a component of the Norfolk Harbor Atlantic Ocean Phase 2 Deepening Contract - currently being solicited**
- Funding for Sandbridge Beach Hurricane Protection, **\$22M**, FY 24 BIL Funding
- Additional FY23 and FY24 **DSCR** smaller projects added
- DB Explosives Decomposition (Holston) – **Awarded**
- **Added UMMC projects in the Military Program**
- **Additional Updates** in following slides are annotated in **Blue**





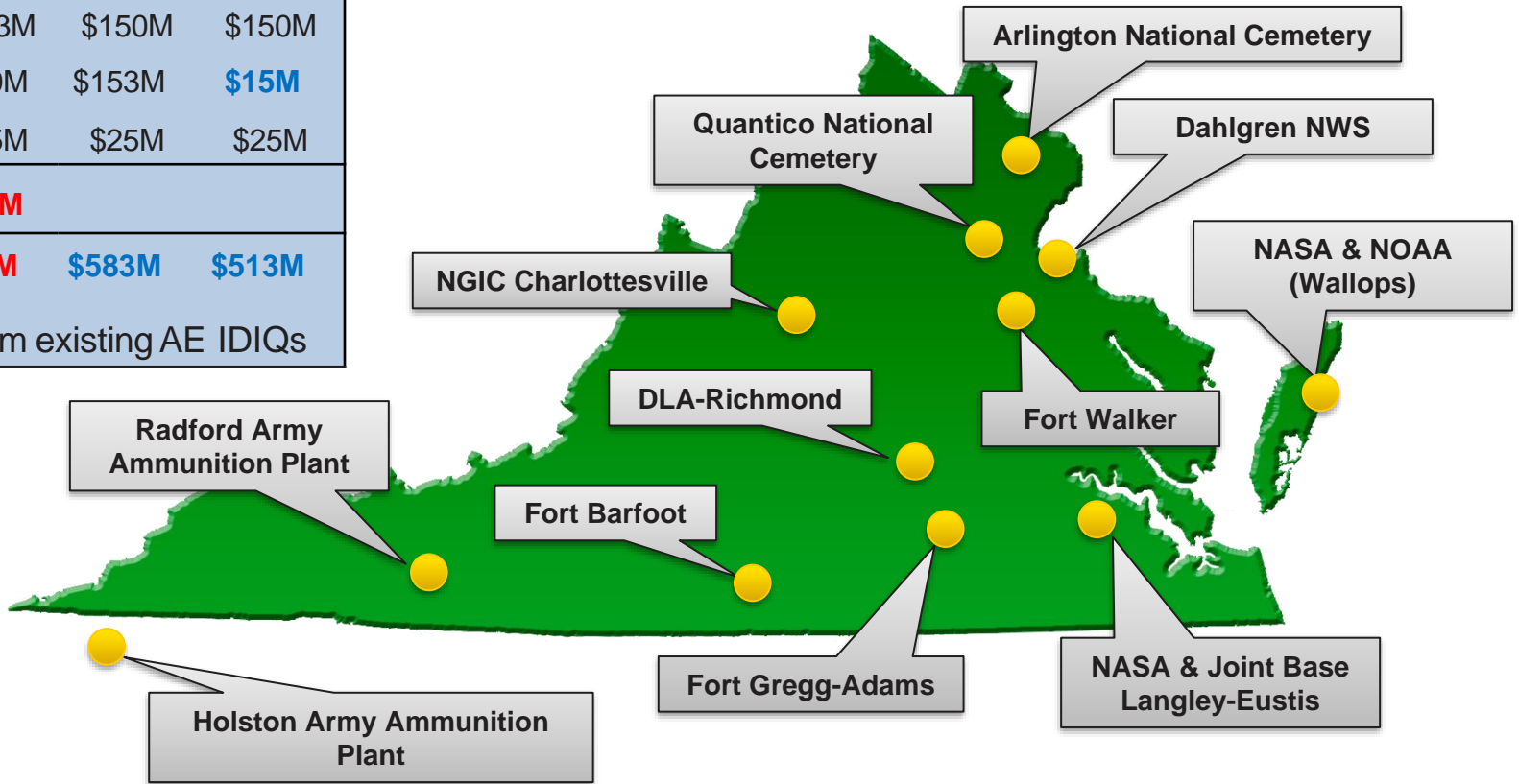
TRENDS/HIGHLIGHTS

New Program (AE & Construction) At Radford & Holston Army Ammo Plants	Civil Works Program
<ul style="list-style-type: none"> ▪ AE Contract: Under Evaluation <ul style="list-style-type: none"> - \$240M MATOC - Will allow for use at all Ammunition GOCOs ▪ DB ANSol Thermal Treatment (Holston) – TBD ▪ DB ANSol Tank Farm (Holston) – In evaluation ▪ AE DBB New Water Intake Facility (Holston) - TBD ▪ Laundry Facility, Roads (Holston) 	<ul style="list-style-type: none"> • Norfolk Harbor <ul style="list-style-type: none"> - Norfolk Harbor Deepening: \$83.7M funding in Budget plus \$141.7M approved from Infrastructure Bill <ul style="list-style-type: none"> - AOC PH 2 (with VB Hurricane Protection) - solicitation August 23 • Lynnhaven River Basin – Ph 2 Restoration: 23-acre reef FY23 solicitation; 12-acre wetland FY24 • Norfolk Coastal Storm Risk Mgmt. – approx. \$2.6B total cost, \$8M E&D underway for Ph 1 <ul style="list-style-type: none"> - \$399.3M approved for construction funding from Bipartisan Infrastructure Law <ul style="list-style-type: none"> Expect first construction contract award in FY24 – DB Pump Stations for Phase 1A – Solicit 2QTR FY24 - Will have 3 or 4 stand alone contracts to support initial Phase (1a) • Awaiting new starts for Coastal Storm Risk Studies – Peninsula, Eastern Shore, and Tangier. • FY24 BIL Spend Plan has \$22M for renourishment of Sandbridge Beach, VA
DoDEA	Military Program
<ul style="list-style-type: none"> ▪ Main focus is on SRM – utilizing existing IDIQs ▪ Replacement AE MATOC Contracts for 2Qtr FY24 ▪ Quantico/Dahlgren DMPM follow on will be awarded in FY23 	<ul style="list-style-type: none"> ▪ JBLE Program <ul style="list-style-type: none"> • Langley, Fuel Systems Maintenance Dock (\$10M - \$25M) Solicit: 2nd Qtr. FY24 • Ft. Eustis, ACP, Main Gate (\$10M - \$25M) Solicit: 2nd Qtr. FY24 • Ft. Eustis, HQ Bldgs., AIT Barracks PH IV, Ft. Eustis (\$10M - \$25M) Solicit: 1st Qtr. FY24 • FY 24 Langley, Dorm, PA: \$86M – In design, Solicit: 2nd Qtr. FY25 (Pending funds) • FY 26 Langley, ACP/ Large Vehicle Inspection Fac, PA: \$93M – In Planning.
Arlington National Cemetery - \$10M-\$15M in SRM/YR	
<ul style="list-style-type: none"> ▪ Southern Expansion – <ul style="list-style-type: none"> ▪ Phase III – Cemetery Expansion (FY26) ▪ Amphitheater Interior Renovation (A-E) (FY24) ▪ Entry Corridor Development (A-E – Planning/NEPA) (FY24) ▪ Sanitary Sewer Repair (FY24) (Re-solicit 2QTR) ▪ Road Projects (Full depth, Mill & Pave) (MATOC) 	<ul style="list-style-type: none"> ▪ UMMC <ul style="list-style-type: none"> ▪ West Apron Fire Pump, Langley (\$1M - \$5M) Solicit: 3rd Qtr. FY24 ▪ SOF Multi-Purpose Firing Range, Ft. Barfoot (\$1M - \$5M) Solicit: 2nd Qtr. FY24 ▪ FY26 Anti Vehicle Barrier Back-Gate, Ft. Eustis (\$1M - \$5M) In design

PROGRAM AT A GLANCE

PROGRAM SUMMARY:						
	<u>FY19</u>	<u>FY20</u>	<u>FY21</u>	<u>FY22</u>	<u>FY23</u>	<u>FY24</u>
MILITARY	\$118M	\$477M	\$315M	\$105M	\$85M	\$153M
IES	\$33M	\$28M	\$145M	\$15M	\$170M	\$170M
CIVIL & OPS	\$86M	\$51M	\$60M	\$153M	\$150M	\$150M
ANC	\$45M	\$30M	\$20M	\$10M	\$153M	\$15M
DoDEA	\$22M	\$27M	\$25M	\$25M	\$25M	\$25M
IIJA					\$557M	
	\$304M	\$613M	\$565M	\$865M	\$583M	\$513M

*Does not include new or awards from existing AE IDIQs



Awarded: \$593M in FY23

**Further Small Business socio-economic set-aside may be determined pending results of market research*



SMALL BUSINESS PROGRAM - OCTOBER 2023

Type	NAO Goals	Current %	Current \$
Small Business	20%	12.08%	\$71,727,765
SDB	6%	6.69%	\$39,724,808
SDVOSB	3%	1.56%	\$9,243,158
WOSB	3%	.77%	\$4,586,529
HUBZone	3%	.61%	\$3,627,731



FIRST TIME AWARDS FY23 (Goal is 10)

- ANC Memorial Ave Pylon Stabilization, Arlington Cemetery**
 Contract Number: W91236-23-C-2009
Contractor: Terra Site Constructors
 Contract Completion Date: 445 Days After Notice to Proceed
 Amount: \$3,068,543.00
- MARSOC Assessment & Selection Facility, Ft. AP Hill**
 Contract Number: W91236-23-C-2020
Contractor: CCI General Contractors, LLC
 Contract Completion Date: 540 Days After Notice to Proceed
 Amount: \$4,559,895.64
- CAS 5407 ANC Southern Expansion Construction Management Services SATOC**
 Contract Number/Task Order Number: W9123623D4005
Contractor: DGI-ATI JV, LLC
 Ceiling Amount: \$4,500,000
 Seed Task Order: W9123623F0082
 Amount: \$582,092.66
 Unexercised Option Amount: \$131,221.77
 Completion Date: 7/30/2024

▶ OUTREACH EVENTS

SAME NoVa Post - 8th Annual Business-2-Business (B2B) Engagement

October 5, 2023
 National Museum of US Army, Ft. Belvoir

SAME Philadelphia Post Small Business Conference 2023

October 6, 2023
 Airport Hilton, Philadelphia, PA

Civil Works Cost Roundtable

October 12, 2023
 Waterfield Building (By Invitation Only)

Tidewater Association of Services Contractors/ Tidewater Government Industry Council

October 24, 2023
 Virginia Beach 31st Hilton

SAME Small Business Conference

October 31 - November 3, 2023
 San Antonio, TX

2024 Small Business Outreach and Industry Day

February 27-28, 2024
 Virginia Beach Convention Center

▶ CAPABILITY BRIEFINGS

- Over 100 capability briefings during FY23.
- Will resume in **October 2023 on Wednesdays**. If interested, send capability statement to Cherie.A.Kunze@usace.army.mil



OVERALL NORFOLK CSRM PROJECT SCOPE

City's Priorities for Construction Sequence:

- 1** Area 1 Ghent-Downtown-Harbor Park
- 2** Area 2 Pretty Lake
- 3** Area 3 Lafayette
- 4** Area 4 Broad Creek and Citywide/nonstructural

LEGEND

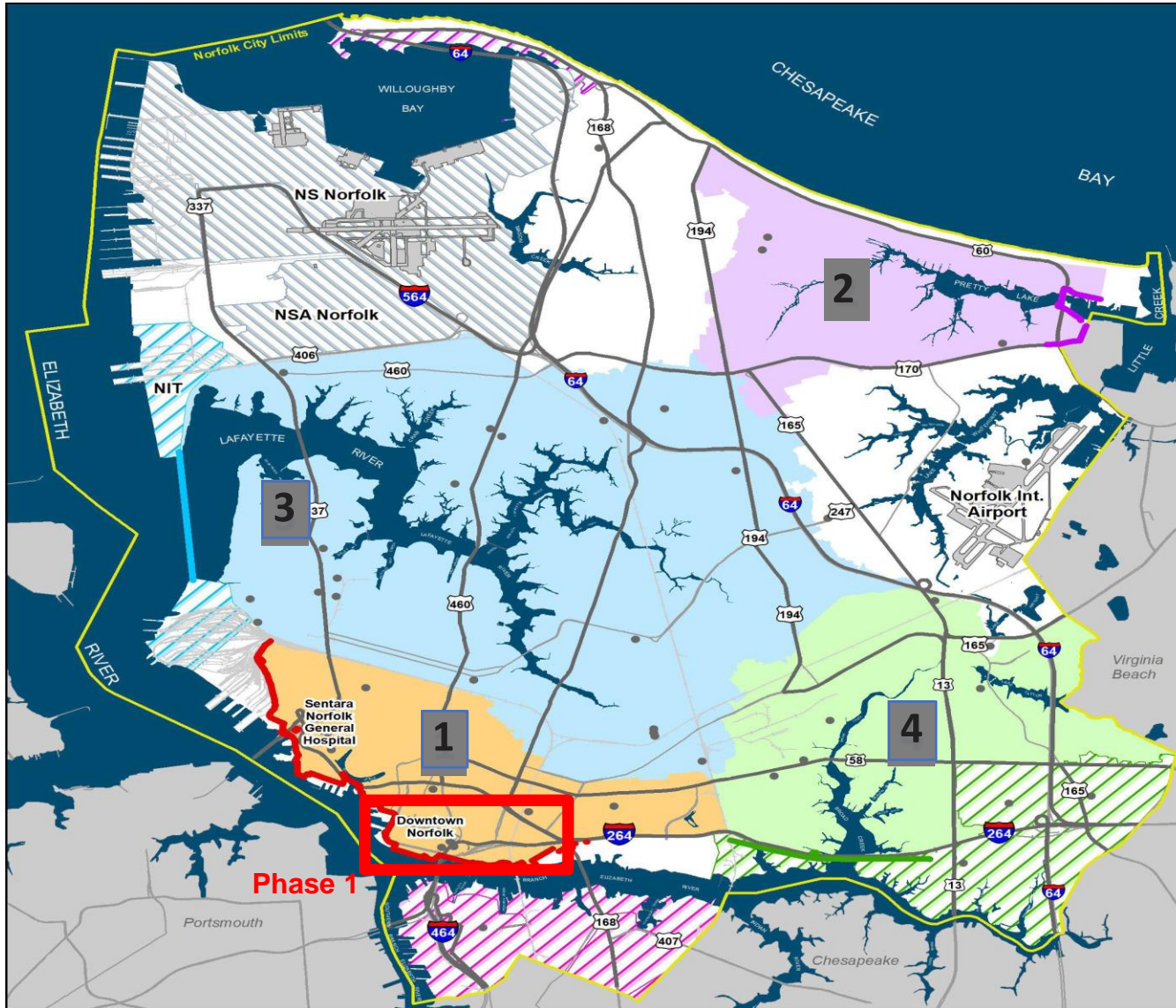
Structural Flood Risk Management Measures

- Ghent-Downtown-Harbor Park
- Pretty Lake Surge Barrier
- Lafayette Outer Surge Barrier
- Broad Creek Surge Barrier

Structural Measures Risk Management Area

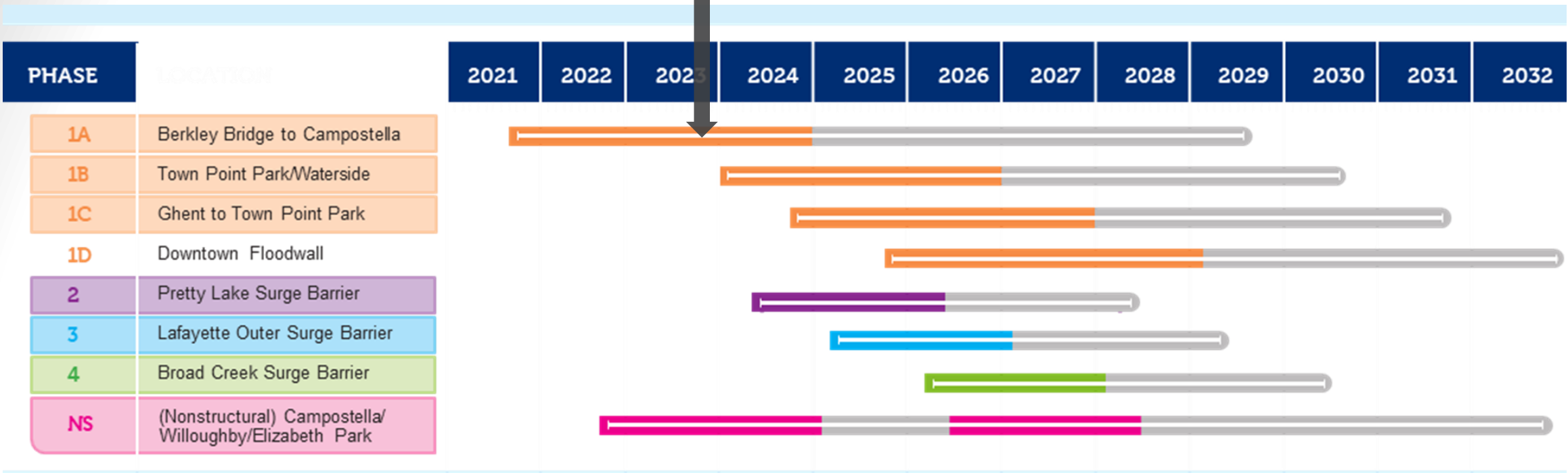
Hatched Area Indicates Non-Structural Measures

- Ghent-Downtown-Harbor Park
- Pretty Lake Surge Barrier
- Lafayette Outer Surge Barrier
- Broad Creek Surge Barrier
- Campostella-Berkley Non-Structural Measures Area



PROJECT TIMELINE

Design of Phase 1A = 65%, with 100% scheduled for January 2024



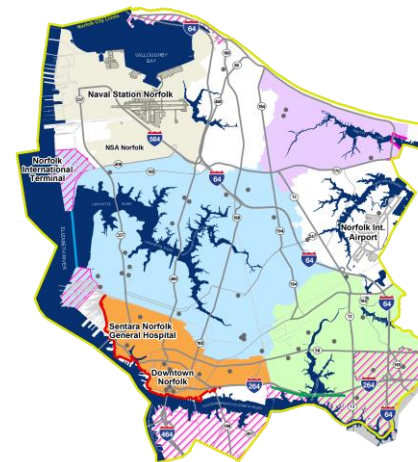
Phase 1B, 1C, 1D, 2, 3, 4 and NS <10% Design Complete

Design Phase

Construction Phase

Non-Structural (concurrent to other work)

Project phase map:



Structural Measures Risk Management Area
Hatched Area Indicates Non-Structural Measures

- Ghent-Downtown-Harbor Park
- Pretty Lake Surge Barrier
- Lafayette Outer Surge Barrier
- Broad Creek Surge Barrier
- Campostella-Berkley Non-Structural Measures Area



PHASE 1A AND 1B

Phase 1B

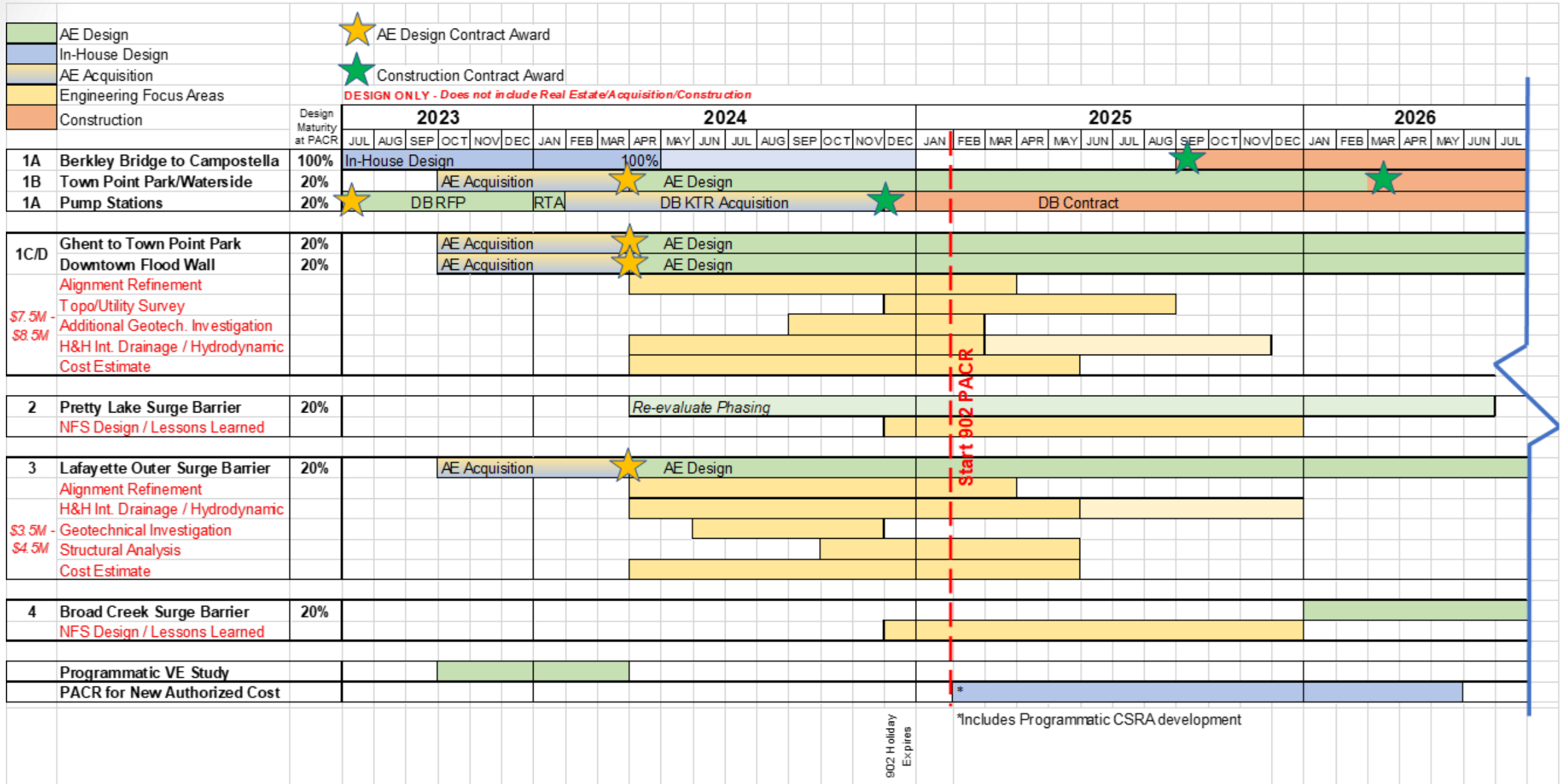
Phase 1A



NORFOLK CSRM PHASE 1 FLOOD PROTECTION SYSTEM ALIGNMENT



SCHEDULE AND STRATEGY FOR CONSTRUCTION AND COST UPDATES





FY23 NON-PROJECT SPECIFIC A/E IDIQ CONTRACTS + SATOCS

Type	Location	Lead POC	Amount	Small Business or Unrestricted	Solicitation Qtr./FY
DoDEA AE MATOC	CONUS & OCONUS	Alex Gusev	\$80M	UR	Under evaluation
Army Ammo Plants	Radford/ Holston	Sarah Taylor	\$240M	UR	Under evaluation
AB AE MATOC	VA/Regional	Sarah Taylor	\$50M	SB	Synopsis posted 13 Aug
CM Services – Multiple Locations		Tom Booth	\$4M	SB	FY24
DoDEA Facility Asset Management (FAM)		Alex Gusev	\$25M	TBD	FY26
DoDEA PM/DM x3	GA-LA, KY, and SC	Alex Gusev	TBD	SB	1Q FY24
DoDEA SRM x5		Alex Gusev	TBD	SB	1Q FY24
Survey/GeoTech/ H&H Modeling	Norfolk AOR	Sarah Taylor	\$25M	TBD	1Q FY24

* Further Small Business socio-economic set-aside may be determined pending results of market research



EXISTING IDIQS (month/year)

Hydrographic Survey

- **Waterways (exp. 9/25)**

Vessel Repair (exp. 8/26)

- **Colonna Shipyard**
- **Fairlead Boatworks**
- **Lyon Shipyard**
- **Severn Yachting Center**

ANC Southern Expansion Des. (stand alone award) (exp. 7/24)

- **HNTB**

Architect/Engineering General (exp. 6/27)

- **Prime AE Group, Inc**
- **Woolpert-RS&H, LLC**
- **Benham-Stanley, LLC**
- **Burns and McDonnell Engineering
Company, Inc.**
- **AECOM Technical Services, Inc**
- **Clark Nexsen-CH2M Hill JV**

EXISTING CONSTRUCTION MATOCS/IDIQS

DoDEA VA PM/DM (exp. 9/23)

- Ahntech Inc.

DoDEA GA & AL PM/DM (exp. 3/24)

- Universal Services Provider

DoDEA KY PM/DM (exp. 3/24)

- Brymak Eagle Pro

Construction SATOCS (\$4M)

- New Dominion (NoVA/Richmond)

DoDEA GA & SC PM/DM (exp. 10/24)

- Ahntech Inc.

DoDEA NC PM/DM (exp. 6/26)

- ASI-Brymak

DoDEA West Point PM/DM (exp. 9/27)

- Ahntech Inc.

DoDEA Facility Assessments (exp. 9/24)

- Alpha Facilities Solutions





ACQUISITION STRATEGIES

Use sole source in most cases to get contractors doing specialized or work at unique locations

- 13 new contractors added to in FY21.
- 7 new contractors added to in FY22
- 3 new contractors in FY23

Currently no pool of MATOCS to support SRM like work

- One D-B SRM Construction Contracts put in place – Northern VA (Quantico, Ft. Walker (Ft. A.P. Hill), Dahlgren, DSCR)
- Looking to add a stand alone for DSCR and/or minor JOC
- **Possible Small Business D-B and Large Business MATOCs in FY24/25**

Developing Construction Acquisition Plans to support Norfolk Coastal Storm Risk Management Program

- **Phase 1A and 1B projects are anticipated to be Stand-Alone Contract Actions (DB and DBB)**

Looking to develop the following additional tools:

DoDEA DM/PM:

1. GA-AL: Ft. Moore, GA; Ft. Novosel, AL; Maxwell AFB,
2. KY: Ft. Campbell, KY
3. SC-GA: Ft. Stewart, GA; Ft. Jackson, SC; Laurel Bay Beaufort, SC

DoDEA SRM IDIQS:

1. GA-AL: Ft. Moore, GA; Ft. Novosel, AL; Maxwell AFB, AL
2. KY: Ft. Campbell, KY; Ft. Knox, KY
3. NC: Ft. Liberty; Camp Lejuene
4. PR: Ft. Buchanan, PR; Ramey, PR
5. SC-GA: SC-GA: Ft. Stewart, GA; Ft. Jackson, SC; Laurel Bay Beaufort, SC





ARLINGTON NATIONAL CEMETERY

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr../FY
Construction	Southern Expansion (Ph III) Cemetery	Stand Alone	UR	\$100M - \$250M	1Q FY25
	Sanitary Sewers Repairs	Stand Alone	SB	\$500K - \$5M	2Q FY24
	Schley, Sherman, Meigs Full depth Road Reconstruction	Roads MATOC	SB	\$7M - \$15M	FY24/25



MILITARY – MILCON INSTALLATIONS

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr../FY
Construction	Renovate ACP Main Gate, Ft. Eustis	Stand Alone	SB	\$10M - \$25M	2Q FY24
	Fuel System Maint. Dock, Langley	Stand Alone	UR	\$10M - \$25M	2Q FY24
	West Apron Fire Pump, Langley	Stand Alone	SB	\$1M - \$5M	3Q FY24
	SOF Multi-Purpose Firing Range, Ft. Barfoot	Stand Alone	SB	\$1M - \$5M	2Q FY24
	F-22 Dormitory, Langley	Stand Alone	UR	\$25M - \$100M	2Q FY25
	Anti Vehicle Barrier Back-Gate, Ft. Eustis	Stand Alone	SB	\$1M - \$5M	2Q FY26
	ACP/ Large Vehicle Inspection Fac, Langley	Stand Alone	UR	\$25M - \$100M	3Q FY26

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MILITARY FY24 – DEFENSE SUPPLY CENTER RICHMOND (DSCR)

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr./FY
Construction	Renovate North Gate ACP (Bldg. 208 & 209)	Stand Alone	SB	\$1M - \$5M	1Q FY24
	Overhead to Underground Powerlines	Stand Alone	SB	\$1M - \$5M	3Q FY24
	Repair WH 32 Dock	Stand Alone	SB	\$1M - \$5M	3Q FY24
	Replace Roof Bldg. 32	Stand Alone	SB	\$5M - \$10M	4Q FY24
	Replace Bldg. 80 Roof	Stand Alone	SB	\$1M - \$5M	3Q FY24

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MILITARY FY24 – DEFENSE SUPPLY CENTER RICHMOND (DSCR)

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr../FY
Construction	Renovate Warehouse 66, C Office	Stand Alone	SB	\$1M - \$5M	4Q FY24
	Renovate Open Shed 5	Stand Alone	SB	\$1M - \$5M	4Q FY24
	Construct Solar Farm	Stand Alone	SB	\$1M - \$5M	4Q FY24
	Installation Electrification Study	Stand Alone	SB	\$300K - \$750K	4Q FY24
	Building 31, Demo 4 Bays (I - M)	Stand Alone	SB	\$1M - \$5M	4Q FY24
	Building 46 Generator Tie-in	Stand Alone	SB	\$300K - \$750K	4Q FY24
	Demo Building 40	Stand Alone	SB	\$300K - \$750K	4Q FY24
	Demo Building 20	Stand Alone	SB	\$300K - \$750K	4Q FY24
	Demo Building 74	Stand Alone	SB	\$300K - \$750K	4Q FY24

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MILITARY FY25 – DEFENSE SUPPLY CENTER RICHMOND (DSCR)

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr../FY
Construction	Renovate Bldg. 45	Stand Alone	SB	\$1M - \$5M	3Q FY25
	Redesign & Repave Parking Lot 7	Stand Alone	SB	\$1M - \$5M	3Q FY25
	Install Bldg. 46 Switchgear	Stand Alone	SB	\$5M - \$10M	3Q FY25
	Replace Roof Bldg. 31	Stand Alone	SB	\$5M - \$10M	4Q FY25
	Renovate Bldg. 37	Stand Alone	SB	\$5M - \$10M	4Q FY25
	Redesign and Repave Parking Lot 4	Stand Alone	SB	<\$1M	4Q FY25
	Repair H Road	Stand Alone	SB	\$1M - \$5M	4Q FY25
	Repair Parking Lot 75	Stand Alone	SB	<\$1M	4Q FY25

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INTERAGENCY & ENVIRONMENTAL SERVICES (IIES) FY24 & FY25

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr../FY
Construction	Norfolk District Emergency Ops Ctr upgrade	TBD	SB	\$1M - \$5M	2Q FY24
	Holston ANSol Tank Farm D-B Construction	Stand Alone	UR	\$100M - 250M	Solicited
	Holston Laundry Facility	Stand Alone	TBD	\$10M - \$25M	4Q FY24
	Holston Roads	Stand Alone	Sole Source	\$1M - 5M	1Q FY24
	NASA Wallops Shoreline Protection	Stand Alone	TBD	\$25M - \$50M	FY25

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INTERAGENCY & ENVIRONMENTAL SERVICES (IIES)

FY25, FY26 & FY27

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr../FY
Construction	Holston New Water Intake Facility	Stand Alone	TBD	\$25M - \$100M	FY25
	NSWC Carderock V-82 Renovation	Stand Alone	TBD	\$5M - \$10M	FY25
	SCIF Renovations (potentially 2)	Stand Alone	TBD	\$1M - \$5M	FY25
	Holston Outfall 40 and Reservoir Repair	Stand Alone	TBD	\$10M - \$25M	FY26
	Holston ANSol Thermal Destruction D-B Construction	Stand Alone	UR	\$100M - \$250M	FY27

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FY24 CIVIL WORKS & OPERATIONS

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr../FY
Construction	Sandbridge Beach Nourishment	Stand Alone	UR	\$25M - \$50M	3Q FY24
	Lynnhaven River Basin, Phase 2 Reefs	Stand Alone	SB	\$1M - \$5M	Solicited
	Lynnhaven River Basin, Phase 2 Wetland	Stand Alone	TBD	\$12M - \$15M	4Q FY24
	Craney Island Project Office Expansion	Stand Alone	TBD	\$1M - \$5M	1Q FY24
	Craney Island Earth Work	IDIQ SATOC	TBD	\$25M - \$50M	1Q FY24
	Great Bridge Field Office Construction	Stand Alone	TBD	\$1M - \$5M	4Q FY24
	Norfolk District Pier Renovations	Stand Alone	TBD	\$10M - \$25M	3Q FY24
	Craney Island Ground Improvements	Stand Alone	TBD	\$1M - \$5M	4Q FY24

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FY24 CIVIL WORKS & OPERATIONS DREDGING

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr./FY
Dredging	Atlantic Ocean Channel (Phase II) with VA BCH	Stand Alone	UR	\$50M - \$100M	Solicited
	Hoskins Creek Maintenance Dredging	Stand Alone	TBD	\$1M - \$5M	Solicited
	Lynnhaven Inlet Maintenance Dredging and Debris Removal	Stand Alone	TBD	\$1M - \$5M	2Q FY24
	Deep Creek Newport News Maintenance Dredging	Stand Alone	TBD	\$1M - \$5M	1Q FY24
	Willoughby Channel Maintenance Dredging	Stand Alone	TBD	\$1M - \$5M	1Q FY24
	Waterway on the Coast of Virginia, VA	Stand Alone	TBD	\$1M - \$5M	2Q FY24
	Milford Haven Jetty Repair and Dredging, VA	Stand Alone	TBD	\$1M - \$5M	3Q FY24
	Southern Branch of the Elizabeth River, VA	Stand Alone	TBD	\$5M - \$10M	3Q FY24
	Thimble Shoal Channel, VA	Stand Alone	TBD	\$5M - \$10M	3Q FY24

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FY24/25 CIVIL WORKS & OPERATIONS DREDGING

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr./FY
Dredging	Craney Island Eastward Expansion Dredging Main Dike Footprint	Stand Alone	UR	\$25M - \$50M	3Q FY24
	Davis Creek Dredged Material Placement Site, VA	Stand Alone	TBD	\$1M - \$5M	FY25
	Chincoteague Inlet Beneficial Use of Dredged Material	Stand Alone	TBD	\$1M - \$5M	FY25
	Deep Creek Accomack County, VA	Stand Alone	TBD	\$1M - \$5M	FY25
	Little Machipongo River, VA	Stand Alone	TBD	\$1M - \$5M	FY25
	Parker Creek, VA	Stand Alone	TBD	\$1M - \$5M	4Q FY24
	Quinby Creek, VA	Stand Alone	TBD	\$1M - \$5M	4Q FY24
	Starlings Creek Dredged Material Placement Site, VA	Stand Alone	TBD	\$1M - \$5M	FY25
	Tangier Channels, Tangier Island, VA	Stand Alone	TBD	\$1M - \$5M	4Q FY24
	Winter Harbor, Mathews County, VA	Stand Alone	TBD	\$1M - \$5M	FY25

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SERVICE CONTRACTS FY24

Type of Work	Project Name	Acquisition Strategy – Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr../FY
Service	Atlantic Intracoastal Waterway Facility Services Contract, Great Br, VA	Stand Alone	UR	\$10M - \$25M	1Q FY24
	Generator Maintenance – Waterfield Bldg..	Stand Alone	SB	<\$1M	1Q FY24
	HVAC Maintenance – Waterfield Bldg..	Stand Alone	SB	<\$1M	1Q FY24
	Armed Forces Recruiting Program Janitorial Contracts x 35 sites in VA	Stand Alone	SB	<\$1M	3Q FY24
	Title/Closing Contract – Multiple Projects	Stand Alone	SB	<\$1M	3Q FY24

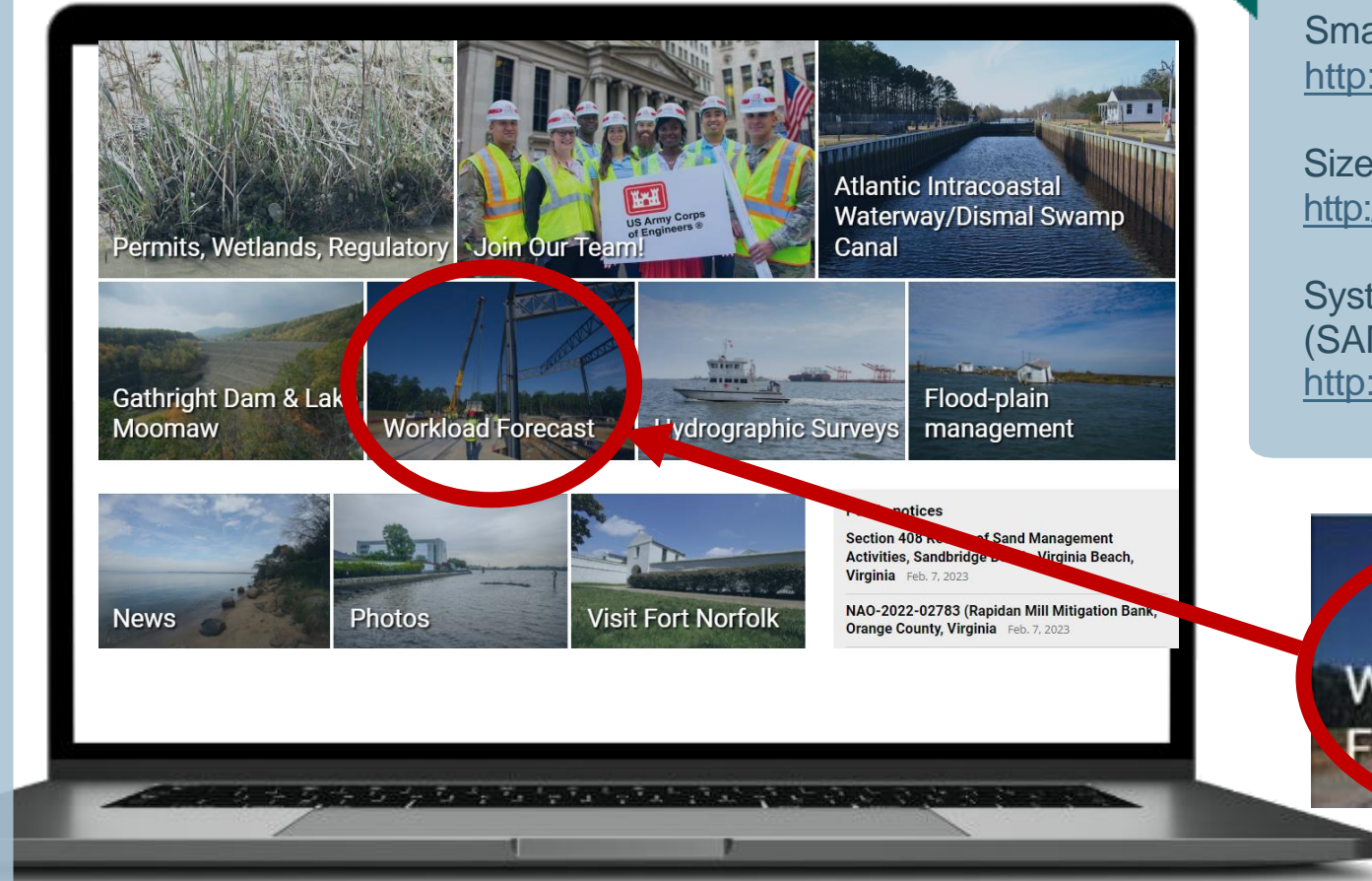
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CURRENT DETAILED PROGRAM BRIEF

HELPFUL HINTS

- **Respond to Market Research Efforts/Sources Sought:** Let us know what you think are important evaluation criteria, technical considerations, high-risk concerns.
- **Stay Engaged!** Reach out to the Contract Specialist, Contracting Officer and/or Small Business Specialist with questions and concerns.
- **Share your best Practices and insights** – we want to know how to be better business partners!
- **Ensure your proposals answer the information requested** in the solicitation and are readable. Information contained is in accordance with FAR 5.404. Magnitude, NAICS, and projected award dates are based on best information available at time of publication. Information is subject to change.
- Requests for market research or solicitations may be found at beta.SAM.gov.
- Visit our website www.nao.usace.army.mil for periodic updates to our program.



KEY RESOURCES

Small Business Administration
<http://www.sba.gov>

Size Standards
<http://www.sba.gov/size>

System Award Management (SAM)
<http://www.sam.gov>



Updated about every 6 weeks

[WWW.NAO.USACE.ARMY.MIL](http://www.nao.usace.army.mil)



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QUESTIONS?