# NORFOLK DISTRICT U.S. ARMY CORPS OF ENGINEERS

# FY23+ WORKLOAD FORECAST

Aug/Sep 2023











## **Changes Since Last Update**

- Addition of multiple Shallow Draft Projects from FY23 Appropriation
- Funding for Virginia Beach Hurricane Protection \$13M FY 23 Workplan
- Funding for Sandbridge Beach Hurricane Protection, \$22M, FY 24 BIL Funding
- Additional smaller projects at Holston and Radford Army Ammunition Plans
   e.g. Laundry Facility
  - Radford Steam Lines Cancelled
  - Holston Roads Estimated Price Range changed from \$10M-25M to \$1M-5M
- Additional FY23 and FY24 DSCR smaller projects added
- DB Explosives Decomposition (Holston) Awarded
- Deep Creek Bridge Replacement Awarded
- Additional Updates in following slides are annotated in Blue



## TRENDS/HIGHLIGHTS



# New Program (AE & Construction) At Radford & Holston Army Ammo Plants

- AE Contract: Under Evaluation
  - \$240M MATOC
  - Will allow for use at all Ammunition GOCOs
- DB ANSol Thermal Treatment (Holston) TBD
- DB ANSol Tank Farm (Holston) Solicited
- AE DBB New Water Intake Facility (Holston) TBD
- Laundry Facility, Roads (Holston)

#### **DoDEA**

- Main focus is on SRM utilizing existing IDIQs
- Replacement AE MATOC Contracts for 2Qtr FY24
- Quantico/Dahlgren DMPM follow on will be awarded in FY23

### Arlington National Cemetery - \$10M-\$15M in SRM/YR

- Southern Expansion Project split into phases.
  - Phase II OPS Complex (FY23) Awarded
  - Phase III Cemetery Expansion (FY26)
- Amphitheater Interior Renovation (A-E) (FY22 Carryover)
- Entry Corridor Development (A-E Planning/NEPA) (FY23)
- Sanitary Sewer Repair (FY23) (Solicited)
- Sheridan Area Roads (FY23) (Solicited) (MATOC)
- Road Projects (Full depth, Mill & Pave) (MATOC)

#### **CivilWorks Program**

- Norfolk Harbor
  - \$12M in FY23 Maintenance Dredging and Craney Island work
  - Norfolk Harbor Deepening: \$83.7M funding in Budget plus \$141.7M approved from Infrastructure Bill
    - Atlantic Ocean Channel Phase 1- Awarded 22 March 23
    - AOC PH 2 (with VB Hurricane Protection) solicitation August 23
- Lynnhaven River Basin Ph 2 Restoration: 23-acre reef FY24 solicitation; 12-acre wetland FY24
- Norfolk Coastal Storm Risk Mgmt approx. \$2.6B total cost, \$8M E&D underway for Ph 1
  - \$399.3M approved for construction funding from Bipartisan Infrastructure Law
  - Expect first construction contract award in FY24 DB Pump Stations for Phase 1A
  - Will have 3 or 4 stand alone contracts to support initial Phase (1a)
- Awaiting new starts for Coastal Storm Risk Studies Peninsula, Eastern Shore, and Tangier.
- FY24 BIL Spend Plan has \$22M for renourishment of Sandbridge Beach, VA

#### Military Program

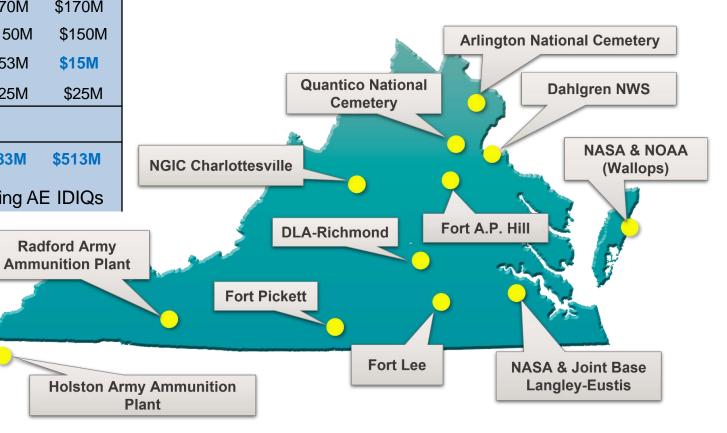
- Typical 3-5 projects per year (\$100M-\$150M)
- F-22 program 1 of 3 Projects remaining– PA: \$220M (D-B-B)
  - Training Support Squadron Facility Award Pending
- JBLE Program
  - Langley, Fuel Systems Maintenance Dock (\$10M \$25M) Solicit: 2nd Qtr FY24
  - Ft. Eustis, ACP, Main Gate (\$10M \$25M) Solicit: 2nd Qtr FY24
  - Ft. Eustis, HQ Bldgs, AIT Barracks PH IV, Ft. Eustis (\$10M \$25M) Solicit: 1st Qtr FY24
  - FY 24 Langley, Dorm, PA: \$86M In design, Solicit: 2nd Qtr FY25 (Pending funds)
  - FY 26 Langley, ACP/ Large Vehicle Inspection Fac, PA: \$93M In Planning.



# PROGRAM AT A GLANCE



PROGRAM SUMMARY:								
	FY19	FY20	<u>FY21</u>	<u>FY22</u>	<u>FY23</u>	<u>FY24</u>		
MILITARY	\$118M	\$477M	\$315M	\$105M	\$85M	\$153M		
IES	\$33M	\$28M	\$145M	\$15M	\$170M	\$170M		
CIVIL & OPS	\$86M	\$51M	\$60M	\$153M	\$150M	\$150M		
ANC	\$45M	\$30M	\$20M	\$10M	\$153M	\$15M		
DoDEA	\$22M	\$27M	\$25M	\$25M	\$25M	\$25M		
IIJA				\$557M				
	\$304M	\$613M	\$565M	\$865M	\$583M	\$513M		
*Does not include new or awards from existing AE IDIQs								



**Radford Army** 



## **Small Business PROGRAM AUGUST 2023**

Туре	NAO Goals	Current %	Current \$
Small Business	20%	7.84%	\$37,888,587
SDB	6%	5.22%	\$25,228,632
SDVOSB	3%	.43%	\$2,079,834
WOSB	3%	.68%	\$3,306,974
HUBZone	3%	.31%	\$1,520,793

# OUTREACH EVENTS

SAME NoVa Post - 8th Annual Business-2-Business (B2B)

Engagement - 5 October 2023

National Museum of US Army, Ft. Belvoir

**SAME Philadelphia Post Small Business Conference 2023** 

October 6, 2023

Airport Hilton, Philadelphia, PA

**Civil Works Cost Roundtable** 

October 12, 2023

Waterfield Building

By Invitation Only

#### FIRST TIME AWARDS FY 23 - Goal is 10

ANC Memorial Ave Pylon Stabilization, Arlington Cemetery

Contract Number: W91236-23-C-2009
Contractor: Terra Site Constructors

Contract Completion Date: 445 Days After NTP

Amount: \$3,068,543.00

MARSOC Assessment & Selection Facility, Ft. AP Hill

Contract Number: W91236-23-C-2020

Contractor: CCI GENERAL CONTRACTORS, LLC

Contract Completion Date: 540 Days After Notice to Proceed

Amount: \$4,559,895.64

ANC Southern Expansion Construction Management Services SATOC

Contract Number/Task Order Number: W9123623D4005

Contractor: DGI-ATI JV LLC
Ceiling Amount: \$4,500,000
Seed Task Order: W9123623F0082

Amount: \$582,092.66

Unexercised Option Amount: \$131,221.77

Completion Date: 7/30/2024

## Tidewater Association of Services Contractors/Tidewater Government Industry Council

Virginia Beach 31st Hilton

October 24, 2023

#### **SAME Small Business Conference**

October 31 - November 3. 2023

San Antonio, TX

#### 2024 Small Business Outreach and Industry Day

February 27-28, 2024

Virginia Beach Convention Center

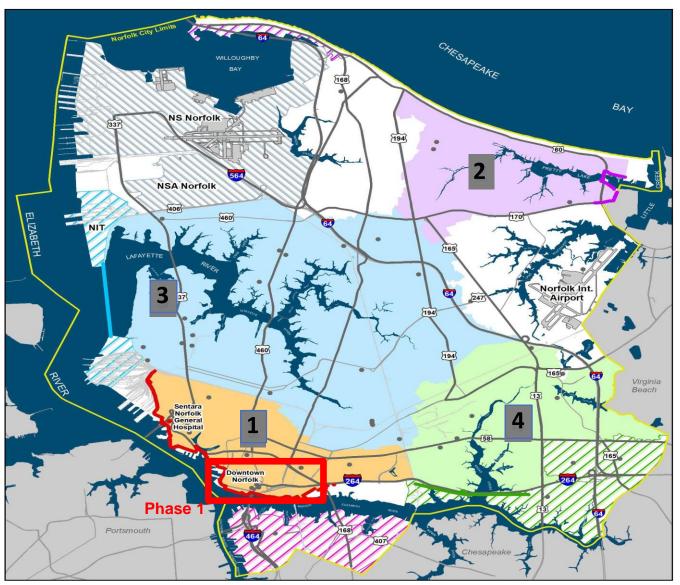
### **CAPABILITY BRIEFINGS**

Over 100 capability briefings this FY

Will resume in October 2023 on Wednesdays



# OVERALL NORFOLK CSRM PROJECT SCOPE



#### **City's Priorities for Construction Sequence:**

- 1 Area 1 Ghent-Downtown-Harbor Park
- 2 Area 2 Pretty Lake
- 3 Area 3 Lafayette
- 4 Area 4 Broad Creek and Citywide/nonstructural

#### **LEGEND**

#### Structural Flood Risk Management Measures

- Ghent-Downtown-Harbor Park
- Pretty Lake Surge Barrier
- Lafayette Outer Surge Barrier
- Broad Creek Surge Barrier

#### Structural Measures Risk Management Area

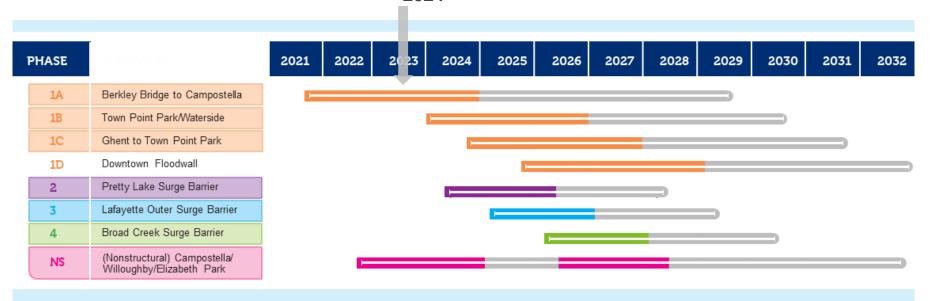
Hatched Area Indicates Non-Structural Measures

- Ghent-Downtown-Harbor Park
- Pretty Lake Surge Barrier
- Lafayette Outer Surge Barrier
- Broad Creek Surge Barrier
- Campostella-Berkley Non-Structural
  Measures Area

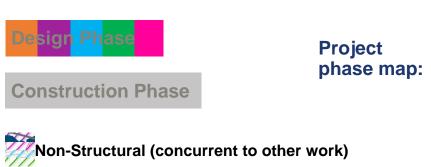


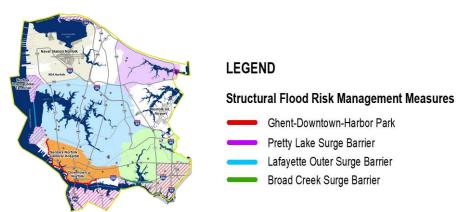
### **PROJECT TIMELINE**

Design of Phase 1A = 65%, with 100% scheduled for January 2024



Phase 1B, 1C, 1D, 2, 3, 4 and NS <10% Design Complete







# **Phase 1a and 1b Programmatic Schedule**

	·			IMELINE		А	WARD MILESTO	ONES
Location	Design Description	2023	2024	2025	2026	Design NTP	Construction Contract Award	Construction Start/NTP
		JAN FEB MAR APR MAY JUN JUL AUG SEP OCT NO	/ DEC JAN FEB MAR APR MAY JUN JUL AUG SEP OCT NOV	DEC JAN FEB MAR APR MAY JUN JUL AUG SEP OCT NOV	/ DEC JAN FEB MAR APR MAY JUN JUL AUG SEP OCT NOV DEC	;		
Newton's Creek, Harbor Park Pump	Phase 1a PS and TG		15% Design	DB Design	Construction	9/12/2023	12/11/2024	12/13/2025
				Utility Relocations and RE Cert  Permitting (6 Mos)				
Berkley Bridge to Campostella	1a Floodwall	In-house Design 100%	Relocations a	nd RE Cert	Construction	10/1/2022	8/1/2025	9/30/2025
			Permitting (6 Mos)					
St. Paul's & Otter Berth Pump	Phase 1b PS		AE Design	Construction		10/3/2023	9/15/2025	10/16/2025
			Relocations and RE Cert					
			Permitting (6 Mos)					
	Phase 1b Floodwall		In-house Design 100%	Relocations and RE Cert		10/3/2023	12/15/2025	2/15/2025

\*Milestones Dependent upon RE certification





# FY23 NON-PROJECT SPECIFIC A/E IDIQ CONTRACTS



Туре	Location	Lead POC	Amount	Small Business or Unrestricted	Solicitation Qtr./FY
DoDEA AE MATOC	CONUS &OCONUS	Alex Gusev	\$80M	UR	Under evaluation
ARMY AMMO PLANTS	Radford/ Holston	Sarah Taylor	\$240M	UR	Under evaluation
SB AE MATOC	VA/ Regional	Sarah Taylor	\$50M	SB	Synopsis posted 13 Aug

<sup>\*</sup> Further Small Business socio-economic set-aside may be determined pending results of market research



# **EXISTING IDIQS** (month/year)



## **Hydrographic Survey**

Waterways (exp. 9/25)

## **Vessel Repair (exp 8/26)**

- Colonna Shipyard
- Fairlead Boatworks
- Lyon Shipyard
- Severn Yachting Center

## **ANC Southern Expansion Des.** (stand alone award) (7/24)

**HNTB** 

## **DoDEA Architect/Engineering (exp. 8/23)**

- KZF Design
- GWWO
- Schenkel Schultz
- Jacobs Government Services
- Woolpert
- Zyscovich

## **Architect/Engineering General (exp. 6/27)**

- Prime AE Group, Inc
- Woolpert-RS&H, LLC
- Benham-Stanley, LLC
- Burns and McDonnell Engineering Company, Inc.
- **AECOM Technical Services, Inc**
- Clark Nexsen-CH2M Hill JV



# **EXISTING CONSTRUCTION MATOCS/IDIQS**



## DoDEA VA PM/DM (exp. 9/23)

Universal Services Provider

## DoDEA GA & AL PM/DM (exp. 3/24)

Universal Services Provider

## DoDEA KY PM/DM (exp. 3/24)

Brymak Eagle Pro

## **Construction SATOCS (\$4M)**

New Dominion (NoVA/Richmond)

## DoDEA GA & SC PM/DM (exp. 10/24)

Ahntech Inc.

## DoDEA NC PM/DM (exp. 6/26)

ASI-Brymak

## DoDEA West Point PM/DM (exp. 9/27)

Ahntech Inc.

## **DoDEA Facility Assessments (exp. 9/24)**

Alpha FacilitiesSolutions



# **ACQUISITION STRATEGIES**



- Use sole source in most cases to get contractors doing specialized workfor the Norfolk District.
- 13 new contractors added to in FY21.
- 7 new contractors added to in FY22
- Goal is 10 new contractors in FY23 (to date we have 3 new contractors)
- Currently no pool of MATOCS to support SRM like work
- One D-B SRM Construction Contracts put in place Northern VA (Quantico, Ft Walker (FT A.P. Hill), Dahlgren, DSCR)
- Looking to add a stand alone for DSCR and/or minor JOC
- Possible Small Business D-B MATOC in FY24/25
- Developing Construction Acquisition Plans to support Norfolk Coastal Storm Risk Management Program
  - Phase 1A and 1B projects are anticipated to be Stand-Alone Contract Actions (DB and DBB)
- IFB most used stand alone C-Contracts will use more BVTO for small business work at Arlington National Cemetery
- Continued use of IFB with Definitive Responsibility Criteria DRC
  - Bridge between IFB and BVTO quicker, provides assurance we are awarding to capable firms
  - Contractors asked to provide evidence that they can do the work after bid opening
    - Generally asking for specific relevant past experience; narrative that explains they understand the project and key technical challenges, etc.
    - "...the Contracting Officer will also examine whether the low bidder can meet the requirements of the solicitation by demonstrating that the prime contractor or subcontractor responsible for dredging has dredged by mechanical means or hopper a minimum of 80,000 cubic yards in a consecutive 30-day period in a cold-weather month (October through January) with disposal/placement onto a beach. This will be considered a definitive responsibility criterion"



# **Arlington National Cemetery (ANC)**



Type of Work	Project Name	Acquisition Strategy - Stand Alone Contractor Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr / FY
	Southern Expansion (Ph II) OPS Complex	Stand Alone	UR	\$50M - \$150M	Awarded
Construction	Southern Expansion (Ph III) Cemetery	Stand Alone	UR	\$100M - \$250M	FY26
	Sanitary Sewers Repairs	Stand Alone	SB	\$500k-\$5M	Q4 FY23
	Sheridan Area Rds	Basic IDIQ	SB	\$5M-\$15M	Q4 FY23



# MILITARY – MILCON MISC INSTALLATIONS



Type of Work	Project Name	Acquisition Strategy Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr./FY
	Renovate ACP Main Gate, Ft. Eustis	Stand Alone	SB	\$10M - \$25M	2Q FY24
Construction	F-22 Training Support Squadron Facility, Langley	Stand Alone	UR	\$50M - \$75M	2Q FY23 Award Pending
	Fuel System Maint. Dock, Langley	Stand Alone	UR	\$10M - \$25M	2Q FY24



# MILITARY FY23 & FY24 - DEFENSE SUPPLY CENTER RICHMOND (DSCR)



Type of Work	Project Name	Acquisition Strategy Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr./FY
	Replace Bldg 34 Chiller	Stand Alone	SB	\$1M - \$5M	4Q FY23 Advertised
	Renovate North Gate ACP (Bldg 208 & 209)	Stand Alone	SB	\$1M - \$5M	4Q FY23
Construction	Replace Roof Bldg 32	Stand Alone	SB	\$5M - \$10M	2Q FY24
	Overhead to Underground Powerlines	Stand Alone	SB	\$1M - \$5M	3Q FY24
	Replace Bldg 80 Roof	Stand Alone	SB	\$1M - \$5M	3Q FY24

<sup>\*</sup> Further Small Business socio-economic set-aside may be determined pending results of market research



(DSCR)

# MILITARY FY24 - DEFENSE SUPPLY CENTER RICHMOND



Type of Work	Project Name	Acquisition Strategy Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr./FY
	Renovate Warehouse 66, C Office	Stand Alone	SB	\$1M - \$5M	2Q FY24
	Renovate Open Shed 5	Stand Alone	SB	\$1M - \$5M	2Q FY24
Construction	Construct Solar Farm	Stand Alone	SB	\$1M - \$5M	2Q FY24
	Repair WH 32 Dock	Stand Alone	SB	\$1M - \$5M	3Q FY24
	Installation Electrification Study	Stand Alone	SB	\$1M - \$5M	4Q FY24



(DSCR)

# MILITARY FY24 - DEFENSE SUPPLY CENTER RICHMOND



Type of Work	Project Name	Acquisition Strategy Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr./FY
	Renovate Bldg 45	StandAlone	SB	\$1M - \$5M	4Q FY24
	Redesign & Repave Parking Lot 7	StandAlone	SB	\$1M - \$5M	4Q FY24
	Install Bldg 46 Switchgear	Stand Alone	SB	\$5M - \$10M	4Q FY24
Construction	Replace Roof Bldg 31	StandAlone	SB	\$5M - \$10M	4Q FY24
Construction	Renovate Bldg 37	Stand Alone	SB	\$5M - \$10M	4Q FY24
	Redesign and Repave Parking Lot 4	Stand Alone	SB	<\$1M	FY24
	Repair H Road	Stand Alone	SB	\$1M - \$5M	FY24
	Repair Parking Lot 75	StandAlone	SB	<\$1M	FY24

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# INTERAGENCY & ENVIRONMENTAL SERVICES (IIES) FY23 & FY24



Type of Work	Project Name	Acquisition Strategy Stand Alone Contractor Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated SolicitationQuarter/ Fiscal Year
	Holston EDC D-B Construction	Stand Alone	UR	\$50M-100M	Awarded
	Holston ANSol Tank Farm D-B Construction	Farm Stand Alone		\$100M-250M	Solicited
Construction	Holston Laundry Facility	Stand Alone	TBD	\$10M-25M	FY24
	Holston Roads	Stand Alone	TBD	\$1M-5M	FY24
	Norfolk District Emergency Ops Ctr upgrade	TBD	SB	\$1M - \$5M	2Q FY24

<sup>\*</sup> Further Small Business socio-economic set-aside may be determined pending results of market research



# INTERAGENCY & ENVIRONMENTAL SERVICES (IIES) FY25, FY26 & FY27



Type of Work	Project Name	Acquisition Strategy Stand Alone Contractor Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated SolicitationQuarter/ Fiscal Year
	Holston New Water Intake Facility	Stand Alone	TBD	\$25M-\$100M	FY25
Construction	Holston Outfall 40 and Reservoir Repair	Stand Alone	TBD	\$10M-\$25M	FY26
	Holston ANSol Thermal Destruction D-B Construction	Stand Alone	UR	\$100M-\$250M	FY27



# FY23 & FY24 CIVIL WORKS & OPERATIONS



Type of Work	Project Name	Acquisition Strategy Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipate d Solicitation Quarter/ Fiscal Year
	Lynnhaven River Basin, Phase 2 Reefs	Stand Alone	SB	\$1M-\$5M	1Q FY24
	Lynnhaven River Basin, Phase 2 Wetland	Stand Alone	TBD	\$12M-\$15M	4Q FY24
	Craney Island Project Office Expansion	Stand Alone	TBD	\$1M - \$5M	4Q FY23
Construction	Craney Island Earth Work	IDIQ SATOC	TBD	\$25M - \$50M	1Q FY24
	Great Bridge Field Office Construction	Stand Alone	TBD	\$1M - \$5M	2Q FY24
	Norfolk District Pier Renovations	Stand Alone	TBD	\$10M - \$25M	1Q FY24
	Craney Island Ground Improvements	Stand Alone	TBD	\$1M - \$5M	3Q FY24

<sup>\*</sup> Further Small Business socio-economic set-aside may be determined pending results of market research



# FY23 & FY24 CIVIL WORKS & OPERATIONS DREDGING



Type of Work	Project Name	Acquisition Strategy Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipate d Solicitation Quarter/ Fiscal Year
Dredging	Atlantic Ocean Channel (Phase II) with VA BCH	Stand Alone	UR	\$50M - \$100M	4Q FY23
	Hoskins Creek Maintenance Dredging	Stand Alone	TBD	\$1M - \$5M	4Q FY23
	Lynnhaven Inlet Maintenance Dredging and Debris Removal	Stand Alone	TBD	\$1M - \$5M	1Q FY24
	Deep Creek Newport News Maintenance Dredging	Stand Alone	TBD	\$1M - \$5M	4Q FY23
	Willoughby Channel Maintenance Dredging	Stand Alone	TBD	\$1M - \$5M	4Q FY23
	Waterway on the Coast of Virginia, VA	Stand Alone	TBD	\$1M - \$5M	1Q FY24
	Milford Haven Jetty Repair and Dredging, VA	Stand Alone	TBD	\$1M - \$5M	2Q FY24
	Southern Branch of the Elizabeth River, VA	Stand Alone	TBD	\$5 - \$10M	2Q FY24
	Thimble Shoal Channel, VA	Stand Alone	TBD	\$5M - \$10M	2Q FY24

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# **FY24 CIVIL WORKS & OPERATIONS DREDGING**



Type of Work	Project Name	Acquisition Strategy Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipate d Solicitatio n Quarter/ Fiscal Year
Dredging	Craney Island Eastward Expansion	Stand Alone	TBD	\$25M - \$50M	3Q FY24
	Davis Creek Dredged Material Placement Site, VA	Stand Alone	TBD	\$1M - \$5M	4Q FY24
	Chincoteague Inlet Beneficial Use of Dredged Material	Stand Alone TBD		\$1M - \$5M	4Q FY24
	Deep Creek Accomack County, VA	Stand Alone	TBD	\$1M - \$5M	4Q FY24
	Little Machipongo River, VA	Stand Alone	TBD	\$1M - \$5M	4Q FY24
	Parker Creek, VA	Stand Alone	TBD	\$1M - \$5M	4Q FY24
	Quinby Creek, VA	Stand Alone	TBD	\$1M - \$5M	4Q FY24
	Starlings Creek Dredged Material Placement Site, VA	Stand Alone	TBD	\$1M - \$5M	4Q FY24
	Tangier Channels, Tangier Island, VA	Stand Alone	TBD	\$1M - \$5M	4Q FY24
	Winter Harbor, Mathews County, VA	Stand Alone	TBD	\$1M - \$5M	3Q FY24



# **Service Contracts FY23+**



Type of Work	Project Name	Acquisition Strategy Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr./FY
Service	Atlantic Intracoastal Waterway Facility Services Contract, Great Br, VA	Stand Alone	UR	\$10M - \$25M	4Q FY23
	Generator Maintenance	Stand Alone	SB	<\$1M	4Q FY27
	HVAC Maintenance	Stand Alone	SB	<\$1M	4Q FY27
	Elevator Maintenance	Stand Alone	SB	<\$1M	4Q FY27

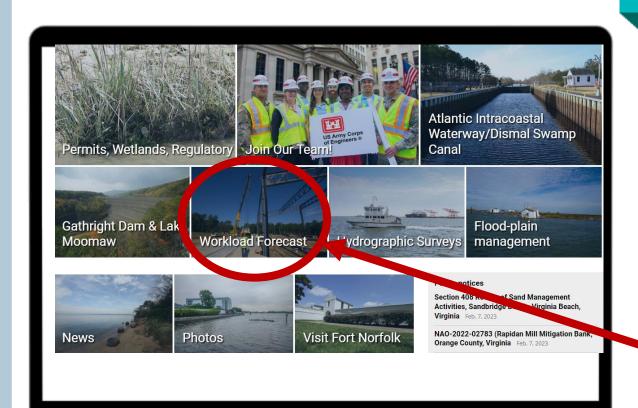


# **CURRENT DETAILED PROGRAM BRIEF**



## **HELPFULHINTS**

- Respond to Market Research Efforts/Sources Sought:
   Let us know what you think are important evaluation criteria, technical considerations, high-risk concerns.
- Stay Engaged! Reach out to the Contract Specialist, Contracting Officer and/or Small Business Specialist with questions and concerns.
- Share your best Practicesand insights – we want to know how to be better businesspartners!
- Ensure your proposals answer the information requested in the solicitation and are readable.
   Information contained is in accordance with FAR 5.404. Magnitude, NAICS, and projected award dates are based on best information available attime of publication. Information is subject to change.
- Requests for market researchor solicitations may be found at beta.SAM.gov.
- Visit our website <u>www.nao.usace.army.mil</u> for periodic updatesto ourprogram.



## **KEY RESOURCES**

Small BusinessAdministration <a href="http://www.sba.gov">http://www.sba.gov</a>

Size Standards <a href="http://www.sba.gov/size">http://www.sba.gov/size</a>

SystemAward Management (SAM) http://www.sam.gov



Updated about every 6 weeks

**WWW.NAO.USACE.ARMY.MIL** 



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**QUESTIONS?**