GORI

2020

For GORI, protection is as easy as ABC

Kaspersky and partner Akito provide GORI with total protection from cyberthreats, with an effective solution managed from a single console.

GORI is the largest integrated water service provider in Campania. Its role is to manage water resources efficiently, effectively and economically.

Energy, Oil and Gas

· Headquartered in Herculaneum, Naples, Italy
· Manages the entire water cycle for the Sarnese-Vesuviano district
· Uses Kaspersky Endpoint Security for Business Advanced

"We opted for Kaspersky after different experiences with other technologies. We finally found a simple, efficient and flexible solution to protect our endpoints."

Paolo Cataldo, Head of ICT Infrastructure & Operations, GORI

Responsible for managing the water cycle for the Sarnese-Vesuviano district in the region of Campania, Italy, GORI serves 74 municipalities and coordinates water capturing, distribution, collection and purification. The company is growing rapidly and has approximately 950 employees. GORI has one of the most modern networks in Europe, as a result of a major focus on investments in IT and technology.

Challenge

With a strong focus on digital technology, GORI manages one of the most automated water distribution networks in Europe. Consequently, the company has always stressed the importance of cybersecurity, particularly with a focus on ensuring service continuity.

"Over the years," Paolo Cataldo, Head of ICT Infrastructure & Operations at GORI, recalls, "we have more or less tried all the solutions of major cybersecurity providers, but we have never been fully satisfied. In one case, the endpoints suffered a major decline in performance, in another, the difficulties associated with using the solution compromised the efficacy of the whole system. And, in yet another, the management costs were too high."

In recent years, GORI has partnered with Akito, an IT firm specializing in cybersecurity, and has embarked on an intense and in-depth testing phase. This culminated in penetration testing performed by Kaspersky technicians, which highlighted areas for improvement in terms of security across the entire network.

The Kaspersky solution

GORI therefore decided to implement Kaspersky technology across its entire endpoint installed base, purchasing 680 Kaspersky Endpoint Security for Business Advanced licenses for all computers used by its workforce.

"It was not an easy task," explains Cataldo, "because GORI has a relatively complex structure with numerous offices located throughout the country, some of which are sizeable, with more than 100 employees, and others that are much smaller. The trust we had in Akito's specialist skills and the level of security provided by Kaspersky technology, a world leader in the cybersecurity sector, certainly had a significant impact on our decision to proceed. It was a winning combination."
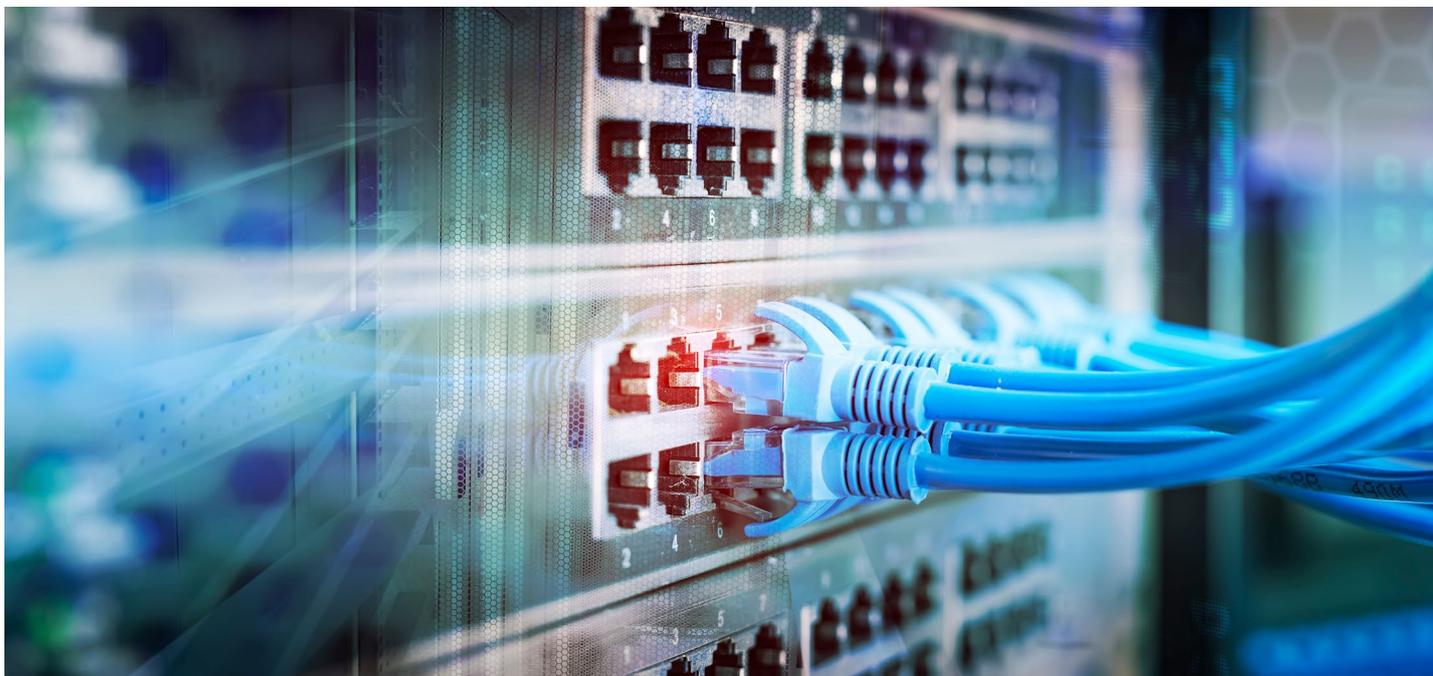
950
employees

74
municipalities served

680
endpoints protected

All from a single console

"As we discovered in the testing phase," continues Cataldo, "Kaspersky technology proved to be more efficient than previous solutions we had used, but it was also simpler. This means that we are protected from cyberthreats (having never suffered a successful attack) but we also make significant savings on management activities."

With the assistance of Akito for extraordinary operations, while autonomous in relation to everyday operations, GORI implemented a single console capable of monitoring the system, managing software distribution (operations that were previously performed by a separate tool), and producing reports.

"We are so satisfied with the Akito-Kaspersky partnership," concludes Cataldo, "that we are now considering using the same tools to protect the PLCs, i.e. the entire part of our platform that is based on SCADA systems."

"The client had encountered issues with previous cybersecurity solutions that it had used, such as limited features, complexity and inefficiency," states Giulio Faita, Sales Director at Akito. "With our technical expertise and in-depth knowledge of the Kaspersky solution, we made it possible for the client to complete a Proof of Concept that highlighted the product's full potential, demonstrating the immediate efficacy of the proposal. By selecting the Kaspersky solution, along with our services, the client has raised the level of security of its endpoints and its management".

Secure
Comprehensive and effective
endpoint protection

Guaranteed service continuity

Flexible
A single console for the management
of security, distribution and reporting

Quick and easy to use

Supporto
Regular system monitoring
performed by Akito and Kaspersky

Cyber Threats News: www.securelist.com
IT Security News: business.kaspersky.com
www.kaspersky.com/fraudprevention

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