

Dell Technologies Named Winner of VMware 2022 Global Partner Industry Award

Award Recognizes Deep Expertise and Proven Results Within the Energy Industry



Dell Technologies has been awarded a VMware Partner Industry Award for Global Innovation in the Energy Industry. This achievement, which is part of VMware’s annual Partner Achievement Awards, celebrates partners across the globe for their demonstrated success within a specific industry. This award recognizes Dell Technologies deep domain expertise specifically in the Energy Industry.

“I am thrilled to celebrate this VMware Partner Industry Award with Dell Technologies for delivering the Substation Management Platform built around the exceptional rugged and IEC compliant PowerEdge XR12” said Alan Renouf, VMware Advanced Technology Group. “Dell Technologies has continually demonstrated success in delivering transformative

solutions and strong alignment with VMware in the Energy industry. I am proud to see Dell Technologies honored for its commitment to driving innovation and results that help to accelerate the energy transition and advance decarbonization.”

Electric Utilities across the globe have set ambitious goals to reduce emissions. The future of the electric grid will require enhanced situational awareness, automation, reliability, resiliency, safety, and the ability to seamlessly integrate Distributed Energy Resources (DERs) like solar and wind as well as energy storage systems. Achieving this requires a transformation of digital capabilities at the edge and the core of the electric grid.

“Digital Transformation of the Utility Substation is key in helping our energy customers meet their climate and sustainability goals,” noted David Holmes, General Manager – Energy at Dell Technologies “Dell Technologies Substation Management Platform (SMP) developed in collaboration with Intel and VMware is a virtualized edge solution that supports real-time Operational Technology (OT) workloads.”

The VMware Partner Achievement Awards program is conducted in partnership with technology research firm IDC, which reviewed and evaluated award submissions against the criteria for each category. Partners were recognized for their achievements in delivering VMware technologies and solutions that helped customers move to modern, cloud centric architectures and transform their businesses. They were selected for their ability to help customers leverage VMware solutions in combination with next-gen technologies to lead the industry.

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