DELLTechnologies

Dell APEX Data Storage Services vs. NetApp Keystone

Dell APEX Data Storage Services

90-day money back guarantee
APEX Data Storage Services offers a 90-day money back guarantee – no questions asked.

Self-service purchasing
APEX Console provides a simple self-service experience for customers to select and order APEX services.

Single rate transparency
APEX Data Storage Services has simplified billing with a single usage rate - no premium for on-demand usage.

Storage buffer capacity of 25%
APEX Data Storage Services includes 25% buffer capacity.

NetApp Keystone

No money back guarantee
NetApp Keystone does not offer any type of money back guarantee.

Traditional sales motion
NetApp Keystone does not have an online or self-service ordering option – requires sales contact.

Premium rates for growth
Usage of burst capacity over 20% is billed at a 50% premium rate. Calculated on a daily basis.

Storage buffer capacity of 20%
NetApp Keystone includes 20% buffer capacity.