

# Extend the value of APEX Data Storage Services

Dell Technologies Professional Services for APEX

## Essentials



### Achieve additional outcomes

- Efficiently migrate data to APEX Data Storage Services
- Automate storage operations
- Integrate with your ServiceNow IT service portal
- Utilize resident storage experts

### Simplifying consumption of storage as-a-Service

To keep pace with rapidly evolving business needs, you need to focus more on the requirements of your business and less time managing IT infrastructure. With APEX Data Storage Services, you gain simplicity, agility and control for block and file services, removing the complexity of managing storage infrastructure with built-in management capabilities across the technology lifecycle.

### Making the value of APEX Data Storage Services tangible for your business stakeholders

Most organizations face the challenge of how to improve the experience of their business stakeholders, such as data scientists and application developers, to slow the trend of bypassing the IT organization to purchase public cloud resources. How to address this challenge depends on your operational maturity, existing skillsets, and the time available to focus on improved service delivery.

Dell Technologies can help you improve these experiences by making it easy for business stakeholders to consume block and file services. This is possible with APEX Data Storage Services for on-demand block and file resources, and Professional Services for APEX to streamline the delivery of IT services to the stakeholders.

### Maintain data integrity with fast, efficient migrations

Data is one of your most important resources and business stakeholders need that data to innovate and fuel business growth. We migrate data every day, all over the world. Our experts use proven tools to streamline migrations to APEX Data Storage Services and provide you a faster time to value.

Data Migration Services provide greater control, security, and value through standardized processes in planning, execution and knowledge transfer. We lower risk through expert-delivered, dependable best practices developed over 30 years of data migration success.

Our goal is to improve data availability and migrate your data efficiently with greater data integrity.

### **Speed IT service delivery by automating storage provisioning**

The burden of managing the day-to-day storage infrastructure, such as hardware and software updates, upgrades and maintaining the performance and capacity levels of the storage infrastructure is removed from the storage administrator with APEX Data Storage Services. However, that still leaves the operational aspects of provisioning storage to respond to business requests, which typically have tight timelines. For many administrators, these requests mean executing manual, error-prone, time-consuming and repetitive tasks.

This is where Professional Services for APEX can help. We work with your team to implement automation for storage provisioning using an infrastructure-as-code approach and deploy orchestration code to automate important business processes.

### **Simplify operations by integrating storage workflows into your IT service portal**

Automation and storage integration into the IT service catalog are closely connected. Even if you have a speedy provisioning process behind the scenes, if integration into your IT service management platform, such as ServiceNow, isn't fully implemented, these benefits will not be visible to business stakeholders. Our service management experts make your IT request process fast, simple to use, and compliant with company policies, quotas, standards, policies and procedures.

### **Extend your team's skills with technical experts**

After your APEX Data Storage Service is activated, Residency Services can provide specialized experts with deep technical skills and experience in storage solutions. These residents will act like an extension of your IT staff, providing technical expertise and experience to enhance your internal capabilities and resources. Directed by you, we can help fulfill the customer roles and responsibilities beyond those already addressed by APEX Data Storage Services, so you can focus on more strategic initiatives.

Backed by the power of Dell Technologies' extensive global network, we offer flexibility via onsite and remote resources. And with a rigorous resource selection process, we make sure to assign the right resource to perfectly match your needs.

### **Deliver a seamless cloud experience to your business**

With this portfolio of Professional Services for APEX, you can empower your teams and realize your business outcomes for APEX Data Storage Services more quickly and effectively. You can focus more of your energy on your business stakeholders, delivering even more value, while improving the efficiency and responsiveness of your IT organization.



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