Dell PowerStore vs. HPE Nimble

Dell PowerStore

HPE Nimble Storage

Run VMware ESXi hosted apps via AppsON technology¹

Dell PowerStore with AppsON offers a purpose-built array with a built-in VMware ESXi hypervisor.



No VMware ESXi support to host apps locally No option to deploy apps on the array.

Anytime Upgrade², Industry's most flexible program for controller upgrades³

Optional controller upgrade program offers choice of next gen, higher model or discounted additional new controller.⁴ No subscription renewal required.



Performance-based Technology Refresh Program

Optional program offers ~25% faster latest-gen controller upgrade after 1 year. 6-year program participation required for media credit towards new purchase.



Persistent NVMe or SCM or use SCM as a metadata tier to reduce latency. NVMe/FC or NVMe/TCP (up to 100 GbE) with SmartFabric Storage Software.



No NVMe flash or NVMe-oF, SCM only as read cache

No NMVe drive support as persistent storage, no NVMe-oF. SCM used only as a read cache, and only available in higher-end Nimble AF models.



File⁵, block and vVols in a single, unified, easy-to-manage platform.



Block and vVols Support only

No native file support. File services require a gateway server adding costs and complexity.



Cluster up to 4 appliances. Volume placement, load balancing, and built-in issue resolution intelligence.



No intelligent scale-out cluster balancing offered

Cluster up to 4 arrays with manual load balancing or cluster a multi-array pool.

Intelligent data reduction with 4:1 DRR guarantee⁶

Always-on dedupe and compression work proactively to optimize capacity and performance. No assessment required.



Adaptive data reduction, no blanket guarantee

Always-on, inline dedupe and adaptive compression. Data compaction guarantee depends on workload type, an assessment may be required.



Robust Security

Security offers Hardware Root of Trust, security anomaly detection, RBAC, FLR, FIPS 140-2 Level 2 validated.



Lacks some security features

Security includes FIPS-certified encryption and RBAC. No Hardware Root of Trust or security anomaly detection.

Available on PowerStore X models only.

² Anytime Upgrade is available for purchase with PowerStore at POS only and requires a ProSupport or ProSupport Plus contract with a 3, 4, or 5-year term. Upgrades available 180 days after invoice.

³ Based on Dell analysis comparing the highest available program offers for controller upgrades, June 2022.

Anytime Upgrades Select provides next gen controller from Anytime Upgrades Standard, plus choice of in-family upgrade or scale-out discount toward second appliance solution, availability may vary by model. Dell ProDeploy Plus is required for scale-out deployment.

⁵ Available on PowerStore T models only.

e4:1 average rate guaranteed across customer applications. Rates for individual applications may vary. See Future-Proof Program terms and conditions for details.

⁷Based on a Principled Technologies report commissioned by Dell EMC, "Enable Greater Data Reduction and Storage Performance with Dell EMC PowerStore 7000 Series Storage Arrays", compared to HPE Primera A670, August 2020. Actual results may vary. See the full report here.

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