Get up and running faster with Dell APEX Data Storage Services

APEX Data Storage Services provided a smoother STaaS procurement and deployment process compared to an HPE GreenLake storage solution

Organizations looking to increase agility and flexibility for workload planning can move to an on-premises Storage as-a-Service (STaaS) solution. How does the procurement process work? We compared two solutions to find out.

Choose your path to STaaS

Dell APEX Data Storage Services

HPE GreenLake storage solution

30 minutes
to receive a price quote and complete a purchase through the APEX Console

11 days
to receive a price quote after our initial request*

Quick time-to-value:
Up and running in our data center in just 13 days

7.3x longer
Over 3 months (95 days) from purchase to activation in our data center

No flaws in installation
After delivery, our service was up and running within a day

3 weeks of troubleshooting
connection issues after the solution was installed in our data center

We found that it was quicker and easier to get a new STaaS solution up and running with APEX Data Storage Services.

Dell APEX Data Storage Services solution

Click here to read the full report

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