



Transform IT to Run SAP in the Digital Economy

Dell Technologies Global SAP Center of Excellence:
Your Partner for Innovative SAP Solutions

Dell Technologies & SAP: A Powerful Combination

- We're a strategic SAP technology partner.
- Dell Technologies is a leader in server and storage performance benchmarks for SAP HANA® and SAP applications.
- In 2019, Dell received the SAP Pinnacle Award for ISV Partner of the Year, for our expertise in "Building Products around the Intelligent Enterprise."
- In 2020, Dell received the SAP Pinnacle Award, as a finalist for "Data management and analytics" solutions for SAP.
- Dell Technologies offers certified hardware solutions (server, network and storage) for SAP & SAP HANA.

For over two decades, Dell Technologies and SAP have been collaborating closely, and in this time we have implemented hundreds of customer solutions for a wide variety of industries. The Dell Technologies Global SAP Center of Excellence (GSCoE), located at the PartnerPort on the campus of SAP headquarters in Walldorf, fosters this successful cooperation. As a global Dell Technologies competence center for all SAP related topics, it serves to develop innovative infrastructure solutions for SAP platforms and provides advice and support for our customers for their current and future SAP solutions, both remotely and on-site in Walldorf.

Our experienced team provide a wide range of highly specialized consulting and solutions to run SAP business applications. This leading offer includes advice on best-practice guidelines, analysis and testing of specific SAP solutions at a state-of-the-art high-end data center equipped with Intel® processor based servers, for various SAP infrastructure and business showcases (Automate, Health, Connect) as well as a total of 48 TB of memory available to you for the development and proof-of-concept testing of SAP environments.

For Dell Technologies employees, the GSCoE also provides technical pre-sales support and knowledge transfer and training on SAP topics. Providing specialist content (blogs, white papers, etc.), supporting events and conducting workshops are also part of the range of activities.



Dell Technologies Global SAP Center of Excellence

Dell Technologies Global SAP Center of Excellence (GSCoE) is a focus team centralized at SAP's headquarter campus in Walldorf (Germany) that provides thought leadership, best practices, research, assistance with, and training in SAP business solutions. Customers and partners are invited to make use of our expertise and resources.



SAP Headquarter Campus in Walldorf Germany is home to the Dell Technologies Global SAP Center of Excellence

Worldwide network

The Dell Technologies Global SAP Center of Excellence is part of a worldwide network of state-of-the-art customer solution centers. They support our customers and partners to architect, validate and build innovative solutions and technologies that cover all of the company's IT infrastructure requirements from the data center to the edge of the network and the cloud. Our experts collaborate with our customers to explore and develop concepts and provide them with comprehensive advice including architectural design sessions, individually tailored to the customer's specific requirements.

These solutions can then be tested and evaluated for proof of concept leveraging our state-of-the-art, high performance IT infrastructure, either at the solution center or remotely. For our customers, this results in more quickly and efficiently deployed fully functional solutions, which in turn creates a competitive advantage for their business.

Benefit from the digital transformation with SAP S/4HANA®

SAP S/4HANA is a next-generation ERP suite for digital business, based on the leading-edge, extremely powerful SAP HANA in-memory platform. It connects all of a company's business processes and evaluates all company data in real time. This technology enables better decision making and driving innovation for companies while at the same time managing their daily business. SAP S/4HANA can be used on premises or via the cloud.

There are different ways for companies to migrate to SAP S/4HANA; a new system implementation or a complete conversion of an existing system to S/4, or a consolidation of an SAP system landscape into one global system.

Due to the complexity of the migration, companies should seek a competent partner, who can guide them with solutions that best suit their requirements. Dell Technologies provides the infrastructure foundation and technical guidance for migrating to SAP S/4HANA, ranging from expert advice, architectural design to a variety of deployment options that include on-premises, off-premises cloud, and hybrid environments.

Since the beginning of the in-memory computing era, Dell Technologies has been offering optimally configured SAP HANA solutions that include hardware, pre-loaded software and installation services. These standards-based high-performing solutions offer outstanding reliability and scalability and contribute to your business success.

Take advantage of the Dell Technologies Global SAP Center of Excellence

Speak to your Dell Technologies account manager about how you can best leverage the Dell Technologies Global SAP Center of Excellence for your success in the digital economy.

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