

APEX Hybrid Cloud vs. AWS Outposts

APEX Hybrid Cloud

Simple, transparent costs

Up to 3X times less expensive per instance than an equivalent AWS Outposts solution.¹



Flexible hybrid cloud technology

Secure, consistent operations and infrastructure across private and public clouds with VMware Cloud Foundation.



Rapid deployment and expansion times

Deploy your hybrid cloud in as few as 14 days.²
Expand your hybrid cloud in as few as 5 days.²



No public cloud connectivity required

APEX hybrid cloud is a complete SDDC that does not require a public cloud to build, monitor or manage instances - ideal for edge locations.



VMware Cloud Foundation enables hybrid cloud anywhere

The simplest public and private cloud with zero refactoring required. Compatible with AWS, Azure, GCP, IBM Cloud, Oracle Cloud, Alibaba & any VMware cloud.



AWS Outposts

Complex, variable costs

Cost includes extra fees - All AWS services, marketplace software and data egress fees. EBS and S3 are an additional charge and Enterprise Support is required.

AWS only technology

AWS instances not compatible with other clouds, causing vendor lock-in.

Lacks specific time to value objective

AWS Outposts delivers “within a few weeks.”

AWS public cloud connectivity required

Must always be connected to an AWS parent region to build, monitor and manage instances.

AWS Outposts Nitro is limited to AWS only

AWS requires some changes to workloads in order to move to other clouds, creating complexity.