Get data center Storage as-a-Service with Dell APEX Data Storage Services

Managed solution deployed in as little as 13 days

Organizations looking to increase agility and flexibility for workload planning can move to an on-premises Storage as-a-Service (STaaS) solution. How does the procurement process work? We compared two solutions to find out.

Choose your path to STaaS

Dell APEX Data Storage Services

Vendor C* Storage as-a-Service

30 minutes to receive a price quote and complete a purchase through the APEX Console	**72 hours** to receive a price quote after our initial contact
Quick time-to-value: Up and running in our data center in just 13 days	**1.6x longer** time from purchase to activation in our data center (21 days)
No upfront cost	**Requires upfront payment** for reserve capacity commitment quarterly or yearly (we paid $80k upfront for one year)

We found that it was quicker and easier to get a new STaaS solution up and running with APEX Data Storage Services.

Dell APEX Data Storage Services solution

Click here to read the full report