

DISCOVER THE POWER

OVER HPE With our expansive portfolio of products and services.

APEX

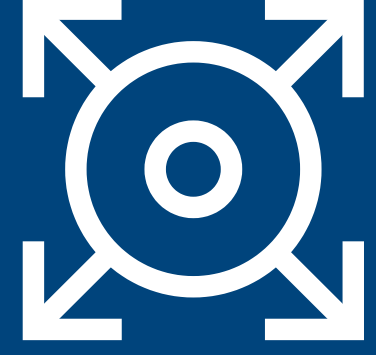
DELL APEX DATA STORAGE SERVICES

VS

HPE GREENLAKE FOR STORAGE

Up to **86%**

faster time to value from purchase to activation¹



APEX provides a **smoother STaaS procurement and deployment process** compared to HPE GreenLake storage solution¹

Offers

90

day storage money back guarantee

HPE GreenLake does not provide a money back guarantee²



FLEXIBILITY IN CONSUMPTION MODEL APEX offers both predictable subscription-based models and pay-per-use models HPE GreenLake only offers pay-per-use model²

HPE GreenLake STaaS solution took **7.3X LONGER** to deliver storage productivity than APEX¹

STORAGE

Dell has the industry's most comprehensive portfolio of multi-cloud-capable storage from a single vendor³

DELL POWERMAX VS HPE ALLETRA 9000

WORLD'S MOST SECURE MISSION CRITICAL STORAGE⁴

Offers

4:1

&

3:1

DATA REDUCTION GUARANTEE for open systems⁵

DATA REDUCTION GUARANTEE for mainframe storage

HPE Alletra 9000 has no mainframe or native IBMi⁶

PowerMax SRDF/Metro with Smart DR provides simultaneous active/active metro sync replication with 3rd site DR async replication HPE Alletra 9000 must configure metro sync replication in active/passive mode when 3rd site DR async is enabled.⁶

DELL POWERSTORE VS HPE PRIMERA



PowerStore with AppsON offers the only purpose-built array with built-in VMware ESXi hypervisor providing

Up to **9x** faster VM deployment⁸

than HPE Primera

Up to **3.5x** the data reduction⁸

Anytime Upgrade, THE INDUSTRY'S MOST FLEXIBLE PROGRAM for controller upgrades⁹

Dell PowerStore T provides unified storage with support for block, native file and vVol HPE Primera supports block and vVols only¹⁰

EDGE

DELL POWEREDGE XR 11/12

VS

HPE PROLIANT DL 110 GEN10 PLUS

Industry-leading management features & scalability

Up to **8000 devices**

HPE's ProLiant DL 110 Gen10 Plus singular server manages only up to 1024 objects¹¹

LAN on motherboard-enabled (LOM) with **no separate NIC and PCIe slot required**¹¹



MORE POWER SUPPLY CHOICES between 800W and 1400W versus HPE 700W supply¹¹

BROADER TEMPERATURE RANGE, FUNCTIONAL IN -5°C to 55°C

Compared to HPE 5°C to 40°C/45°C¹²

DELL EDGE GATEWAY 5200

VS

HPE EL300



FUTURE-PROOF BUILT FOR 5G AND WIFI 6E to obtain insights faster while HPE's EL300 offers Wi-Fi, 4G, and LTE capabilities¹³

Offers up to

4 DISPLAY OUTPUTS

3 of which will work concurrently, compared to HPE's single display port¹⁴



Outperforms the HPE EL300 in **SPEED AND POWER** with updated Intel processor¹⁴

Engineered to deliver workstation-level capabilities for **TACKLING MORE DEMANDING WORKLOADS**

over HPE EL300's Mobile Chipset¹⁴

[Learn more at dell.com/compare](https://dell.com/compare)

¹ Based on a Principled Technologies Report commissioned by Dell Technologies "Get up and running faster with Dell Technologies APEX Data Storage Services", November 2021. Actual results may vary. [Full Report here.](#)

² Based on Dell analysis, February 2022.

³ Based on Dell analysis, April 2022.

⁴ Based on Dell internal analysis of cybersecurity capabilities of Dell PowerMax versus cyber security capabilities of competitive mainstream arrays supporting open systems and mainframe storage, February 2022.

⁵ Applies to PowerMax 2500/6500. Actual data reduction rates will vary. Requires customer signature and purchase of ProSupport Plus or ProSupport with Mission Critical. Applicable products include All-Flash Storage products only.

⁶ Comparison based on publicly available information, January 2021.

⁷ Based on Dell analysis of publicly available information on current solutions from mainstream storage vendors, April 2020.

⁸ Based on a Principled Technologies report commissioned by Dell, "Enable greater data reduction and storage performance with Dell EMC PowerStore 7000 series storage arrays" compared to HPE Primera A670, August 2020. Actual results will vary. [See report here.](#)

⁹ Anytime Upgrade is available for purchase with PowerStore at PCS only, and requires a ProSupport or ProSupport Plus contract with a 3, 4 or 5-year term. Upgrades available 180 days after invoice. Based on Dell analysis comparing the highest available program offers for controller upgrades, June 2022.

¹⁰ File only (FA) available on PowerStore T models only. Comparisons based on publicly available data, February 2022.

¹¹ Based on Dell analysis, February 2022.

¹² PowerEdge XR 11/12 is MIL STD Tested. Versus HPE ProLiant DL 110 Gen10 Plus which is NEBS Level 3 Certified with a more narrow temperature range.

¹³ WiFi 6E compatible router required. Router requires separate purchase. WiFi 6E connectivity only available in select countries. Check availability with your service provider. With default WiFi 6E, 5G configuration optional.

¹⁴ Based on Dell Analysis on comparison to Dell EDW5200 vs. HPE EL300, April 2022. Dell's EGW 5200 with a 9th Gen Intel processor versus HPE EL300's with 8th Gen Intel dual-core processor.