

Average hourly wages for occupational groups and areas by time- and incentive-based pay, civilian workers, 2020¹

Selected occupational groups and areas	Time-based pay	Incentive-based pay
11-0000 Management occupations		
Houston-The Woodlands-Sugar Land, TX.....	\$60.53	\$79.13
Los Angeles-Long Beach-Anaheim, CA.....	\$66.90	\$77.19
Miami-Fort Lauderdale-West Palm Beach, FL.....	\$56.92	\$64.88
New York-Newark-Jersey City, NY-NJ-PA.....	\$83.12	\$89.09
San Jose-Sunnyvale-Santa Clara, CA.....	\$89.63	\$108.66
13-0000 Business and financial operations		
Atlanta-Sandy Springs-Roswell, GA.....	\$36.94	\$55.68
Boston-Cambridge-Nashua, MA-NH.....	\$43.68	\$73.78
Los Angeles-Long Beach-Anaheim, CA.....	\$40.37	\$46.35
41-0000 Sales and related		
Chicago-Naperville-Elgin, IL-IN-WI.....	\$19.24	\$40.58
Dallas-Fort Worth-Arlington, TX.....	\$18.46	\$36.56
Detroit-Warren-Dearborn, MI.....	\$18.46	\$43.14
Houston-The Woodlands-Sugar Land, TX.....	\$17.90	\$36.23
New York-Newark-Jersey City, NY-NJ-PA.....	\$24.38	\$51.89
Seattle-Tacoma-Bellevue, WA.....	\$22.75	\$41.13
Washington-Arlington-Alexandria, DC-VA-MD-WV.....	\$20.35	\$45.92
43-0000 Office and administrative support		
Atlanta-Sandy Springs-Roswell, GA.....	\$19.45	\$23.55
Chicago-Naperville-Elgin, IL-IN-WI.....	\$21.16	\$27.13
Dallas-Fort Worth-Arlington, TX.....	\$20.06	\$23.48
Detroit-Warren-Dearborn, MI.....	\$20.34	\$19.76
Houston-The Woodlands-Sugar Land, TX.....	\$20.08	\$22.24
Miami-Fort Lauderdale-West Palm Beach, FL.....	\$19.23	\$21.89
Philadelphia-Camden-Wilmington, PA-NJ-DE-MD.....	\$21.37	\$25.46
Phoenix-Mesa-Scottsdale, AZ.....	\$20.05	\$22.66
Washington-Arlington-Alexandria, DC-VA-MD-WV.....	\$23.62	\$30.29
49-0000 Installation, maintenance, and repair		
Dallas-Fort Worth-Arlington, TX.....	\$24.68	\$29.03
Detroit-Warren-Dearborn, MI.....	\$25.32	\$29.44
Los Angeles-Long Beach-Anaheim, CA.....	\$27.78	\$32.96
Minneapolis-St. Paul-Bloomington, MN-WI.....	\$27.22	\$29.90
53-0000 Transportation and material moving		
Chicago-Naperville-Elgin, IL-IN-WI.....	\$20.08	\$29.41
New York-Newark-Jersey City, NY-NJ-PA.....	\$21.15	\$30.15
Washington-Arlington-Alexandria, DC-VA-MD-WV.....	\$20.47	\$23.74

¹ For definitions of terms, see the Frequently Asked Questions available at www.bls.gov/mwe/faq.htm.

Note: Dashes indicate that no data were reported or that data do not meet publication criteria. Additional occupational groups and areas are available at www.bls.gov/mwe.

Source: U.S. Bureau of Labor Statistics, Modeled Wage Estimates.