# **FUTURE-PROOF**

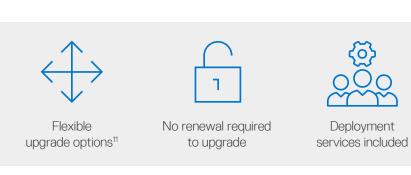
## Dell PowerStore

Dell's Future-Proof Program is a collection of offers, assurances, and guarantees designed to help companies simplify their IT operations. Future-Proof simplifies all stages of IT ownership, helping IT departments focus on business goals while Dell Technologies handles the rest.



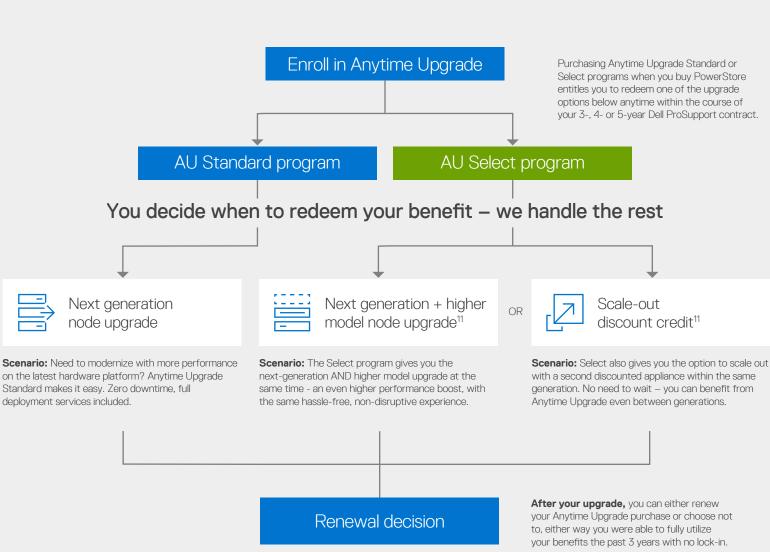
#### Stay continuously modern with Anytime Upgrade

Anytime Upgrade, the industry's most flexible controller upgrade program<sup>10</sup>, gives you confidence your workloads are always running on the latest technology.





# Anytime Upgrade helps you respond to unforeseen change.



### Modern storage made simple

Welcome to the PowerStore experience

## Continuously modern software

All array software included with appliance, no license to purchase or maintain.

Scale up and out with single-drive granularity, auto-configuring services, and intelligent load balancing.

#### Get immediate access to PowerStore's ever-expanding list of feature innovations and ecosystem **Future software enhancements** automations at no cost.

All-inclusive array software

Continuously modern hardware

#### Industry's most flexible controller upgrade program<sup>5</sup> ensures your workloads are always running on the **Anytime Upgrade** latest technology. No renewal required to redeem upgrade.

World class services Central point of accountability for all hardware and software issues. Flexibility to tailor support to the **ProSupport** 

criticality of specific systems and the complexity of your environment.

### **ProDeploy**

Adaptable architecture

Let our certified engineers handle all aspects of planning, validation, and execution to ensure PowerStore integrates seamlessly with your existing environment. Reduce risk with expert guidance and support for any software or hardware change. Support-managed upgrades Get "concierge-like" continuity and personalization from Service Account and Technical Account managers **Dedicated expert team** intimately familiar with your environment. Clear price Transparent, predictable support pricing makes it easy to budget and plan for the future. End-to-end monitoring and alerts cover storage, servers, and networking from single interface. Proactive Predictive analytics services health checks, cybersecurity alerts, capacity forecasting and more. Mobile/SaaS-based management Access to CloudIQ and other Dell management tools from any mobile device. Instant L2 support access Get to the front of the line with immediate routing to higher level support team, anytime. Priority access to specialized Minimize disruptions with immediate advanced troubleshooting from an engineer that understands the entire Dell Technologies infrastructure solutions product portfolio. support experts (PSP) Quick access to trained, onsite hardware replacements, with flexible repair/replacement options for 4-hour On-site break/fix or next business day SLAs. Additional offer advantages Dell will fix all issues if storage does not meet the claims made online or in corresponding specification 3-year satisfaction guarantee<sup>1</sup> sheets or customer can receive a pro-rated refund. 10

#### 4:1 data reduction guarantee<sup>5</sup> Flexible payment solutions<sup>4</sup>

Purchase and consume PowerStore your way. Reduce power, cooling, and support costs associated with legacy IT equipment by Tech refresh and recycle<sup>7</sup> recycling storage at no additional cost when purchasing new Dell storage. Learn More about Contact a Dell **PowerStore** Sales Representative

Save money and maximize capacity, no assessment required.



ProDeploy Plus is required for Scale-out deployment.



- 1. Requires purchase of a 3-year ProSupport agreement. Compliance is based on product specifications. Any refund will be prorated.
  - CloudIQ is available at no additional charge for products with a valid ProSupport (or higher) contract.
- 3. Includes select software needed to store and manage data. 4. Dell Flexible Payment Solution modules enabled by Dell Financial Services (DES).
- 5. 4:1 average rate guaranteed across customer applications. Rates for individual applications may vary. See Future-Proof Program terms and conditions for details.
- 6. Disclosure: Never-Worry Data Migrations: Does not include data transfer services. Customer responsible for ensuring data is backed-up. With a qualifying purchase, recycle legacy IT storage at no additional charge
- 8. Requires customer signature and purchase of a ProSupport, ProSupport Plus or with the Mission Critical maintenance agreement. Applicable products include Data Protection products only. 9. Requires minimum purchase of 3-year ProSupport or ProSupport Plus contract and either "Standard" or "Select", offered at point of sale only. Service choice availability (Standard or Select) may
- vary by product. Upgrades available 180 days after invoice. Terms and conditions apply. 10. Anytime Upgrade is available for purchase with PowerStore at POS only, and requires a ProSupport or ProSupport Plus contract with a 3, 4 or 5-year term. Upgrades available 180 days after invoice. Based on Dell analysis comparing the highest available program offers for controller upgrades, June 2022

11. Next Generation + Higher Model" and "Scale-out" upgrades available in Anytime Upgrade Select. Data-in-place upgrades include deployment and support of upgraded nodes. Dell ProDeploy or

12. Terms and conditions apply