

DELL Technologies

Deploy your client solutions NOW with payment solutions promotions**

Start paying **90 days later***

AND choose between **Technology Rotation** or **Technology Ownership**



Pay up to
13%
less than the
cash price**

TECHNOLOGY ROTATION

Refresh your technology on a regular basis to **save money** and **improve performance**, and **reduce your Total Cost of Usage** by up to 27%.¹

FIND OUT MORE ABOUT BENEFITS OF TECHNOLOGY ROTATION



2.99%
Low Rate
Promotion**

TECHNOLOGY OWNERSHIP

If regularly refreshing your client devices is not your priority, but you are interested in owning the equipment and spreading cost over 36 to 48 months, then our **2.99% Low Rate Promotion** might be better suited to your needs.

PROMOTIONAL OFFERS END
JULY 29, 2022

Call your Account Manager today!

FIND OUT MORE ABOUT OUR FLEXIBLE PAYMENT SOLUTIONS



Flexible payment solutions

To accelerate your technology investment



WHY TECHNOLOGY ROTATION?

Pay a lower cost to access technology over a defined period of time

LIFECYCLE MANAGEMENT

Manage and accelerate IT refresh cycles

Achieve your business sustainability goals

LOWER COSTS

Pay for use rather than ownership

Predictable, easy to budget payments

FLEXIBLE STRUCTURES

Aligned with forecasted growth and planned projects

Simplify payments for bundled solutions



WHY TECHNOLOGY OWNERSHIP?

Pay incrementally over time with a goal to own the technology

SIMPLE STRUCTURES

Simple finance structure that is easy to budget

Spread cost of ownership without up front costs

IMPROVE CASH FLOW

Remove expensive up front costs

Preserve cash for other investments

COMPLETE SOLUTIONS

Provides affordable technology acquisition

Hardware, software and services in one payment agreement

Payment solutions provided and serviced by Dell Financial Services L.L.C. or its affiliate or designee ("DFS") for qualified customers. Offers may not be available or may vary in certain countries. Where available offers may be changed without notice and are subject to product availability, applicable law, credit approval, documentation provided by and acceptable to DFS and may be subject to minimum transaction size. Offers not available for personal, family or household use. Dell Technologies and the Dell Technologies logo are trademarks of Dell Inc. Restrictions and additional requirements may apply to transactions with governmental or public entities. CALIFORNIA: Loans made or arranged pursuant to California Finance Lenders Law license #6037884. **FINANCE LEASE: At the end of the initial Finance Lease term, lessee may 1) purchase the equipment for \$1 or 2) return the equipment to DFS. **FAIR MARKET VALUE ("FMV") LEASE:** At the end of the initial FMV Lease term, lessee may 1) purchase the equipment for the then FMV, 2) renew the lease or 3) return the equipment to DFS. Flexible Consumption/PCaaS: At the end of the initial term customer may 1) extend original term or 2) return the equipment to DFS.

Technology Rotation Promotion: Applicable for 36/48-month FMV Lease. The total of lessee's required monthly lease payments (excluding taxes, fees, shipping or other charges) during the initial term of the lease will be less than the original acquisition cost of the products. For qualifying Dell OptiPlex, Latitude, Precision systems, Dell PowerEdge servers, Dell storage (PowerVault and Compellent), Dell networking (switches), Dell EMC PowerStore/PowerMax. Optional 90-day payment deferral terms available for qualified customers. Minimum transaction \$1,500; maximum \$500,000.

2.99% Finance Lease: Applicable for DFS 36-month or 48-month Finance Leases. The periodic rent payments for this offer may include taxes, document fees, shipping, and other charges. For qualifying Dell OptiPlex, Latitude, and Precisions with 3+ years Dell ProSupport or Data Security, PowerEdge servers, Dell storage (PowerVault and Compellent), Dell EMC storage, and Dell EMC networking (switches). Optional 90-day payment deferral terms available for qualified customers. Requires a minimum transaction of \$1,500, maximum transaction of \$500,000.

Offers, including those at Dell.com may vary. Combination with other discounts may limit availability. Offer valid through July 29, 2022 to qualified business end users in the U.S.