

# Get up and running faster with Dell Technologies APEX Data Storage Services

## APEX Data Storage Services provided a smoother STaaS procurement and deployment process compared to an HPE GreenLake storage solution

Organizations looking to increase agility and flexibility for workload planning can move to an on-premises Storage as-a-Service (STaaS) solution. How does the procurement process work? We compared two solutions to find out.

### Choose your path to STaaS

Dell Technologies  
APEX Data Storage Services

HPE GreenLake  
storage solution

**30 minutes**

to receive a price quote and complete a purchase through the APEX Console



**11 days**

to receive a price quote after our initial request\*

**Quick time-to-value:**

Up and running in our data center in just 13 days



**7.3x longer**

Over 3 months (95 days) from purchase to activation in our data center

**No flaws in installation**

After delivery, our service was up and running within a day



**3 weeks of troubleshooting**

connection issues after the solution was installed in our data center



We found that it was quicker and easier to get a new STaaS solution up and running with APEX Data Storage Services.

*Dell Technologies APEX  
Data Storage Services solution*

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