



# **On-Demand Learning Center**

## **For Service Delivery Partners**

## SERVICE DELIVERY ENABLEMENT OVERVIEW

Partners wishing to pursue or maintain services delivery enablement should refer to the [Delivering Services](#) page on the Dell Technologies Partner Program portal for program requirements and details.

There, Partners can access key information, including:

- Services Delivery Enablement Benefits and Requirements Guide
- Services Delivery Enablement Matrix
- Partner Academy
- Program Tracker
- Support options

The [Services Delivery Enablement Matrix](#) includes product specific requirements pages where you can review **Competency Requirements** and **Recommended Training**. Provide your resources with access to recommended training courses and packages aligned to the services delivery competencies with the On-Demand Learning Center.

## ON-DEMAND LEARNING CENTER BENEFITS

**How does the On-Demand Learning Center (ODLC) help you pursue or maintain service delivery competencies?**

The ODLC enables you to provide your resources with convenient and economical access to on-demand training courses and packages aligned to services delivery competencies.

ODLC provides you and your resources benefits such as a consistent user experience, curated content aligned to the competencies, flexibility to easily access training for multiple competencies and the opportunity to recognize additional savings when multiple resources need to be trained during the program year or a single resource needs to train for multiple competencies.

Want a closer look at the On-Demand Learning Center experience?

[WATCH THIS VIDEO](#) ▶

## AVAILABLE PLANS

PURCHASE OPTIONS	SINGLE COMPETENCY ALIGNED TRAINING PLAN	ALL COMPETENCY ALIGNED TRAINING PLAN	TEAM COMPETENCY ALIGNED TRAINING PLAN
<b>FY21 Price (TC)</b>	1,000 TC/Person	3,000 TC/Person	18,000 TC/Team
<b>Access Period</b>	One program year	One program year	1 year from date of invoice
<b>On-Demand Class/ Package</b>	1	All	50/team
<b>On-Demand Lab</b>	1	3	50/team
<b>Skills Maintenance</b>	All	All	All
<b>Classroom</b>	NA	NA	NA
<b>Exam Vouchers</b>	50% off retail	50% off retail	50% off retail

## NEED HELP SELECTING A PLAN?

### Single Competency Aligned Training Plan

Do you have resources that need to pursue just one competency during the program year? This Plan provides one resource access to select one ODLC competency-aligned training package/course and one lab. Ideal for when you know exactly what competency your resource needs to pursue and don't anticipate needing that resource to pursue any other competencies during the program year.

### All Competency Aligned Training Plan

Do you have resources that need to pursue multiple competencies during the program year? This Plan provides one resource unlimited access to ODLC competency-aligned training packages/courses and three labs. It is the best option if you're uncertain which competencies you may need to pursue during the program year or if you need a resource to train for multiple competencies. A simplified purchase option plan allows for maximum flexibility, ease of use, tailored learning and an opportunity to minimize overall costs and resource time with on-demand training offerings.

## Have More Than One Resource To Train?

Partners can easily purchase multiple **Single Competency Aligned Training Plans** or **All Competency Aligned Training Plans** to accommodate multiple resources!

## Team Competency Aligned Training Plan

Do you have a team of resources that need to pursue competencies during the program year? This Plan provides the ultimate flexibility for larger teams needing to pursue multiple competencies, enabling multiple resources access to choose up to 50 ODLC competency-aligned training packages/courses and up to 50 labs.

## READY TO SELECT A COMPETENCY-ALIGNED TRAINING PLAN?

- Review our purchase [tutorial](#)
- Contact your sales account team for assistance
- If you have training credits you would like to redeem for a competency-aligned training plan, reach out to our [support team](#) and select the Registration & Purchasing option for assistance.

## QUESTIONS ON ODLC?

Engage your local Education Services Account Manager, visit us online at [education.dellemc.com](http://education.dellemc.com) or reach out to our [support team](#).

## COMPETENCY REQUIREMENTS AND PARTNER PROGRAM GENERAL QUESTIONS

- Review the [Services Delivery Enablement Matrix](#).
- Consult with your Partner Account Manager.
- Submit a case to the [Channel Services Helpdesk](#) located within the “Support” menu option on the Partner Program portal.

Useful links for using the Services Delivery Enablement Matrix product-specific requirements pages or the Accepted Proven Professional Certifications page and accessing the recommended training via the ODLC or preparing for the certification exams.

- [Services Delivery Enablement Matrix](#)
- [Certification Exam Partner Preparation Guide - Services Delivery](#)
- [How to Locate Recommended Training Guide – Services Delivery](#)
- [Accepted Proven Professional Certifications – Technology Architect \(TA\) and Cloud Architect \(CA\)](#)
- [Certification Exam Partner Preparation Guide – TA and CA](#)
- [How to Locate Recommended Training – TA and CA](#)
- [On-Demand Learning Center Competency-Aligned Training Plans Collection](#) (current list of courses and packages included in plans)