

# Key Facts

Updated December 2021



## Highlights

Dell Technologies provides the essential infrastructure for organizations to build their digital future, transform IT, and protect their most important asset – information.

- Serving 96% of Fortune 500 companies in FY22 Q3
- Leadership in 3 Gartner Magic Quadrant reports in FY22 Q3
- Revenue: FY21 GAAP revenue of \$94.2 billion; Q3 FY22 GAAP revenue of \$28.4B

## The Company

### Headquarters

- Round Rock, Texas

### Total consolidated revenue

- Revenue: FY21 GAAP revenue of \$94.2 billion; Q3 FY22 GAAP revenue of \$28.4B
- #28 on Fortune 500 in Q3 FY22

### Total number of full-time employees

- Approximately 130,000 total (post-VMware spin-off)

### Website URLs

- DellTechnologies.com
- Dell.com
- DellTechnologiesCapital.com
- Secureworks.com
- Virtustream.com

### Global footprint

- 20+ manufacturing locations (10 Dell-owned), ~50 distribution and fulfillment centers, and 760+ parts distribution centers globally
- Combined sales force of approximately 33,000 as of Q3 FY22 (post-VMware spin-off)
- More than 35,000 full-time Services and Support employees as of Q2 FY22 (post-VMware spin-off)
- 241M+ assets supported
- More than 2,500 service centers and 25 repair centers globally

### Total patents

- 25,715 patents and patent applications as of Q3 FY22 (post-VMware spin-off)
- IPO reported that Dell had 2,826 patents issued by the U.S. Patent and Trademark Office in 2020, ranking #12 in the world. That is a 13% increase from 2019.

## Industry Leadership

### Giving back

- Since FY20 we have reached 93,565,352 people (cumulative) through our initiatives
- Dell team members have volunteered more than 7.5 million hours since 2013
- Dell has donated more than \$70 million to advance underrepresented groups in STEM

### Company rankings

#### 2021

- #2 in Newsweek's Most Loved Workplaces 2021
- #7 in Forbes Best Employers for Women
- Included in 2021 People's Companies that care
- World's Most Ethical Company Award, Ethisphere Institute (9x honoree)
- #2 in the computer industry on Fortune's Most Admired Companies 2021
- #10 on Newsweek's 2021 list of America's Most Responsible Companies
- #13 on LinkedIn's Top Companies 2021
- #14 on The Gartner Top 25 Global Supply Chain Ranking 2021

#### 2020

- 2020 World's Most Ethical Company Award, Ethisphere Institute
- #4 in Fast Company's Best Workplaces for Innovators 2020
- Fortune World's 25 Best Workplace 2020
- CDP's Climate Change A list for 2020

### Achievements in customer service

- Over 30 total STAR Awards from the Technology Services Industry Association (TSIA) for commitment to outstanding innovation, leadership and excellence in the technology services industry. We are one of only two companies in TSIA's Hall of Fame to achieve more than 30 STAR awards
- 2020 Stevie® Awards for Sales and Customer Service

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**DELL**Technologies

## Industry Leadership Continued

### Sustainability leadership

- Dell launched its new net zero goal – to reach net zero greenhouse gas emissions across Scopes 1, 2 and 3 by 2050 – on Earth Day 2021 as an extension of our commitment to help solve the climate crisis
- In 2020, Dell Technologies received an A on CDP's Climate change 'A list' of companies transparently reporting their climate impact and actions to cut emissions, mitigate climate risks and develop the low-carbon economy
- In FY21, Dell used over 27 million pounds of sustainable materials in its products and 87% of packaging was made from recycled or renewable materials
- Since 2007, Dell has recovered more than 2 billion pounds (1.08 Bil. Kg) of used electronics. Building on our 20+ years of offering global recycling and using sustainable materials, we will rethink, redesign, reuse and recycle our way to a better future
- Dell created the industry's first packaging made from ocean-bound plastics and co-founded NextWave plastics, a consortium of companies developing the first network of ocean-bound plastics supply chains and preventing plastic from entering the ocean
- Ranked #1 for environmental management of our supply chain across all industries by the Institute of Public and Environmental Affairs (IPE) Corporate Information Transparency Index (CITI) in 2020
- First to earn UL Environment certification for a closed-loop process, recycling the plastics from old computers into new parts
- Recognized as one of two outstanding companies by the IPE Green Choice Alliance's CITI for our supply chain work in China
- Winner: Responsible Business Alliance's Compass Award for Leadership, and Compass Award for Innovation through Sustainable Materials

### Technology awards

- Alienware m15 R4, "Best Gaming Laptops 2021" inclusion – PCMag
- Alienware m15 R6, "Best Gaming Laptop 2021" inclusion, "Best overall" pick – GamesRadar
- Alienware m17 R4, "Best gaming laptop 2021" inclusion – ZDNet
- Alienware x17, "Editor's Choice" award, 4.5/5 rating, excellent review – Laptop Mag
- Latitude 7320 Detachable, "Best Windows Tablets 2021" inclusion and recommendation – PC World
- Latitude 9420 2-in-1, "Editor's Choice" award – Laptop Mag
- Inspiron 14 5000, "Best Laptops for Video Editing 2021" inclusion – Creative Bloq

- UltraSharp 4K Webcam (WB7022), "Best Webcams for 2021" inclusion – Digital Trends
- PowerEdge R750, "Editor's Choice" award by Storage Review
- XPS 13 (9310), 'The best laptop overall' in The 10 best laptops for 2021 – Digital Trends
- XPS 13 (9310), "Best Windows 11-Ready Laptops 2021" inclusion – Windows Central
- XPS 13 OLED (9310), "Best Touchscreen Laptops 2021" inclusions, #1 pick – Tom's Guide
- XPS 15 (9500), "Most Powerful Laptops 2021" inclusion – Creative Bloq
- XPS 15 OLED (9510), "Platinum" award – T3
- XPS 17 (9710), "Editor's Choice" award – PCWorld
- XPS Desktop (8940), "Best Student Computers 2021" inclusion, "Best All-Around" pick – Tom's Guide

### Top diversity and inclusion honors

- Named one of Forbes 2021 America's Best Employers for Diversity
- Named one of Forbes 2021 Best Employers for Diversity and Best Employers for Women
- Recognized as a Best Place to Work for Disability Inclusion after scoring 100% on the Disability Equality Index (DEI) by Disability: IN and the American Association of People with Disabilities in 2020
- Autism Hiring Program was recognized in Fast Company's World Changing Ideas 2020
- Women's Business Enterprise National Council (WBENC) Top Corporations for Women-Owned Businesses, Platinum Level (10th consecutive year)
- Scored 100% on the Human Rights Campaign Corporate Equality Index for the last 17 years
- Committed to a diverse supply chain, spending more than \$3B annually over the last nine years with certified women-owned, minority-owned suppliers and small businesses
- One of only 28 Fortune 500 companies spending >\$1B with minority and woman-owned suppliers
- #2 on Fairygodboss' 25 Companies for Women list
- Recognized as one of the most community-minded companies in America with its Points of Light Civic 50 placement
- #4 on Hispanicize Silicon Valley's Top 5 Companies for Latino Inclusion
- #9 on Careers & the disABLED Magazine's top employers list