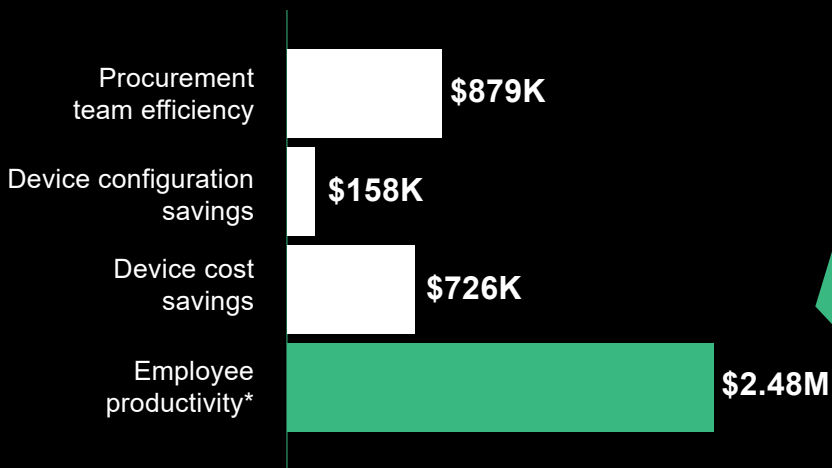


# The Total Economic Impact™ Of Dell Premier Solutions

Through customer interviews, surveys, and data aggregation, Forrester concluded that Dell Premier Solutions has the following four-year financial impact.

## SUMMARY OF BENEFITS

Four-year risk-adjusted



\*This benefit was not included in the ROI analysis because many companies consider it a soft savings. Nonetheless, it is a potentially large benefit that Forrester quantified.



With Dell Premier, we were able to decentralize electronic buying. The procurement team doesn't have to be involved in day-to-day purchases which means we didn't have to add headcount.

*Strategic purchasing manager, higher education*



## DELL PREMIER SOLUTIONS BY THE NUMBERS



**Procurement team effort** associated with IT hardware purchasing **reduced by 15%**



**Saved 1,875 hours** in time spent **on device configuration** annually



**Reduced purchase cost per device by \$68** due to product standardization

## FINANCIAL SUMMARY



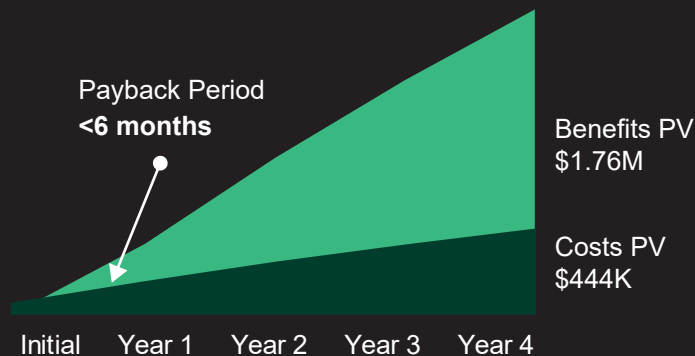
ROI  
**297%**



NPV  
**\$1.32M**



PAYBACK  
**<6 months**



[Click to read the full commissioned study, The Total Economic Impact Of Dell Premier Solutions](#)

This document is an abridged version of a case study commissioned by Dell Technologies & Intel titled: The Total Economic Impact Of Dell Premier Solutions, August 2021.