

Introduction

2020 was a year of challenges, as well as a year of celebrations for the Python Software Foundation (hereafter 'PSF'). While COVID-19 forced the cancellation of PyCon US in-person, our community rose to the challenge and stepped up to support our non-profit in many ways!

The PSF's priority is the health and safety of the community and when COVID-19 made it unsafe to hold PyCon US in 2020, we cancelled the event. The cancellation had several impacts on the PSF, not least of which was the financial impact. However, our community helped us raise more than \$579K USD in donations from event sponsors and registrants when we announced the cancellation. Our staff and board directors were deeply moved by the empathy and understanding of the community and our supporting organizations. Additionally, our staff and volunteers put together many online resources for PyCon US Online for Pythonistas to enjoy from the safety of their homes!

As PyCon US typically generates 65% of the PSF's revenue, we started planning how we can diversify our revenue to make the PSF more sustainable. In 2020, our staff and board of directors realized there is no better time than now to create new revenue streams for the PSF and become less reliant on PyCon US. We are currently working on ways to introduce paid features for the Python Package Index and researching other options. Financial impacts aside, the PSF community did continue to grow in 2020!

The PSF launched two new Work Groups! The first was the **Funding Work Group** whose mission is to help our community seek external grants for their own projects. The second, the **Diversity and Inclusion Work Group**, was launched to improve geographical diversity amongst the board and the PSF membership.

Our membership grew as well! 33 new Fellow Members were voted in by our Fellow Work Group and over 200 new Contributing and Managing Members self certified! Additionally, the PSF continued to operate its programs and initiatives throughout the year.

Trademark support continued throughout 2020 to ensure we protect "Python", "PyCon", "PyLadies", and "PyPI" globally. The PSF continues to file nec-

essary trademarks for all these terms and applicable logos. This work helps strengthen and protect terms that are staples within our community.

Our projects and established Work Groups accomplished so much last year. PyLadies launched its new governance model. Several of our Work Groups continued their efforts including the Code of Conduct Work Group and the Scientific Work Group.

The PSF's **Grants Program** was paused for part of 2020 due to the pandemic, however it was **relaunched in September** of 2020 with the focus of supporting virtual efforts, for the time being. The Python Software Foundation Meetup Pro Network grew to include 82 groups in 19 countries with over 129,000 members!

In 2020, **PyCon US 2021** planning started! The event will be virtual but our staff is working on making it as interactive an experience as possible!

Throughout 2020, Python infrastructure, CPython, and Packaging continued to evolve. An initiative was started to improve CPython processes by migrating bugs to GitHub. Some additional highlights included Python Packaging receiving several grants to support new features including localization & internationalization for PyPI, the introduction of Secure PyPI downloads with signed repository metadata, and a new dependency resolver for pip.

For 2021, our goals are to continue to work on making the PSF financially sustainable and also improve community support via several initiatives. The PSF will be hiring a Developer-in-Residence to support CPython as well as a Director of Resource Development to spearhead fundraising efforts. We look forward to sharing these and many more updates with everyone as they develop.

We wish everyone a safe and healthy 2021.



Ewa Jodlowska Executive Director



Lorena Mesa Board Chairperson

PSF Financials 2019-2020

CONSOLIDATED FINANCIAL STATEMENT (\$ IN THOUSANDS)

REVENUE		
	2020	2019
Program Service Revenue	\$1,099	\$3,326
Contributions, Membership Dues, & Grants	\$1,382	\$1,330
Other Revenue	\$29	\$36
TOTAL REVENUE	\$2,510	\$4,692
EXPENSES		
	2020	2019
Program Service Expenses	\$782	\$2,541
Staffing	\$629	\$699
Information Technology	\$267	\$185
Insurance	\$92	\$68
Legal	\$97	\$199
Other Expenses	\$64	\$146
TOTAL EXPENSES	\$1,931	\$3,838
NET INCOME	\$579	\$854

CONSOLIDATED FINANCIAL STATEMENT (\$ IN THOUSANDS) [CONT'D]

ASSETS		
	2020	2019
Cash and Cash Equivalents	\$3,656	\$4,131
Accounts Receivable - Net	\$415	\$429
Other Current Assets	\$60	\$150

TOTAL ASSETS	\$4,131	\$4,710
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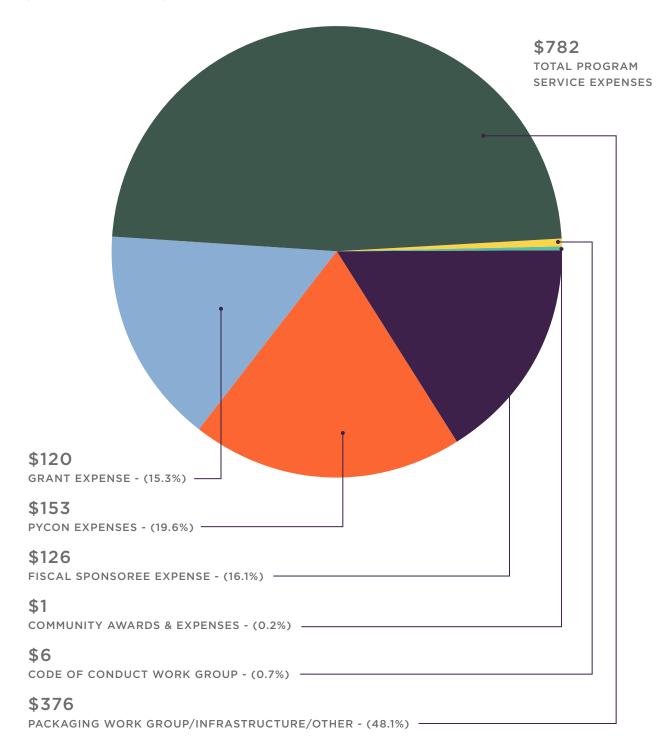
LIABILITIES		
	2020	2019
Deferred Revenue	\$89	\$1,180
Accounts Payable and Other Liabilities	\$60	\$133
TOTAL LIABILITIES	\$149	\$1,313

NET ASSETS		
	2020	2019
Net Assets Without Donor Restrictions	\$3,306	\$2,692
Net Assets With Donor Restrictions	\$676	\$705
TOTAL NET ASSETS	\$3,982	\$3,397

TOTAL LIABILITIES AND NET ASSETS	\$4,131	\$4,710
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2020 Program Service Expenses

(\$ IN THOUSANDS)



Grants by Continents

From 2015 through 2019, the PSF increased funding for Python grants around the world. Although 2020 grants were lower than previous years due to COVID-19, the PSF restarted the grants program in September 2020 with a focus on supporting virtual events and projects.

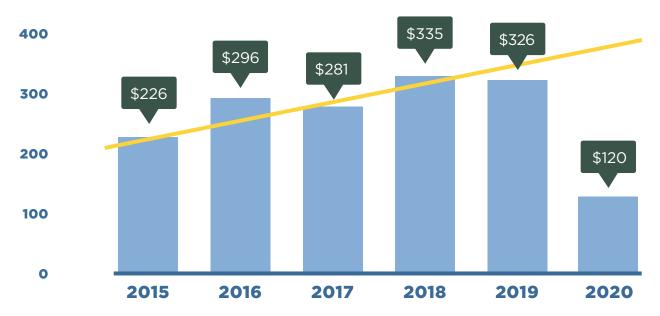


Grants by Year

The pandemic negatively affected the PSF's finances with the cancellation of PyCon 2020's in-person conference and lower donations. Because in-person events were cancelled, the PSF had to pause its international Grants Program over the summer. We were able to re-launch it in September, focusing on virtual sprints, virtual events, and Python core development support.

PSF Grant Trends Over 6 Years

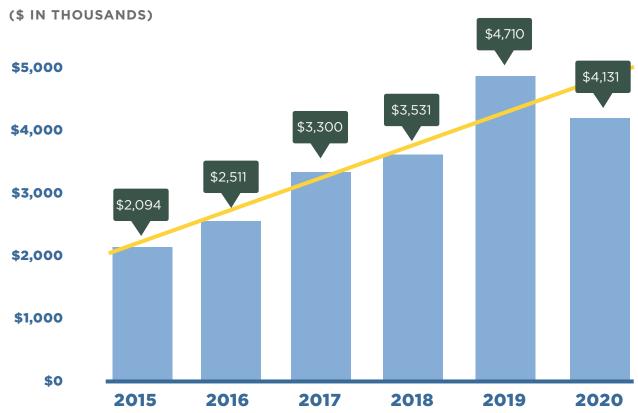
(\$ IN THOUSANDS)



Growth of Assets by Year

The PSF will continue to research diversifying revenue streams, hiring additional staff, and improving our fundraising efforts, which will all affect future financials. We would like to continue to improve the services we provide to the community, expand our programs, and better support developers. We also need to consider risk mitigating factors such as having diverse revenue streams instead of heavily relying on PyCon and a financial reserve of at least 1.5 years (in operating costs). This will help ensure the PSF's viability for the long run.

PSF Asset Trends Over 6 Years



Our People

Board of Directors

Kushal Das Ewa Jodlowska Jannis Leidel Van Lindberg Lorena Mesa Katie McLaughlin Marlene Mhangami Christopher Neugebauer Anna Ossowski Jeff Triplett **Thomas Wouters** Nina Zakharenko Dustin Ingram

2020-2021 PSF Officers

PRESIDENT Guido van Rossum

CHAIR Lorena Mesa

VICE CHAIR ELECT

Thomas Wouters

VICE CHAIRS

Marlene Mhangami, Chris Neugebauer

EXECUTIVE DIRECTOR

Ewa Jodlowska

SECRETARY Ewa Jodlowska

ASSISTANT SECRETARY

Betsy Waliszewski

TREASURER Jeff Triplett

COMMUNICATIONS Jannis Leidel, Katie

McLaughlin

GENERAL COUNSEL Van Lindberg

EVENT MANAGER Jackie Augustine

PYCON CHAIR

Emily Morehouse-Valcarcel

PSF Staff



Ewa Jodlowska Executive Directive



Ee W. Durbin III Director of Infrastructure



Jackie Augustine Event Manager



Betsy Waliszewski Sponsorship Coordinator



Phyllis Dobbs Controller



Joe Carey **Accounting Manager**



Laura Graves Financial Analyst

Python Software Foundation Top Sponsors

VISIONARY



SUSTAINABILITY





MAINTAINING







Engineering

CONTRIBUTING





SUPPORTING





Our Python Community

We experienced some wonderful things within the Python community throughout 2020!



PyCon US

- Our community supported the PSF through PyCon 2020's cancellation by helping us raise more than \$579K USD in donations from event sponsors and registrants after we announced the cancellation.
- Our staff reacted quickly to provide as much content as possible, in lieu of the in-person event, online. Talks and tutorials are all available!
- (+) PyCon US 2021 will be held virtually!





PSF Grants Program

Even though the PSF had to pause its international **Grants Program** over the summer, it was relaunched in September!



PSF Board Updates

- The PSF board and staff focused on geographical diversity amongst the board and members, which eventually led to the creation of the Diversity and Inclusion Work Group. Board members released an update on additional work at the end of December.
- The PSF approved a Funding Work Group to help our community seek out external grants for their own projects.







Infrastructure Improvements & Core Development

- pip 20.3 was released, which features the new dependency revolver. This work was funded through grants the PSF received from MOSS and CZI.
- Read abut the Virtual Python
 Core Developer Sprint 2020
 and the 2020 Python Language Summit!
- Implementation of The Update Framework is underway for PyPI to help secure downloads for users thanks to Facebook Research. Our publicly auditable key generation ceremony was performed at the end of October.
- (+) In 2021 we will be hiring a Developer-in-Residence to assist core development.





Community

- The Python Software Foundation Meetup Pro Network covers 82 groups in 19 countries with over 129,000 members with more groups slated to join in 2021.
- Our membership grew! Over two dozen Fellow members were voted in, 159 contributing/managing members self-certified, 184 new supporting members signed up!
- The PSF awarded Community Service
 Awards to 7 amazing volunteers (two
 more will be announced this month
 for Q4!)



Sponsorship

The PSF launched a new sponsorship program to offer impactful benefits to sponsors and bring in funding for PyPI and core Python maintenance/improvements.







Fundraising

The PSF hosted an end-of-the-year fundraiser, which was extremely successful. In 2020, the PSF raised over \$1,555K US in donations.





(+) TOP MAJOR GIFT DONORS - 2020

- PayPal Giving Fund
- Microsoft Corporation
- Capital One NA
- Facebook
- Jetbrains
- GitHub
- Slack
- Google
- Salesforce
- IBMQ

Fiscal Sponsorship

We continue to expand the program and currently have fiscal sponsorship agreements with 10 groups including Pallets (Flask), Boston Python, PhillyPUG, PuPPy, PyBeach, PyCascades, PyHawaii, PyLadies, PyMNtos, and San Diego Python; 3 new fiscal sponsorees are expected to join the PSF in Q1 2021. Through this effort, the PSF is able to support these projects by handling their accounting and admin work so the projects can concentrate on furthering their goals.







Python in Education

- Volunteers and a project manager are currently working on a Python in Education site that will be the PSF's hub for all things education. It will serve as a one-stop-shop for educator resources and development, learning materials, and an active community of Python educators from around the globe. The site will officially launch in May 2021.
- (+) In 2020, the PSF sponsored support to the Hidden Genius Project to incorporate Python into their curriculum in the amount of \$10K USD. Hidden Genius trains and mentors Black male youth in technology creation, entrepreneurship, and leadership skills to transform their lives and communities.

Trademarks

We continue to work on important trademark filings around the world to ensure trademarks such as Python, PyCon, and PyPI are protected. In 2020, we began filing trademark applications for PyLadies as the group announced a new governance model in September of 2020.



The PSF is excited to unveil a new sponsorship program that offers an array of PSF, PyPI (Python Package Index), CPython, and PyCon benefits. The PSF created a menu that allows you to choose where you want your sponsorship dollars to go.

We recognize that a virtual conference doesn't have the same impact as an in-person event. We counterbalanced that by providing benefits across Python's ecosystem that include a broad range of promotional opportunities for a full 12 months, not just during PyCon. Join us as a sponsor and help make a difference in the Python ecosystem!

What's the story behind the new sponsorship packages?

In addition to providing more impactful benefits, the PSF is growing the support it provides to core development and packaging. The below list can provide guidance to companies wanting to support what the PSF does already and what it can do in the future:

Visionary: The support that is received from Visionary Sponsors helps ensure that Python has a strong and viable future. Visionary Sponsors want to take Python through the next 5 years and beyond. They are committed to helping the PSF make a difference in the entire Python ecosystem.

- Sustainability: Sustainability Sponsors support the PSF's efforts to increase CPython's sustainability, improve pypi.org and packaging, and expand our grants program. The support Sustainability Sponsors provide secures financial stability for the PSF to address such improvements.
- (+) Maintaining: Maintaining Sponsors are committed to supporting the PSF, PyPI, and PyCon. Financial contributions from Maintaining Sponsors helps us keep our current operations going.
- Contributing: Contributing Sponsors support the PSF by giving what is possible so we can continue running our programs and address community needs.
- Supporting: Supporting Sponsors support the cause! The funding that Supporting Sponsors give supports the mission of the PSF and emphasizes importance of Python and our community
- Partner: Partner Sponsors enjoy partaking in and supporting PyCon US, as well as supporting the Foundation and PyPI.
- Participating: Participating sponsors enjoy some PyCon US participation, as well as supporting the Foundation and PyPI.
- Associate: Associate sponsors are smaller organizations that want to show a commitment to our community and the PSF.

The PSF...

... produced PyCon US 2019 with **3,500+ attendees** from 50+ countries, which provided the PSF w/ 65% of its revenue ... awarded over \$138K USD to 140 attendees via PyCon's Financial Aid Program in 2019 (for 2020 it would have been \$220k USD)

... awarded **\$50K USD** to Beeware in 2019 to better establish Python on Android

... was awarded \$582K USD in 2019 from CZI, Facebook & Mozilla & \$390K in 2020 from Google to improve PyPI, packaging & CPython.

... maintains pypi.org, which currently provides **23 billion** requests per month to Python users

... supported **10 Python projects** & manages \$206K USD of their funds in 2020



... awarded **\$444K USD** in support to initiatives around the world to **66 different Countries** in 2019 and 2020!

disbursed
\$1,584K USD in
financial support
through its
Grants Program
to trainings,
conferences,
sprints, and
development all
over the world
between 2015
and 2020

... overall has

... allocated **\$30K USD** to support CPython through a complete migration to GitHub in 2020 and in 2019 allocated **\$19K USD** to assist CPython with Python 2 sunset communications

... allocated **\$25K** to support CPython development via sprints in 2019 and **\$6K** for sprint stipends in 2020

... spent **\$198K USD** strengthening trademarks in 2019 and **\$93K USD** in 2020

How Can I Get Involved?

All of these initiatives help maintain and support the Python community and Python tools that you and the Python community use daily. This work can only be done with the generous financial support that organizations like yours provide. Whether you want to give back to this vibrant community or perhaps introduce your business or brand to like-minded industry professionals, the Python Software Foundation can help you accomplish those goals. Your contributions matter and they make an impact!

The PSF is recognized by the IRS as a 501(c)(3) non-profit charitable organization, and donations are tax-deductible for organizations that pay taxes in the United States.

We hope you'll join us as a sponsor and help make a difference in the Python ecosystem.

We'd love to talk with you. Please get in touch by contacting: SPONSORS@PYTHON.ORG