

# Key Facts

Updated September 2021

**DELL** Technologies

## Highlights

Dell Technologies provides the essential infrastructure for organizations to build their digital future, transform IT and protect their most important asset, information.

- Operating in 180 countries globally
- Serving 96% of Fortune 500 companies in FY22 Q2
- Leadership in 6 Gartner Magic Quadrant reports in FY22 Q2
- Revenue: FY21 revenue of \$94.2 billion; Q2 FY22 revenue of \$26.1B

## The Company

### Headquarters

- Round Rock, Texas

### Total consolidated revenue

- Revenue: FY21 revenue of \$94.2 billion; Q2 FY22 revenue of \$26.1B
- #28 on Fortune 500 in Q2 FY22

### Total number of full-time employees

- Approximately 158,000

### Website URLs

- DellTechnologies.com
- Dell.com
- DellTechnologiesCapital.com
- Vmware.com
- Secureworks.com
- Virtustream.com

### Global footprint

- 20+ manufacturing locations (10 Dell-owned), ~50 distribution and fulfillment centers, and 760+ parts distribution centers globally
- Combined sales force of approximately 46,000 as of Q2 FY22
- More than 35,000 full-time Services and Support employees as of Q2 FY22
- 241M+ assets supported
- More than 2,500 service centers & 25 repair centers globally

### Total patents

- 33,749 patents and patent applications as of Q2 FY22
- IPO reported that Dell had 2,826 patents issued by the U.S. Patent and Trademark Office in 2020, ranking #12 in the world. That is a 13% increase relative to 2019

## Industry Leadership

### Giving back

- Since FY20 we have reached 93,565,352 people (cumulative) through our initiatives
- Dell team members have volunteered more than 7.5 million hours since 2013
- Dell has donated more than \$70 million to advance underrepresented groups in STEM

### Company rankings

- Dell is #14 on The Gartner Top 25 Global Supply Chain Ranking
- Recognized as #13 on LinkedIn's Top Companies 2021
- Dell is ranked #4 in Fast Company's Best Workplaces for Innovators 2020
- Dell is #10 on Newsweek's 2021 list of America's Most Responsible Companies
- 2021 World's Most Ethical Company Award, Ethisphere Institute (9x honoree)
- Dell is #2 in the computer industry on Fortune's Most Admired Companies 2021
- Dell is included in Fortune World's 25 Best Workplace 2020
- Dell is included on CDP's Climate Change A list for 2020

### Achievements in customer service

- 43 total STAR Awards from the Technology Services Industry Association (TSIA) for commitment to outstanding innovation, leadership and excellence in the technology services industry, including the 2021 Star Awards for Best Practices in Service Offer Development and innovation in support Employee Engagement Experience & Loyalty. We are one of only two companies in TSIA's Hall of Fame to achieve more than 30 STAR awards
- Honored with the 2020 Stevie® Awards for Sales & Customer Service

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## Industry Leadership Continued

### Sustainability leadership

- Dell launched its new net zero goal – to reach net zero greenhouse gas emissions across Scopes 1, 2 and 3 by 2050 – on Earth Day 2021 as an extension of our commitment to help solve the climate crisis
- In 2020, Dell Technologies received an A on CDP's Climate change 'A list' of companies transparently reporting their climate impact and actions to cut emissions, mitigate climate risks and develop the low-carbon economy
- In FY21, Dell used over 27 million pounds of sustainable materials in its products and 87% of packaging was made from recycled or renewable materials
- Since 2007, Dell has recovered more than 2 billion pounds (1.08 Bil. Kg) of used electronics. Building on our 20+ years of offering global recycling and using sustainable materials, we will rethink, redesign, reuse and recycle our way to a better future
- Dell created the industry's first packaging made from ocean-bound plastics and co-founded NextWave plastics, a consortium of companies developing the first network of ocean-bound plastics supply chains and preventing plastic from entering the ocean
- Ranked #1 for environmental management of our supply chain across all industries by IPE's Corporate Information Transparency Index in 2020
- First to earn UL Environment certification for a closed-loop process, recycling the plastics from old computers into new parts
- Dell is ranked #2 overall in the Institute of Public and Environmental Affairs (IPE) Green Choice Alliance's Corporate Information Transparency Index (CITI) for our supply chain work in China
- Winner: Responsible Business Alliance's Compass Award for Leadership, and Compass award for innovation through Sustainable Materials

### Technology awards

- Alienware Aurora R10 Ryzen Edition, "Recommended" award by Hot Hardware
- Alienware AW2721D, "Editor's Choice" award by PCMag
- Alienware m15 R4, One of "The Best Windows Laptops in 2021" by Tom's Guide
- Alienware m17 R4 (with CHERRY), "Editor's Choice" award by Laptop Mag
- Alienware m17 R4, "Trusted Recommends" award by Trusted Reviews
- Latitude 7320 2-in-1, "Highly Rated" award by Techaeris
- Latitude 7320 Detachable, "Approved" award by Hot Hardware

- Latitude 7320 Detachable, "Platinum" award by T3
- Latitude 9510, "The laptop with the best battery life in 2021" winner by ZDNet
- PowerEdge R750, "Editor's Choice" award by Storage Review
- PowerEdge R750, "Editor's Choice" award by ITPro
- S2721HGF Monitor, One of the "Best gaming monitors under \$300" by Digital Trends
- XPS 13 (9310) 2-in-1, One of the "Best 2-in-1 laptops 2021: top laptop-tablet hybrids" by T3
- XPS 13 (9310) Developer Edition, "Editor's Choice" award by Techaeris
- XPS 13 (9310), "The best Windows laptops in 2021" inclusion, #1 pick by Tom's Guide
- XPS 13 OLED (9310), "Platinum" award by T3

### Top diversity and inclusion honors

- Dell was named as one of Forbes 2021 Best Employers for Diversity and one of Forbes Best Employers for Women 2021
- Dell was recognized as a Best Place to Work for Disability Inclusion after scoring a 100% on the Disability Equality Index (DEI) by Disability: IN and the American Association of People with Disabilities in 2020
- Our Autism Hiring Program was recognized in Fast Company's World Changing Ideas 2020
- Women's Business Enterprise National Council (WBENC) Top Corporations for Women-Owned Businesses, Platinum Level (10th consecutive year)
- Dell has scored 100 percent on the Human Rights Campaign Corporate Equality Index for the last 17 years
- Dell is also committed to a diverse supply chain, spending more than \$3B annually over the last seven years with certified women-owned, minority-owned suppliers and small businesses
- Dell listed as No. 2 on Fairygodboss' 25 Companies for Women list
- Dell is one of only 28 Fortune 500 spending of at least \$1B with minority and woman-owned suppliers
- Dell was recognized as one of the most community-minded companies in America with its placement on the Points of Light Civic 50
- Dell is #4 of 25, of Hispanicize Silicon Valley Top 5 Companies for Latino Inclusion
- Careers & the disABLED Magazine ranked Dell #9 out of 50 top employers with the 2020 Stevie® Awards for Sales & Customer Service