

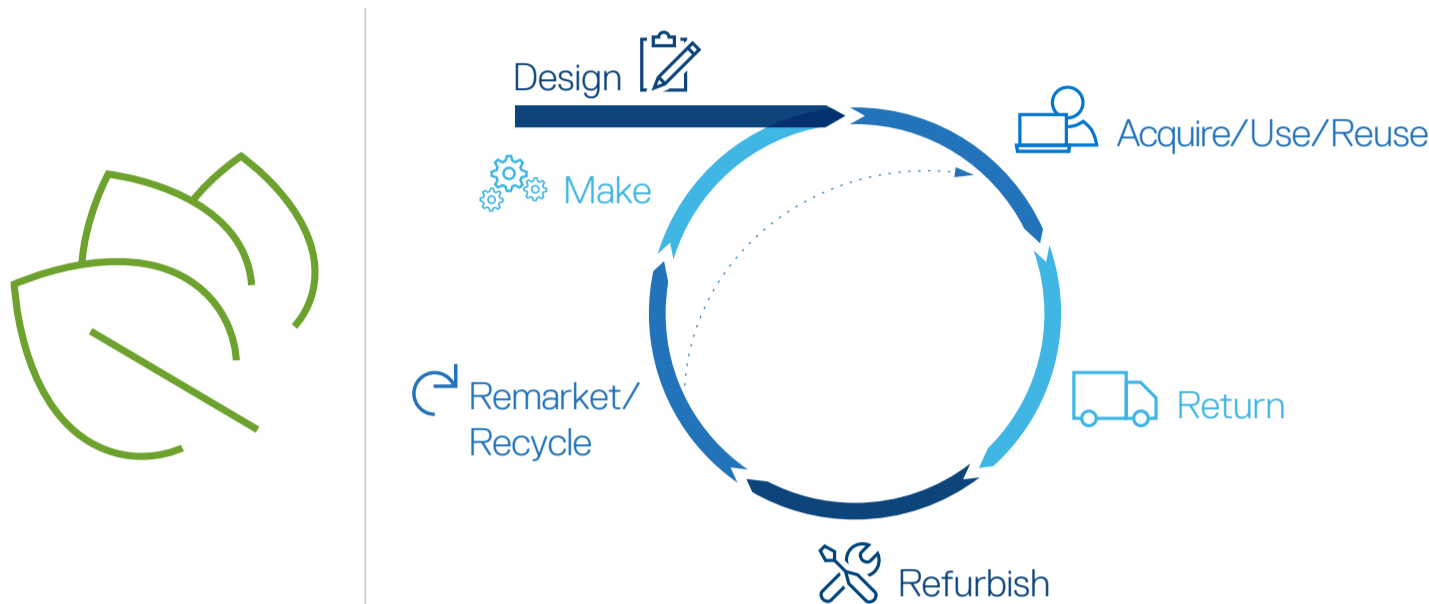
Technology Rotation

The simple way to participate in the circular economy, save costs and reduce your impact on the planet.

ADVANCING SUSTAINABILITY

Integrating our payment solutions into your procurement strategy can contribute to your business sustainability targets, lower total cost of ownership, and have a positive impact on the environment.**

The circular economy is aimed at eliminating waste and the continual use of resources.



When you choose a technology rotation strategy to manage your IT solutions, you are contributing to the circular economy because we:



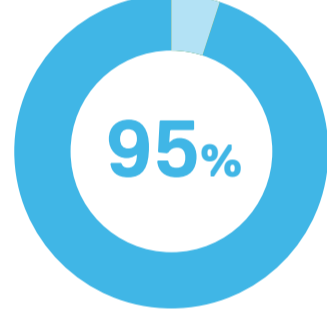
Refurbish hardware at the end of the term



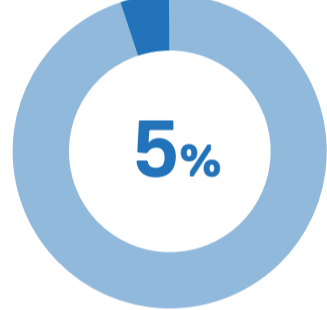
Remarket hardware after data sanitization



Recycle hardware in a secure and environmentally conscious manner



95% of systems are refurbished, gaining a second life by being resold.



The remaining 5% are recycled in adherence with local regulatory guidelines such as the EPA in USA, WEEE in Europe and NTCRS in Australia.

Our Electronics Disposition Partners have achieved a minimum certification level of ISO 9001, ISO 14001* and ISO 45001* and are audited continually to ensure compliance.

* ISO 14001 and OSHAS 18001/ ISO 45001 certifications and applicable revisions of same no later than one year of Agreement execution date. These are the requirements as of 2019 and are subject to change. For the latest, see the online <https://corporate.delltechnologies.com/en-us/social-impact/reporting/policies-and-positions.htm#tab0=1>

Dell Technologies recognizes that sustainability development goals (SDGs) are an important part of your business objectives today.

Technology rotation can help you achieve those objectives at the end of the IT lifecycle or whenever business requires IT changes.



72%

of companies mention the SDGs in their annual corporate or sustainability report†



50%

of companies have identified priority SDGs†



95%

of RFPs contain CSR criteria†

† Source: PwC, SDG Reporting Challenge 2018 Base: All companies (729)

The advantages of technology rotation extend beyond sustainability objectives and can make a significant difference in lowering your total cost of ownership (TCO).

The business benefits of your IT devices comes from them being utilized, not owned.

CLIENT



Two 3 year renewable leases of PCs over 6 years

SERVER



Two 3-year renewable leases of an x86 server over 6 years

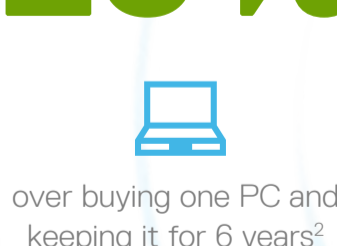
STORAGE



Two 3-year renewable leases on storage systems over 6 years

SAVES

28%



over buying one PC and keeping it for 6 years²

SAVES

33%



over buying one server and keeping it for 6 years³

SAVES

26%



over buying one system and keeping it for 6 years⁴

Appropriate solutions - Once you choose a refresh strategy, we help you plan at every interval to ensure your business' needs are met.

² IDC whitepaper, sponsored by Dell, "Financial solutions enable your PC lifecycle strategy" February 2019

³ IDC white paper, sponsored by Dell, "Accelerate Business Agility with Faster Server Refresh Cycles" 2017

⁴ IDC InfoBrief, sponsored by Dell EMC, March 2019, Making the case for Lease vs. Buy Storage

Learn more about our payment solutions by visiting delltechnologies.com/paymentsolutions

As we look toward 2030, Dell Technologies remains engaged in making progress real. We focus our efforts to **create a positive social impact**.

join us in making progress real

For more information, DellTechnologies.com/ProgressMadeReal