



The Honorable Brian Schatz
United States Senate
Washington, DC 20510

The Honorable John Thune
United States Senate
Washington, DC 20510

The Honorable Roger Wicker
United States Senate
Washington, DC 20510

The Honorable Mark Warner
United States Senate
Washington, DC 20510

The Honorable Ben Cardin
United States Senate
Washington, DC 20510

The Honorable Cindy Hyde-Smith
United States Senate
Washington DC 20510

August 11, 2021

Dear Senators Schatz, Wicker, Cardin, Thune, Warner and Hyde-Smith:

I write on behalf of Zoom to express our support for S. 1512, the Creating Opportunities Now for Necessary and Effective Care Technologies (CONNECT) for Health Act of 2021, an important policy initiative that will help expand access to telehealth services across the United States. Thank you for your leadership and for establishing this bipartisan support to enhance patient well-being in order to address the inequity of healthcare delivery to underserved communities through positive and effective virtual visits.

Zoom is the leading platform for telehealth in the United States, and was the country's number one telehealth solution throughout the global pandemic. Zoom has demonstrated its commitment to grow and innovate this technology to better serve the future of healthcare by connecting patients with their healthcare providers across the country, including in your home states of Hawaii, Mississippi, Maryland, South Dakota and Virginia, with reliable, secure, accessible, and private virtual care.

Zoom for Healthcare provides health organizations and clinicians with the ability to act as the communication and virtual care of choice for a variety of applications. In today's dynamic healthcare system, having a multi-purpose platform for all types of communication, whether it be clinical, education or administrative, is key. Zoom's scalable solution allows practices of all sizes to enjoy the same high-level communication and tools as the largest centers of excellence. This provides access to care for patients regardless of their location or socioeconomic status, resulting in greater equity of care. To maintain this access healthcare professionals need to be reimbursed to sustain their telemedicine programs and provide care to their patients.

Critically, this legislation marks a milestone in terms of access. It removes barriers to healthcare for millions of Americans and establishes telehealth solutions as a permanent component of Medicare, while also making important changes that would enable Federally Qualified Health Centers to provide telehealth services. If passed, these actions would set a positive national precedent for further policy

initiatives at the state and local level to further enhance patient care through flexible and convenient healthcare services.

We are also encouraged by this legislation's forward-looking approach with the thoughtful inclusion of education initiatives that will ensure patients and providers are familiar with how telehealth platforms function. Similarly, we are inspired by the legislation's data-focused approach, which seeks to evaluate how such services perform over time to identify additional avenues to further improve patient outcomes.

We appreciate the opportunity to weigh in on this important initiative and look forward to seeing this legislation advance through the Congress to become law.

Sincerely,

Lauren Belive
Head of US Government Relations
Zoom Video Communications