

DHL eCommerce Solutions is focused on providing a best-in-class consumer experience to the Canadian market through **DHL Parcel International Direct**, our flagship product providing the perfect balance of speed, visibility, and affordability.

Canada is the largest international market for U.S.-based e-tailers due to its strong economy and close proximity to the United States.
Buying habits of Canadian consumers closely resemble those of U.S. consumers, making Canada a strong international market for e-tailers that tap into its potential. Canada offers an easy cross-border opportunity for e-tailers looking to expand outside of the U.S.

COUNTRY FACTS:



37,700,000



English and French



3.8 million square miles



\$52,600 average annual income

E-COMMERCE FACTS:



About **50%** of Canada's e-commerce sales come from **cross-border**



Canada's e-commerce sales are expected to reach **79.8 billion CAD by** the end of 2024



Canada has an internet penetration rate of 90%



23.7 million Canadians will be **shopping online by 2021**



32% of Canadian online shoppers say they plan to **buy more online** in the coming year



55% of e-merchants are selling through **social media**

Sources: International Trade Administration, Job!llico, eMarketer

JOURNEY OF A PARCEL



END-TO-END TRACKING

Location	Tracking Event
1 United States	Arrival at DHL eCommerce Solutions
2 United States	Processed
3 United States	Processing Completed
4 Canada	Arrival at Destination Country
5 Canada	Out for Delivery
Consignee's Address	Delivered

End-to-end piece level visibility with delivery confirmation available for your customers via the DHL eCommerce Solutions online tracking site. Along with online tracking, the DHL eCommerce Solutions Customer Web Portal provides you with comprehensive reporting as well as easy account management.

If you are interested in our services, contact us at 800-805-9306 or online at **dhl.com/ecommerce-us**

KEY PRODUCT FEATURES



TRANSIT TIMES

3-9 Business Days - 80% delivered within 6 business days



WEIGHT/SIZE LIMITS

Weight: Up to 66 lbs. (30 kg.)

Dimensions: (L+G) <118" and Length <79"



DUTIES & TAXES

De Minimis Value: 40 CAD for Taxes, 150 CAD

for Duty

Customs Clearance Options:

DDP (Delivered Duty Paid) and Taxes paid in advance

DDU (Delivered Duty Unpaid), now DAP (Delivered at Place), and Taxes paid upon delivery

ADDITIONAL VALUE-ADDED SERVICES

- DHL Duty & Tax Calculator: To support with itemized costs at the time of checkout, and improve cart conversion
- Hazardous Materials: Lithium batteries and limited quantity dangerous goods are allowed
- Customs Documentation: All necessary documentation is prepared and applied by DHL eCommerce Solutions
- Returns Management: Solutions for Intended and Unintended returns
- Shipment Value Protection: Up to 100
 USD per parcel
- **DHL Verify:** Address verification included

PARCEL INTERNATIONAL DIRECT - CANADA TRANSIT TIME

Origin	Average Transit Days
Overall	3 to 9
EWR	3 to 8
LAX	5 to 9
ORD	3 to 8

Average Transit Days from Origin

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Province/ Metropolitan Area	Province Abbr.	EWR	ORD	LAX
Ontario	ON	3 to 6	3 to 6	5 to 9
Metropolitan Area - Toronto		2 to 5	2 to 5	5 to 8
Quebec	QC	3 to 9	3 to 9	6 to 13
Metropolitan Area - Montreal		3 to 5	3 to 5	6 to 9
British Columbia	ВС	5 to 9	5 to 9	3 to 8
Metropolitan Area - Vancouver		5 to 8	5 to 8	3 to 8
Alberta	AB	5 to 9	5 to 9	5 to 10
Metropolitan Area - Calgary		5 to 9	5 to 9	5 to 9
Manitoba	MB	3 to 8	3 to 7	7 to 10
Saskatchewan	SK	7 to 10	6 to 10	5 to 9
Nova Scotia	NS	4 to 7	4 to 7	8 to 10
New Brunswick	NB	4 to 9	4 to 9	8 to 10
Newfoundland and Labrador	NL	7 to 13	7 to 13	11 to 15
Prince Edward Island	PE	4 to 10	4 to 10	7 to 10
Northwest Territories/Nunavut	NT/NU	6 to 15	6 to 15	7 to 15
Yukon	YT	6 to 10	6 to 11	7 to 12

^{**} Average transit time ranges based on DHL 2020 data, and incoterms DDP (Delivered Duty Paid) and Taxes paid in advance

Represents >85% of Canada's population

^{**} Outlined Metropolitan Areas are excluded from Province performance.

^{**} All time ranges are indications of transit time, and may differ from actual.

^{**} All times in business days (5 days/week)