Public Technical Identifiers (PTI) FY21 Q3 Financial Report

Nine Months Ending March 31, 2021

3 May 2021

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1 FINANCIAL HIGHLIGHTS

1.1 PTI OPERATIONS (UNAUDITED)

March 2021 Year to Date (9 months) Actuals vs. Budget

FY21 PTI Operations		Through March 021	Under/(Ov	er) Budget	FY21 - 12 Months	FY20 - 12 Months
in Millions, USD	YTD Actual	YTD Budget	Total	%	Budget	Actual
FUNDING	\$5.6	\$7.3	\$1.8	24%	\$10.0	\$7. 5
Personnel	\$4.2	\$4.7	\$0.6	12%	\$6.3	\$4.9
Travel & Meetings	(\$0.0)	\$0.3	\$0.3	100%	\$0.5	\$0.2
Professional Services	\$0.6	\$1.1	\$0.5	45%	\$1.4	\$0.9
Administration	\$0.7	\$0.7	(\$0.0)	-1%	\$0.9	\$1.2
Contingency	\$0.0	\$0.2	\$0.2	100%	\$0.5	\$0.0
Capital	\$0.1	\$0.1	(\$0.0)	-58%	\$0.1	\$0.2
Depreciation (\$0.0	\$0.2	\$0.2	99%	\$0.3	\$0.0
TOTAL CASH EXPENSES	\$5.6	\$7.3	\$1.8	24%	\$10.0	\$7.5
EXCESS/(DEFICIT)	\$0.0	\$0.0	\$0.0	0%	\$0.0	\$0.0
Average Headcount	20.9	23.0	2.1	9%	23.0	19.9

(a) Depreciation is treated as a cash expense for PTI since it will be reimbursed to ICANN

FY21 PTI Operations	YTD 9 Months Through March 2021		Under/(Over) Budget		FY21 - 12 Months	FY20 - 12 Months
in Millions, USD	YTD Actual	YTD Budget	Total	%	Budget	Actual
Direct Dedicated	\$2.4	\$3.6	\$1.1	32%	\$4.9	\$3.5
Direct Shared	\$1.6	\$1.7	\$0.1	5%	\$2.3	\$1.9
Shared Services	\$1.5	\$2.1	\$0.6	27%	\$2.7	\$2.0
TOTAL CASH EXPENSES	\$5.6	\$7.3	\$1.8	24%	\$10.0	\$7.5

PTI Operations has Funding and Cash Expenses lower than budget by \$1.8M.

PTI is funded by ICANN where ICANN subcontracts with PTI to perform the IANA Functions. Since Expenses are lower than budget, the Funding from ICANN is also lower by the same amount.

Expenses are lower than budget by \$1.8M driven by lower than planned Personnel, Travel & Meetings, Professional Services, and Depreciation; partially offset by higher than planned Administration and Capital expenses. Travel and Meetings expenses are lower than budget due to travel restrictions resulting from the Covid-19 pandemic.

Direct Dedicated expenses are lower than budget \$1.1M driven by lower personnel expenses \$0.4M due to the timing of hiring 2 open budgeted positions, lower Travel and Meeting expenses \$0.2M due to Covid-19 travel restrictions, and lower Professional Services \$0.2M due to timing of community mandated studies and audit expenses. In addition, contingency is under budget \$0.2M since no requests for usage of contingency have arisen. The lower expenses are partially offset by higher Capital expenses of \$0.05M due to development work on the next generation Root Zone Management System project.

Direct Shared expenses are lower than budget \$0.1M due to Covid-19 travel restrictions and lower depreciation due to lower asset balance remaining than planned; partially offset by higher administration costs for Key Management Facilities rent expenses than planned.

Shared Services expenses are \$0.6M under budget driven by lower Professional Services and Administration in ICANN org as well as decreased Travel and Meetings due to the Covid-19 pandemic.

1.2 IANA SERVICES OPERATIONS (UNAUDITED)

March 2021 Year to Date (9 months) Actuals vs. Budget

FY21 IANA Services	YTD 9 Months 20	Through March Under/(Over) Budget		FY21 - 12 Months	FY20 - 12 Months	
in Millions, USD	YTD Actual	YTD Budget	Total	%	Budget	Actual
PTI Operations	\$5.6	\$7.3	\$1.8	24%	\$10.0	\$7.5
IANA Department - ICANN Funded (a)	\$0.4	\$0.4	\$0.0	2%	\$0.6	\$0.5
TOTAL	\$6.0	\$7.8	\$1.8	23%	\$10.6	\$8.0
Average Headcount	20.9	23.0	2.1	9%	23.0	19.9

⁽a) IANA Departement Expense consists of the RZMA = Root Zone Maintainer Agreement and capital expense, both funded directly by ICANN Operations

Total IANA Services expense of \$6.0M is lower than budget of \$7.8M by \$1.8M. This favorability is attributed to a favorable variance for PTI Operations noted above. The ICANN-funded IANA expenses, representing costs for RZMA, Customer Standing Committee, and IANA Functions Review support remain relatively flat to budget.

2 APPENDIX

2.1 FY21 PTI Operations by Cost Group

March 2021 Year to Date (9 months) Actuals vs. Budget

Direct Dedicated

FY21 PTI Operations	YTD Actual	YTD Budget		Under/(Over) Budget Direct Dedicated	
in Millions, USD	Direct Dedicated	Direct Dedicated			
			Total	%	
FUNDING	\$2.4	\$3.6	\$1.1	31.5%	
Personnel	\$2.1	\$2.6	\$0.4	17.4%	
Travel & Meetings	(\$0.0)	\$0.2	\$0.2	100.3%	
Professional Services	\$0.2	\$0.4	\$0.2	54.8%	
Administration	\$0.0	\$0.1	\$0.1	78.8%	
Contingency	\$0.0	\$0.2	\$0.2	100.0%	
Capital	\$0.1	\$0.1	(\$0.0)	-58.1%	
Depreciation	\$0.0	\$0.0	\$0.0	0.0%	
TOTAL CASH EXPENSES	\$2.4	\$3.6	\$1.1	31.5%	
EXCESS/(DEFICIT)	\$0.0	\$0.0	\$0.0	0.0%	
Average Headcount	15.9	18.0	2.1	11.7%	

Direct Shared

FY21 PTI Operations	YTD Actual	YTD Actual YTD Budget Under/(Over)		er) Budget
in Millions, USD		Direct Shared	Direct S	Shared
			Total	%
FUNDING	\$1.6	\$1.7	\$0.1	4.9%
Personnel	\$0.9	\$0.9	(\$0.0)	-1.5%
Travel & Meetings	\$0.0	\$0.1	\$0.1	99.8%
Professional Services	\$0.2	\$0.2	(\$0.0)	-14.0%
Administration	\$0.5	\$0.4	(\$0.1)	-39.1%
Contingency	\$0.0	\$0.0	\$0.0	0.0%
Capital	\$0.0	\$0.0	\$0.0	0.0%
Depreciation (a)	\$0.0	\$0.2	\$0.2	99.1%
TOTAL CASH EXPENSES	\$1.6	\$1.7	\$0.1	4.9%
EXCESS/(DEFICIT)	\$0.0	\$0.0	\$0.0	0.0%
Average Headcount	5.0	5.0	(0.0)	-0.1%

⁽a) Depreciation is treated as a cash expense for PTI since it will be reimbursed to ICANN

Shared Services

FY21 PTI Operations	YTD Actual YTD Budget Under/(Over)		er) Budget			
in Millions, USD		Shared Services	Shared S	Shared Services		
			Total	%		
FUNDING	\$1.5	\$2.1	\$0.6	27.0%		
Personnel	\$1.1	\$1.3	\$0.1	11.1%		
Travel & Meetings	(\$0.0)	\$0.0	\$0.0	100.1%		
Professional Services	\$0.2	\$0.5	\$0.3	60.9%		
Administration	\$0.2	\$0.3	\$0.1	28.0%		
Contingency	\$0.0	\$0.0	\$0.0	0.0%		
Capital	\$0.0	\$0.0	\$0.0	0.0%		
Depreciation	\$0.0	\$0.0	\$0.0	0.0%		
TOTAL CASH EXPENSES	\$1.5	\$2.1	\$0.6	27.0%		
EXCESS/(DEFICIT)	\$0.0	\$0.0	\$0.0	0.0%		
Average Headcount	0.0	0.0	0.0	0.0%		

2.2 FY21 PTI Operations by Services

March 2021 Year to Date (9 months) Actuals vs. Budget

FY21 PTI Operations		YTD Actuals					
In Millions, USD	Names	Numbers	Protocol Parameters	FY21 Actuals			
Direct costs / Dedicated resources	1.4	0.4	0.6	2.4			
Direct costs / Shared resources	1.0	0.2	0.4	1.6			
Support Services Allocations	0.9	0.2	0.4	1.5			
Total	\$3.3	\$0.8	\$1.4	\$5.6			

FY21 PTI Operations		YTD Budget				
In Millions, USD	Names	Numbers	Protocol Parameters	FY21 Budget		
Direct costs / Dedicated resources	2.1	0.5	0.9	3.6		
Direct costs / Shared resources	1.0	0.3	0.4	1.7		
Support Services Allocations	1.2	0.3	0.5	2.1		
Total	\$4.3	\$1.1	\$1.9	\$7.3		

FY21 PTI Operations	Under/(Over) Budget				
In Millions, USD	Names	Numbers	Protocol Parameters	Total	
Direct costs / Dedicated resources	0.7	0.2	0.3	1.1	
Direct costs / Shared resources	0.0	0.0	0.0	0.1	
Support Services Allocations	0.3	0.1	0.1	0.6	
Total	\$1.0	\$0.3	\$0.5	\$1.8	