



LAYING DOWN THE LAW ON IT SECURITY

KASPERSKY lab



OSBORNE CLARKE HAS BEEN DELIVERING EXPERT LEGAL ADVICE TO ITS CLIENTS FOR MORE THAN 250 YEARS.

Founded in Bristol in 1748, Osborne Clarke is renowned for the breadth and depth of its skills and experience. It works across multiple sectors and industries, providing advice to all businesses, from innovative start-ups to \$5 billion mergers.

Today it employs more than 1,200 people throughout Europe, and in the United States as well as a formal Association in Hong Kong. In 2015 the company was voted UK Law Firm of the Year by the profession's two most respected publications, The Lawyer and Legal Business.



Professional Services

- *Headquartered in London, UK*
- *Clients include Amazon, Dell and Vodafone*
- *Using Kaspersky Endpoint Security for Business Select*

Challenge

Osborne Clarke's client relationships have been built on trust and the highest professional standards. Safeguarding intellectual property, financial information and all confidential data is at the heart of its business strategy and reputation.

With operations across 21 offices in nine countries, embracing the latest technology is an essential element of Osborne Clarke's success. Remote team working and collaboration across geographic and corporate boundaries is now the norm.

In this dispersed IT environment, Osborne Clarke's teams work hard to minimize the security risks of handling and sharing thousands of highly confidential and sensitive electronic documents.

"We see ourselves as a digital business," says Myles Manning, Osborne Clarke's IT Client Interface and Solutions Manager.

"Many of our clients are in the technology sector and so we need to be regarded as tech leaders ourselves. This is important not just in terms of our own capabilities but also our understanding of our client's issues and requirements.



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Myles Manning, IT Client Interface and Solutions Manager, Osborne Clarke

“We face the same risks as most businesses, from attacks on our email system, hacking, malware and denial of service attempts. Then we have to manage the potential risks of inadvertent publication of material by colleagues.

“Of course, protecting our clients’ data is absolutely key. Our clients conduct regular audits to ensure that we are meeting their strict security requirements. This ongoing process means that we are constantly reviewing our own security provisions to see if they can be improved.”

The Kaspersky Lab Solution

An introductory meeting between Manning and Kaspersky Lab representatives highlighted shortcomings with Osborne Clarke’s existing security solution. A difficult user interface and time-consuming daily troubleshooting of infected PCs were constant irritants for Manning and his team.

This initial contact was followed by a demonstration, testing and proof of concept process. Soon after Osborne Clarke selected Kaspersky Endpoint Security for Business Select to protect its confidential documents, such as witness statements, contracts, financial reports and intellectual property.

“When we benchmarked against the competition, Kaspersky Lab won on all counts,” recalls Manning. “In particular we really liked the simplicity of the central management console that comes with the solution. We could see immediately that this was going to save us a lot of time.



SECURE

*Market-leading protection for all confidential legal documents
Commitment to security adds credibility*



CONTROL

Constant IT security visibility across the business, with no impact on end users



MEASURE

Performance reports for client audits demonstrate 99.99% compliance



FASTER

IT staff have more time to devote to business-enhancing projects

1,200

Employees

2015

UK Law Firm
of the Year

"With the help of the Kaspersky Lab engineer we had deployed the solution to about 1,000 PCs within three weeks. Everything's been very smooth and the performance of our PCs improved as soon as we replaced the old product with the Kaspersky Lab solution. We're extremely happy with it.

"Our teams were having to spend a lot of time managing and looking after the previous solution. Now it's so much more simple thanks to the Kaspersky Lab management console and we are saving lots of valuable time, enabling us to do other things. We can monitor the situation, see regular reports on performance, rather than having to spend hours each day investigating problems.

"We have trust in the product because it just works. Our colleagues are now able to get on with their day and the solution just works away in the background without any impact on them. This was our vision of success. We have minute-by-minute visibility of what is happening across the business - being able to scan every single machine is incredible."

Demonstrating commitment to security

Visitors can now witness the company's commitment to IT security. It's clients regularly use the equipment during meetings at the offices. "Any device plugged into our system is a potential risk. The fact that the Kaspersky Lab solution will automatically scan that item to ensure that it is safe gives us real peace of mind. We can now demonstrate 99.99% compliance by preparing protection performance reports for our client audits.

"Previously these reports would show a lower than desired level of compliance, triggering an investigation to discover why so many PCs had problems. These would then all need attention prior to the audit. Now we can go into the management console with confidence and pull off the appropriate report.

The automatic scanning process also provides a live demonstration to our clients and other visitors that we are serious about security" says Manning.

Manning concludes by saying "we now have the time to focus on projects, delivering key initiatives and constantly improving our technology and systems for colleagues. It's great to have Kaspersky Lab as our preferred partner as we go through our ISO 27001 information security management accreditation process."



MOST TESTED*
MOST AWARDED*
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PROTECTION

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Kaspersky Lab UK

1st Floor, 2 Kingdom Street,
London W2 6BD, UK
b2b@kaspersky.co.uk
www.kaspersky.co.uk

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