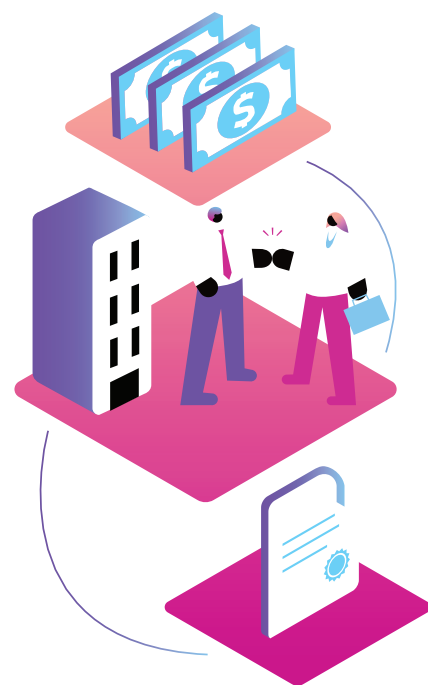


The Channel Partner Experience to Drive Your Customer Experience

Start Now: There's Never Been a Better Time to Partner With Vonage

- Industry-leading products, programs, and promotions
- Partner and customer needs are always front and center
- Commitment to help partners deliver at speed and scale to customers



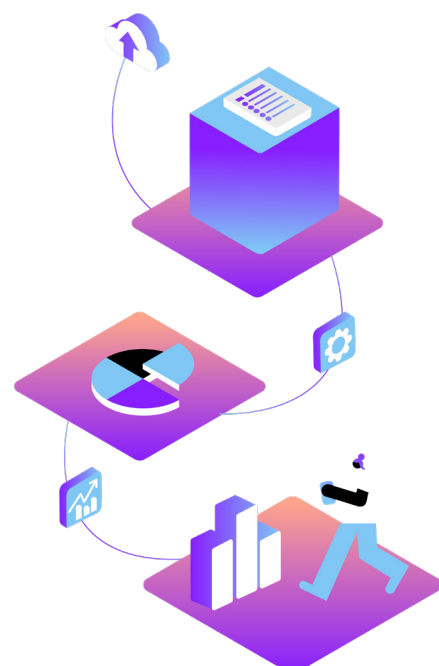
Get the Support You Need

- Channel sales manager assigned on day one
- Complete access to engineering, partner support, and on-the-ground field service teams
- Immediately multiply your sales power, expand expertise, and accelerate growth



Develop a Clear Strategic Plan

- Joint business plan sets the tone for your success, on your terms
- Combined UCaaS, CCaaS, and CPaaS solutions expand scope of deals
- Marketing resources and funds that drive successful execution



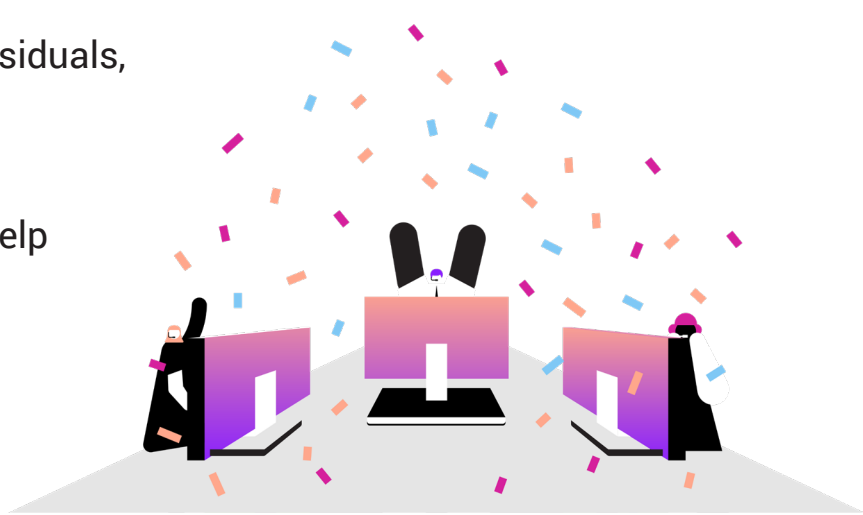
Turbocharge Growth

- Grow more, faster. Dedicated sales, field service, and engineering support on every deal
- Complete focus on demand generation, specialized programs, and the entire pipeline
- You focus on the customer, we take care of the rest



Enjoy Aggressive Commissions and Incentives

- Industry-leading SPIFFs, residuals, and bonus programs
- Competitive pricing and customization options to help close deals
- Deliver continued growth: Unlimited upside potential, with client service upsells



Dominate Your Market

- Ability to be more consultative with best-in-class UCaaS, CCaaS, and CPaaS solutions
- Expanded revenue and stickiness potential through multiple customer segments and markets
- Better market visibility, faster pipeline growth, improved lead conversions, and quicker revenue recognition



[Join the Vonage Partner Network](https://vonage.com/channel)