

PX360:

A holistic partnership experience



360° support you can count on from Vonage experts

PX360 is dedicated to helping you expand revenue while building customer satisfaction and loyalty.

How do we do it? With an all-in, 360° approach that includes first-class implementation and ongoing assistance from our solutions engineers throughout your Vonage journey.

How Partners Win with PX360

- Easy access to sales, engineering and support teams
- Live and on-demand training and certifications
- Fast and effective onboarding, installation and service
- Post-installation support that makes sure you—and your customers—get the most out of our solutions

The PX360 Approach




Step 1: Introduction to Vonage

Deliver a smooth onboarding; develop and host personalized training; continuously assess and validate partner needs



Step 2: Sales Engineering Support

Engage with technical contacts within Salesforce; provide educational demos in-person and remotely; build relationships with our technical counterparts



Step 3: Ongoing Follow-Up

Provide continuous partner support, resolve customer billing inquiries and offer porting assistance. Research commissions questions and assist with setup in the Vonage Partner Network program

Our support teams have your back throughout your entire Vonage journey—from discovery to installation—enabling growth and a superior customer experience. To learn more, please reach out to your **Vonage Channel Manager** today!

GET STARTED NOW