

Public Technical Identifiers (PTI) FY20 Financial Report

Nine Months Ending March 31, 2020

FINANCIAL HIGHLIGHTS – PTI OPERATIONS (UNAUDITED)

March 2020 Year to Date (9 months) Actuals vs. Budget

FY20 PTI Operations in Millions, USD	YTD 9 Months Through March 2020		Under/(Over) Budget		FY20 - 12 Months Budget	FY19 - 12 Months Actual
	YTD Actual	YTD Budget	Total	%		
FUNDING	\$6.5	\$7.4	\$0.8	11%	\$10.0	\$7.9
Personnel	\$3.6	\$4.4	\$0.8	19%	\$5.9	\$4.9
Travel & Meetings	\$0.2	\$0.4	\$0.2	53%	\$0.5	\$0.5
Professional Services	\$0.8	\$1.1	\$0.3	27%	\$1.5	\$1.2
Administration	\$1.7	\$0.9	(\$0.8)	-92%	\$1.2	\$0.9
Contingency	\$0.0	\$0.2	\$0.2	100%	\$0.5	\$0.0
Capital	\$0.2	\$0.1	(\$0.1)	-158%	\$0.1	\$0.3
Depreciation (a)	\$0.0	\$0.2	\$0.2	99%	\$0.3	\$0.1
TOTAL CASH EXPENSES	\$6.5	\$7.4	\$0.8	11%	\$10.0	\$7.9
EXCESS/(DEFICIT)	\$0.0	\$0.0	\$0.0	0%	\$0.0	\$0.0
Average Headcount	19.9	22.5	2.6	12%	22.5	21.0

(a) Depreciation is treated as a cash expense for PTI since it will be reimbursed to ICANN

PTI Operations has Funding and Cash Expenses lower than budget by \$0.8M.

PTI is funded by ICANN where ICANN subcontracts with PTI to perform the IANA Functions. Since Expenses are lower than budget, the Funding from ICANN is also lower by the same amount.

Expenses are lower than budget by \$0.8M driven by lower than planned Personnel, Travel & Meetings, and Professional Services, partially offset by higher than planned Administration and Capital expenses. Travel and Meetings expenses are lower than budget due to travel restrictions resulting from the Covid-19 pandemic.

Direct Dedicated expenses are lower than budget \$0.7M driven by lower personnel expenses due to the timing of hiring 2 open budgeted positions. In addition, contingency is under budget since no requests for usage of contingency have arisen. The lower expenses are partially offset by higher Capital expenses of (\$0.1M) due to the timing of the work on the RZMSv3 project.

Direct Shared expenses are (\$0.4M) over budget due to the timing of Engineering Administration expenses within ICANN org.

Shared Services expenses are \$0.6M under budget driven by lower Personnel headcount in ICANN org as well as decreased Travel and Meetings and Professional Services due to the Covid-19 pandemic.

FINANCIAL HIGHLIGHTS – IANA Services OPERATIONS (UNAUDITED)
March 2020 Year to Date (9 months) Actuals vs. Budget

FY20 IANA Services in Millions, USD	YTD 9 Months Through March 2020		Under/(Over) Budget		FY20 - 12 Months	FY19 - 12 Months
	YTD Actual	YTD Budget	Total	%	Budget	Actual
PTI Operations	\$6.5	\$7.4	\$0.8	11%	\$10.0	\$7.9
IANA Department - ICANN Funded (a)	\$0.4	\$0.5	\$0.1	23%	\$0.7	\$0.4
TOTAL	\$6.9	\$7.9	\$1.0	12%	\$10.7	\$8.3
Average Headcount	19.9	22.5	2.6	12%	22.5	21.0

(a) IANA Department Expense consists of the RZMA = Root Zone Maintainer Agreement and capital expense, both funded directly by ICANN Operations

Total IANA Services expense of \$6.9M is lower than budget of \$7.9M by \$1.0M. This favorability is attributed to a favorable variance for PTI Operations noted above. The ICANN-funded IANA expenses, representing costs for RZMA as well as allocation from the Policy and Registrant Services department, are lower than budget due to lower equipment replacement costs.

APPENDIX

FY20 PTI Operations by Cost Group – Year to Date March 2020 (9 months)

Direct Dedicated

FY20 PTI Operations in Millions, USD	YTD Actual Direct Dedicated	YTD Budget Direct Dedicated	Under/(Over) Budget	
			Direct Dedicated	
			Total	%
FUNDING	\$2.7	\$3.4	\$0.7	20.5%
Personnel	\$2.1	\$2.4	\$0.3	14.0%
Travel & Meetings	\$0.1	\$0.2	\$0.1	49.1%
Professional Services	\$0.2	\$0.4	\$0.1	34.5%
Administration	\$0.1	\$0.1	\$0.0	29.0%
Contingency	\$0.0	\$0.2	\$0.2	100.0%
Capital	\$0.2	\$0.1	(\$0.1)	-157.8%
Depreciation (a)	\$0.0	\$0.0	\$0.0	0.0%
TOTAL CASH EXPENSES	\$2.7	\$3.4	\$0.7	20.5%
EXCESS/(DEFICIT)	\$0.0	\$0.0	\$0.0	0.0%
Average Headcount	15.7	18.0	2.3	13.0%

(a) Depreciation is treated as a cash expense for PTI since it will be reimbursed to ICANN

Direct Shared

FY20 PTI Operations in Millions, USD	YTD Actual Direct Shared	YTD Budget Direct Shared	Under/(Over) Budget	
			Direct Shared	
			Total	%
FUNDING	\$2.1	\$1.6	(\$0.4)	-27.0%
Personnel	\$0.6	\$0.7	\$0.1	15.3%
Travel & Meetings	\$0.0	\$0.1	\$0.0	40.6%
Professional Services	\$0.4	\$0.2	(\$0.1)	-58.6%
Administration	\$1.1	\$0.5	(\$0.6)	-139.7%
Contingency	\$0.0	\$0.0	\$0.0	0.0%
Capital	\$0.0	\$0.0	\$0.0	0.0%
Depreciation (a)	\$0.0	\$0.2	\$0.2	99.1%
TOTAL CASH EXPENSES	\$2.1	\$1.6	(\$0.4)	-27.0%
EXCESS/(DEFICIT)	\$0.0	\$0.0	\$0.0	0.0%
Average Headcount	4.2	4.5	0.3	6.2%

(a) Depreciation is treated as a cash expense for PTI since it will be reimbursed to ICANN

Shared Services

FY20 PTI Operations in Millions, USD	YTD Actual Shared Services	YTD Budget Shared Services	Under/(Over) Budget	
			Shared Services	
			Total	%
FUNDING	\$1.7	\$2.3	\$0.6	25.1%
Personnel	\$0.9	\$1.3	\$0.4	30.1%
Travel & Meetings	\$0.0	\$0.1	\$0.1	68.7%
Professional Services	\$0.2	\$0.5	\$0.3	60.2%
Administration	\$0.6	\$0.4	(\$0.2)	-57.6%
Contingency	\$0.0	\$0.0	\$0.0	0.0%
Capital	\$0.0	\$0.0	\$0.0	0.0%
Depreciation (a)	\$0.0	\$0.0	\$0.0	0.0%
TOTAL CASH EXPENSES	\$1.7	\$2.3	\$0.6	25.1%
EXCESS/(DEFICIT)	\$0.0	\$0.0	\$0.0	0.0%
Average Headcount	0.0	0.0	0.0	0.0%

(a) Depreciation is treated as a cash expense for PTI since it will be reimbursed to ICANN

FY20 PTI Operations by Services – Year to Date March 2020 (9 months)

FY20 PTI Operations In Millions, USD	YTD Actuals			
	Names	Numbers	Protocol Parameters	FY20 Actuals
Direct costs / Dedicated resources	1.6	0.4	0.7	2.7
Direct costs / Shared resources	1.2	0.3	0.5	2.1
Support Services Allocations	1.0	0.3	0.4	1.7
Total	\$3.9	\$1.0	\$1.7	\$6.5

FY20 PTI Operations In Millions, USD	YTD Budget			
	Names	Numbers	Protocol Parameters	FY20 Budget
Direct costs / Dedicated resources	2.0	0.5	0.9	3.4
Direct costs / Shared resources	1.0	0.2	0.4	1.6
Support Services Allocations	1.4	0.3	0.6	2.3
Total	\$4.4	\$1.1	\$1.9	\$7.4

FY20 PTI Operations In Millions, USD	Under/(Over) Budget			
	Names	Numbers	Protocol Parameters	Total
Direct costs / Dedicated resources	0.4	0.1	0.2	0.7
Direct costs / Shared resources	(0.3)	(0.1)	(0.1)	(0.4)
Support Services Allocations	0.3	0.1	0.1	0.6
Total	\$0.5	\$0.1	\$0.2	\$0.8

FY20 PTI Operations In Millions, USD	FY20 Full Year Budget			
	Names	Numbers	Protocol Parameters	Total
Direct costs / Dedicated resources	2.7	0.7	1.2	4.6
Direct costs / Shared resources	1.4	0.3	0.5	2.2
Support Services Allocations	1.7	0.4	0.7	2.8
Total	\$5.8	\$1.6	\$2.7	\$10.0

FY20 PTI Budget – Full Year

FY20 PTI Budget in Millions, USD	PTI Services FY20 Budget	PTI Services FY19 Budget	Under/(Over) FY19 Budget	
			Total	%
FUNDING	\$10.0	\$10.0	(\$0.0)	-0.1%
Personnel	\$5.9	\$6.0	\$0.0	0.4%
Travel & Meetings	\$0.5	\$0.7	\$0.1	16.9%
Professional Services	\$1.5	\$1.1	(\$0.4)	-31.1%
Administration	\$1.2	\$1.3	\$0.1	7.4%
Contingency	\$0.5	\$0.5	\$0.0	0.0%
Capital	\$0.1	\$0.2	\$0.1	47.5%
Depreciation (a)	\$0.3	\$0.3	\$0.0	11.0%
TOTAL CASH EXPENSES	\$10.0	\$10.0	\$0.0	0.1%
EXCESS/(DEFICIT)	\$0.0	\$0.0	\$0.0	0.0%
Average Headcount (FTE) (b)	22.5	22.8	0.3	1.2%

(a) Depreciation is treated as a cash expense for PTI since it will be reimbursed to ICANN

(b) FTE: Full-time staff equivalent