

As the world's leading contract logistics provider, we create competitive advantage for our customers by delivering exceptional operational service and innovative solutions across the supply chain.

By placing your trust in the world's largest logistics company, you benefit from its financial stability, massive resources and buying power, heavy investment in supply chain technology and global reach. Wherever you need to operate, DHL will be there to provide globally standardized, cost-efficient, high-quality, innovative solutions.

Understanding, predicting and responding effectively to the trends and challenges facing your industry sector is vital to the success of your business. Growing consumerism, blurring sector boundaries, demanding emerging markets, and the increasing need for lean, risk-controlled approaches in complex marketplaces are today's major supply chain drivers. Our logistics experts, who focus on these sector market challenges, can help you develop strategies to meet both your current and future supply chain needs.

New technology plays an important part in improving operations, removing costs and improving customer service. With DHL you benefit from technology advances and investments as we constantly review, evaluate and adopt new technological solutions.

As a socially responsible company, you expect your providers to work responsibly too. At DHL we are committed to making a difference in people's lives. Our GoGreen initiatives help protect the planet and focus on making your operations more sustainable. Additionally, you can count on us to implement and uphold a 'Safety First' culture that will protect both your people and your brand.

# MARKET LEADER IN CONTRACT LOGISTICS

- Revenue DHL Supply Chain 2016: EUR 13.9 billion
- Present in more than 55 countries
- 1,400 warehouses & offices
- 11,700,000 m<sup>2</sup> of storage area
- More than 140,000 supply chain employees
- Deep expertise in major vertical markets including Automotive, Chemicals Consumer, Energy, Life Sciences & Healthcare, Retail, Technology
- DHL invests in trend research and solution development. To enable collaboration, the company brings together customers, research and academic institutions, industry partners and logistics experts
- Commitment to environmental and social issues is a fundamental part of our corporate strategy: Environmental protection (GoGreen), disaster management (GoHelp) and education (GoTeach)

#### FOR FURTHER INFORMATION

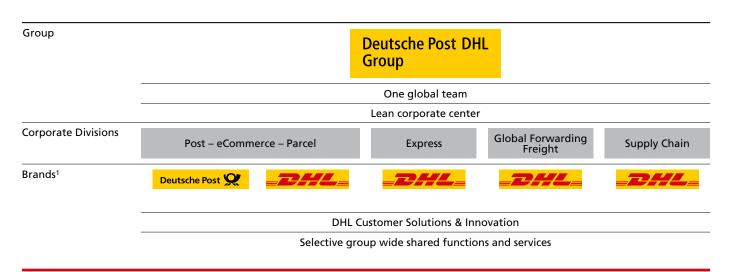
**Contact our supply chain experts:** supplychain@dhl.com dhl.com/supplychain

### **DHL SUPPLY CHAIN SOLUTIONS**

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Transport Solutions	Warehousing Solutions	Management Services	Integrated Solutions	Additional Services
DHL Managed Transport & Brokerage	DHL Warehousing	DHL Logistics Consulting	DHL Lead Logistics Partner	DHL Packaging Services
DHL Inbound Transport Operations	DHL Real Estate Solutions	DHL Inventory Financing Services	DHL Inbound to Manufacturing	DHL Pre-Sales Services
DHL Outbound Transport Operations		DHL Procurement Services	DHL Service Logistics	DHL In-plant Logistics
		DHL Recall Services	DHL Indirect Materials Management (MRO)	
		DHL Business Support Center	DHL Passenger Gateway Services	
			DHL Envirosolutions	
			DHL HealthConnect	
			DHL Clinical Trials	

DHL is the global market leader in the logistics industry with a global network of more than 220 countries and territories and around 350,000 employees. DHL is part of Deutsche Post DHL Group. The Group generated revenue of more than 57.3 billion euros in 2016.

### **DEUTSCHE POST DHL GROUP STRUCTURE**



<sup>1</sup> Further brands are part of the group's portfolio

## FACTS AND FIGURES DEUTSCHE POST DHL GROUP

- Exchange: DAX
- Ticker symbol: DPW
- Fiscal year end: December
- Revenue in 2016: more than EUR 57.3 billion
- Sector: Logistics
  - Modern postal system founded: 1490
  - Went public: 2000
  - CEO: Frank Appel

- Head Office: Bonn, Germany
- Employees: approx. 508,000
- Spans more than 220 countries and territories
- Managing more than 1 million customer contacts per hour