

CREDIT REPORT

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ORDER DETAILS

Order Details: Customer: COFACE CENTRAL EUROPE HOLDING AG

Order number: 5549978 Delivery speed: Immediate Language: English

COMPANY

FIRMA TESTOWA ABC-TEST SP. Z O.O.

Principal Address: ul. Nowa Testowa 1 04-190 Warszawa Mazowieckie Poland

Telephone: +48-22-0000001 Fax: +48-22-0000002 Email: ftabc-t@com.pl Web: www.ftabc-t.com.pl

Former company names

FT ABC J.S.Grzebieńczyk, M.T.Pokochalski Sp.J., valid since 01.01.2001 valid until 31.12.2002 ABC-TEST J.S.Grzebieńczyk, M.T.Pokochalski S.C., valid since 01.01.1997 valid until 31.12.2000

Former company addresses

Former Principal Address:

ul. Jubilerska 1 04-190 Warszawa Mazowieckie Poland

Former Principal Address:

ul. Kopernika 2 40-064 Katowice Śląskie

Poland

Telephone: +48-32-1238512, +48-32-5665547

Fax: +48-32-1238512 Email: ftabc-t123431@com.pl

Former Principal Address: Al. Jerozolimskie 159D 02-305 Warszawa Mazowieckie Poland

Telephone: +48-22-1232548, +48-22-8452312, +48-22-5241233

Fax: +48-22-1232548 Email: ftabc-t12341@com.pl

Former Principal Address:

ul. Grójecka 2F 02-301 Warszawa Mazowieckie Poland



Telephone: +48-22-1225685, +48-22-1288989, +48-0-601000000

Fax: +48-22-1225685 Email: ftabc-t1234@com.pl ICON number: 83784290 Easy number: 00006641235282 National ID: 1111111111 Statistic number: 00000000 VAT number: 1111111111

Status: Registration status: 01.01.2003 - Company has changed legal form

Activity status: 01.01.1997 - Active company

Date of Last Research: 23.11.2016

Date of Last Major

Update:

06.07.2017

CREDIT INFORMATION

Insolvency / Legal Events:

This report section contains important information about insolvency, preliminary, debt regulation and other

legal events and proceedings

22.10.2005 - Petition of bankruptcy has been filed by the debtor.

Court decision date: 22.10.2005 Court number: X GU 198/05

Court name: Sąd Rejonowy Warszawa

25.10.2005 - Bankruptcy revoked after appeal against the bankruptcy order.

Court decision date: 25.10.2005 Court number: X GU 198/08

Court name: Sąd Rejonowy Warszawa

Recommended Maximum EUR 2.500.000,00

Credit:

An amount of EUR 2.500.000 has been defined as the upper limit for a suppliers' credit. The Maximum Credit computed for the company in question would exceed this upper limit.

Maximum Credit is to be understood as the highest possible engagement for a supplier delivering goods or rendering services on open terms with an average of 60 days. The calculation is based on the assumption that, on the average, the company in question has 5 suppliers which deliver goods or render services at the same time.

Credit Assessment:

@rating score: 7 - Moderate risk

Insolvency / preliminary / debt regulation proceedings	Ver	y High F	Risk	Mediur Ri			L	ow Risl	ς.	
0	1	2	3	4	5	6	7	8	9	10

The Credit Assessment is expressed as an @rating score with values from 0 (Insolvency/preliminary/debt regulation proceedings) to 10 (excellent risk). The @rating score denominates the probability of default for the company within 12 months from the date the @rating score was set.

Payment Practices: Payments are made mostly according to terms

Further Assessment

Researched company is categorized as a big company.

Information: The company generated a turnover of EUR 24.348.693 in the year 31.03.2017.



Debt Collection

There was a debt collection action by Coface Poland Credit Management Services Sp. z o.o. against this

company.

Distribution of debt amounts

High level	Significant level	Medium level	Low level
100%	0%	0%	0%

High level of outstandings

0% 0% 100% court closed negative open closed positive

Case number: INK-L/1/062015/K00 Recieved date: 13.06.2017 Status: closed positive

Debts for Sale:

For 2016-01-14 the debts of the company have been registered for sale by Debt Exchanges checked by

Coface Poland Credit Management Services Sp. z o.o. Amount: PLN 48004,3

COMPANY DETAILS

Established: 1997

Registration: No. KRS 0000022345

01.01.2003

Sąd Rejonowy Warszawa, Poland

Mazowieckie

Registration status: 01.01.2003 - Company has changed legal form

Former Registration: No. KRS 0000001234

01.01.2001

Sąd Rejonowy Katowice, Poland

No. 1234, 1235 01.01.1997

Urząd Miasta Katowice, Poland

01.01.2003 **Legal Form:**

Limited Liability Company

Former Legal Form: General partnership valid since: 01.01.2001

Civil corporation valid since: 01.01.1997

Capital: Nominal capital: PLN 50.000,00 since 01.01.2004

> Number of Ordinary shares: 1.000 Value per share of Ordinary shares: PLN 50,00

> > Changed from: PLN 25.000,00 since 01.01.2003





Partners /	/ Shareholders:
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Full Name	Function	Address	Share equity capital
ABC-TEST-KLIENT Sp. z o.o. Registration: No. KRS 0000152489, 23.02.2003, Sąd Rejonowy Warszawa, Poland	Partner since 02.02.2004	ul. Zielona 12 01-950 Warszawa Poland	PLN 25.000,00
POKOCHALSKI Marcin Teodor	Partner since 10.02.2003		PLN 25.000,00
Loose Link Company Ltd	Shareholder		

Former Partners / Shareholders:

Full Name	Function	Address	Share equity capital
Przedsiębiorstwo Handlowo-Usługowe ABC-TEST 1 S.A. Registration: No. KRS 0000021212, 08.03.2007, Sąd Rejonowy Warszawa, Poland	Former Partner 01.01.2003 - 02.02.2004 (due to cancellation in Register of Companies (Companies' House))	ul. Poprzeczna 25 04-603 Warszawa Mazowieckie Poland	PLN 20.000,00
GRZEBIEŃCZYK Janina Sabina	Former Partner 01.01.2003 - 10.02.2003 (due to cancellation in Register of Companies (Companies' House))		PLN 5.000,00
GRZEBIEŃCZYK Janina Sabina	Former Associate 01.01.1997 - 31.12.2002 (due to change in legal form)		
POKOCHALSKI Marcin Teodor	Former Associate 01.01.1997 - 31.12.2002 (due to change in legal form)		

Management:

Full Name	Function	Address
GRZEBIEŃCZYK Janina Sabina	Managing director	
POKOCHALSKI Marcin Teodor since 10.02.2003	Chairman of the executive board	
NOWACZEWSKI Wacław Marian since 01.01.2009	Deputy chairman of the executive board	
SZEINDER Marek since 01.01.2009	Member of the executive board	
SŁOMKA Irena Martyna since 01.01.2009	Member of the executive board	

Former Management:

Full Name	Function	Address
GRZEBIEŃCZYK Janina Sabina 01.01.1997 - 31.12.2002 (due to change in legal form)	Former Managing director	
GRZEBIEŃCZYK Janina Sabina 01.01.2003 - 10.02.2003 (due to cancellation in Register of Companies (Companies' House))	Former Chairman of the executive board	
POKOCHALSKI Marcin Teodor 01.01.2003 - 10.02.2003 (due to change in position)	Former Deputy chairman of the executive board	
WYWRZESZCZAK Szymon 10.02.2003 - 02.02.2004 (due to cancellation in Register of Companies (Companies' House))	Former Member of the executive board	



Person functions in other companies:

Function Company

Other known functions of Słomka Irena Martyna

Chairman of the executive board ABC-TEST-KLIENT Sp. z o.o. (PL)

ICON number: 5028360

Other known functions of Grzebieńczyk Janina Sabina

Shareholder Przedsiębiorstwo Handlowo-Usługowe ABC-TEST 1 S.A. (PL)

ICON number: 5429440

Other known functions of Pokochalski Marcin Teodor

Member of the executive board ABC-TEST-KLIENT Sp. z o.o. (PL)

ICON number: 5028360

Shareholder Przedsiębiorstwo Handlowo-Usługowe ABC-TEST 1 S.A. (PL)

ICON number: 5429440

Former Member of the executive board Przedsiębiorstwo Handlowo-Usługowe ABC-TEST 1 S.A. (PL)

ICON number: 5429440

Other known functions of Nowaczewski Wacław Marian

Officer/Proxy ABC-TEST-KLIENT Sp. z o.o. (PL)

ICON number: 5028360

Other known functions of Szeinder Marek

Member of the supervisory board Przedsiębiorstwo Handlowo-Usługowe ABC-TEST 1 S.A. (PL)

ICON number: 5429440

This section also contains historical data.

Legal Representation: If more than one member of the executive board is nominated, the firm is represented by two members of the

executive board jointly or by one of them together with a joint signing clerk.

The firm is represented by the chairman of the board only.

Related Companies: affiliate

TEST1, Poland

KEY DATA ON OPERATIONS

Activity status: 01.01.1997 - Active company

Activities: NACE

main activity:

4640 Wholesale of household goods

4754 Retail sale of electrical household appliances in specialised stores

4770 Retail sale of other goods in specialised stores 4719 Other retail sale in non-specialised stores

Trade in household goods

NACE codes given are based on the most recent NACE Revision 2.

The company is active in the Coface sector 'Electrical equipments, Electronics and Information &

Telecommunication Technology'.

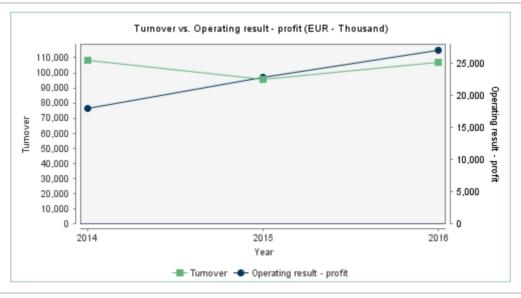
Key Data:

Amounts shown in Euro (EUR)

	01.01.2017 31.03.2017	2016	2015	2014
Turnover	24.348.693	106.996.513	95.658.188	108.099.570
Fixed assets	39.941.311	28.093.198	24.919.943	41.624.630
Equity capital	31.251.032	36.500.497	27.566.149	27.286.869
Liabilities	43.876.891	28.818.511	29.993.623	51.248.795
Profit after taxation	4.968.134	20.935.218	18.077.318	154.314
Operating result - profit	5.856.488	27.110.146	22.918.262	18.010.065

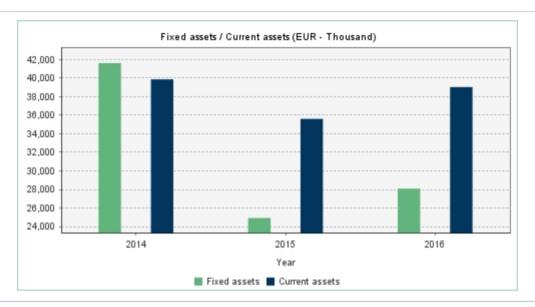
	01.01.2017 31.03.2017	2016	2015	2014
Return on assets (ROA)	0,06	0,31	0,30	0,00
Return on equity (ROE)	0,16	0,57	0,66	0,01

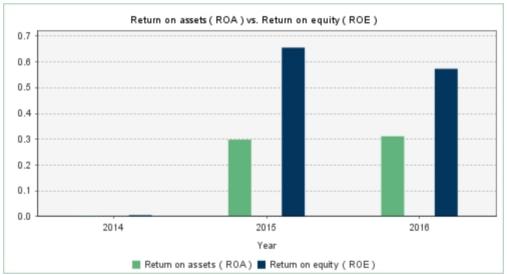
Return on assets (ROA) Return on equity (ROE) Net profit / Total assets Net profit / Shareholder equity







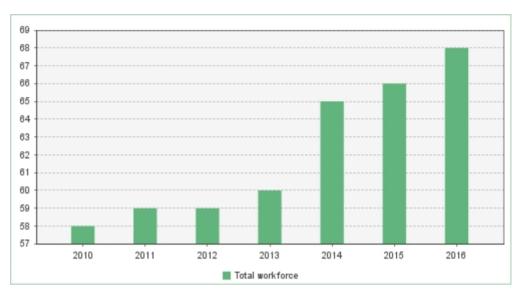






Workforce:





Motor Vehicles:

	2016	2015	2014
Number of lorries	owned: 6 leased: 5	leased: 7 owned: 6	owned: 6 leased: 5
Number of cars	owned: 5 leased: 4	owned: 5 leased: 2	owned: 4 leased: 2
Number of van	owned: 5	owned: 5	owned: 4
Number of forklift	leased: 5	leased: 2 owned: 1	leased: 2
Total number of vehicles	30	28	23

Imports:

2016

China, United States of America, Canada: 58% of turnover 26.04.2016

2015

Germany, Italy, France, Austria, Slovenia: 48% of turnover 20.10.2015

China, United States of America, Canada: 50% of turnover 14.07.2015

Europe, China, United States of America: 52% of turnover 02.04.2015

China, United States of America, Canada: 50% of turnover 26.01.2015

2014

Germany, Italy, France, Latvia, Lithuania, Denmark, Sweden: 46% of turnover 10.10.2014

2013

Germany, Italy, France, Latvia, Lithuania, Estonia, Denmark, Sweden: 40% of turnover 23.08.2013



Exports:

2016

Belarus, Russia, Latvia, Lithuania, Serbia, Montenegro, Slovakia, Czech Republic: 60% of

turnover 26.04.2016 2015

Germany, France, Austria, United States of America, Belgium: 38% of turnover

20.10.2015

Russia, Romania, Bulgaria, Slovakia: 45% of turnover

14.07.2015

Belarus, Russia, Latvia, Lithuania, Serbia, Montenegro, Slovakia, Czech Republic: 55% of

turnover 02.04.2015

Serbia, Czech Republic, Slovakia, Romania: 50% of

turnover 26.01.2015 2

Germany, France, Slovakia, Slovenia, Serbia, Norway: 28% of turnover 10.10.2014

2014

2013

Germany, France, Slovakia, Slovenia, Serbia, Estonia, Norway: 25% of turnover 23.08.2013

Major Customers:

ABC-TEST-KLIENT Sp. z o.o., Poland

Major Suppliers:

Przedsiębiorstwo Handlowo-Usługowe ABC-TEST 1 S.A., Poland

Branches and other addresses:

Branch:

Al. Jerozolimskie 157 02-305 Warszawa Mazowieckie Poland

Central warehouse: ul. Przybyszewskiego 97

93-126 Łódź Łódzkie Poland

Real Estate:

built upon

Address:

Al. Jerozolimskie 157 02-305 Warszawa Mazowieckie Poland

Size: 150 m2

Type of ownership: owned

There's no insight in real estate register in the frames of standard report.

Current place of business since is located in rented premises of 450 sq m.

FINANCIAL INFORMATION

Financials:

Amounts shown in Euro 01.01.2017 2016 2015 2014



	BALANCE SHEET				
	ASSETS				
Α.	FIXED ASSETS	39.941.311,33	28.093.197,90 +12,73%	24.919.943,01 -40,13%	41.624.629,69
I.	Intangible assets		5.953,87 -64,72%	16.878,31 +98,16%	8.517,58
1.	Other intangible assets		5.953,87 -64,72%	16.878,31 +98,16%	8.517,58
II.	Tangible fixed assets		27.288.592,62 +13,36%	24.073.017,00 -34,91%	36.983.801,53
1.	Tangible fixed assets (proper)		20.317.260,85	18.985.198,51 -39,96%	31.619.736,01
a)	Land (including right to perpetual usufruct)		919.408,43 +12,24%	819.161,26 -19,89%	1.022.518,73
b)	Buildings, premises, civil and water structures		8.049.536,11 +18,73%	6.779.533,19 -36,66%	10.702.818,46
c)	Technical equipment and machinery		11.079.609,14 +0,06%	11.072.432,16 -43,75%	19.684.143,11
d)	Vehicles		102.577,68 -1,21%	103.831,64 +47,80%	70.251,90
e)	Other tangible assets		166.129,48 -20,98%	210.240,26 +50,17%	140.003,81
2.	Assets under construction		6.575.891,49 +132,98%	2.822.551,00 -46,41%	5.266.651,49
3.	Advances for assets under construction		395.440,28 -82,54%	2.265.267,49 +2.225,40%	97.414,03
III.	Long-term receivables		160.476,85 -4,08%	167.308,01 +0,03%	167.256,05
1.	From related parties		160.476,85 -4,08%	167.308,01 +0,03%	167.256,05
IV.	Long-term prepayments		638.174,56 -3,71%	662.739,69 -85,16%	4.465.054,53
1.	Deferred tax assets		638.174,56 -3,71%	662.739,69 -85,16%	4.465.054,53
В.	CURRENT ASSETS	37.862.906,92	39.043.779,84 +9,64%	35.611.441,71 -10,69%	39.875.383,89
I.	Inventory	10.741.403,03	9.281.999,77 +4,42%	8.889.289,34 -13,62%	10.290.628,12
1.	Materials	3.166.895,92	5.854.743,31 +92,38%	3.043.284,82 +22,43%	2.485.811,09
2.	Semi-finished products and work in progress	5.148.097,20	1.300.299,07 -70,97%	4.479.802,12 -18,73%	5.512.435,21
3.	Finished products	2.426.409,90	2.125.141,16 +58,32%	1.342.344,20 -41,26%	2.285.113,02
4.	Advances for deliveries		1.816,22 -92,39%	23.858,20 +228,23%	7.268,79
II.	Short-term receivables	16.873.452,54	16.241.159,08 +5,03%	15.463.506,20 -14,58%	18.103.672,90
1.	Receivables from related parties	1.111.875,29	1.589.563,51 +1.693,93%	88.607,88 -93,66%	1.397.165,87
a)	Trade receivables	1.111.875,29	1.589.563,51 +1.693,93%	88.607,88 -93,66%	1.397.165,87
-	up to 12 months		1.589.563,51 +1.693,93%	88.607,88 -93,66%	1.397.165,87
2.	Receivables from other entities	15.761.577,26	14.651.595,58 -4,70%	15.374.898,32 -7,97%	16.706.507,03
a)	Trade receivables	13.224.667,58	10.670.437,78 -20,24%	13.377.920,44 +11,32%	12.017.544,67
-	maturing up to 12 months		10.670.437,78 -20,24%	13.377.920,44 +11,32%	12.017.544,67
b)	Receivables in respect of	2.525.676,30	3.906.051,48	1.937.425,35	4.644.299,25



1.	To related parties	233.149,93	288.274,77 -11,78%	326.750,38 +28,61%	254.053,54
	Long-term liabilities	5.469.967,90	6.227.240,25 -36,78%	9.850.437,35 +8,45%	9.082.829,39
	short-term	E 460 067 00	6 227 240 25	0.050.427.25	556.510,56
	Other provisions				556.510,56
ĺ			+3,54%	-75,24%	·
Í	short-term		+0,88% 102.220,46	-15,07% 98.727,35	398.673,01
a)	similar benefits long-term		+1,14% 928.576,05	-31,25% 920.435,66	1.083.698,54
2.	income tax Provision for pension and		- 7,44% 1.030.796,51	-8,10% 1.019.163,00	1.482.371,55
1.	Provision for deffered	872.535,53	-2,76% 787.172,90	- <mark>36,93%</mark> 850.474,87	925.468,17
I.	Provisions for liabilities	2.676.295,28	1.817.969,41	1.869.637,87	2.964.350,29
В.	LIABILITIES AND PROVISIONS FOR	46.553.186,61	30.636.480,85 -7,06%	32.965.235,26 -39,19%	54.213.144,99
III.	Net profit (loss)	4.968.133,88	20.935.218,42 +15,81%	18.077.317,80 +11.614,63%	154.314,00
II.	Supplementary capital		15.553.815,85 +64,12%	9.476.881,08 -65,06%	27.120.607,73
I.	Share capital		11.462,63 -4,08%	11.950,57 +0,03%	11.946,86
A.	EQUITY	31.251.031,64	36.500.496,90 +32,41%	27.566.149,46 +1,02%	27.286.868,59
	LIABILITIES		+10,91%	-25,73%	
	TOTAL ASSETS	77.804.218,25	-70,32% 67.136.977,75	+71,48% 60.531.384,72	81.500.013,58
IV	Short-term prepayments	234.983,95	+1.150,45% 26.474,05	-92,76% 89.200,61	52.018,86
_	other cash	11.726.000,12	+932,24% 2.065.199,45	+16,33% 165.156,91	2.281.700,33
- -	assets cash in hand and at bank	1.423.888,12	+1.024,06% 2.346.669,61	-84,16% 227.337,09	195.430,29
- -	originated loans Cash and other pacuniary	1.423.888,12	690.923,43 4.411.869,06	392.494,01	2.477.130,62
			-9,26%		0.010.010,20
-	shares other securities		2.767.311,78	928.718,47	3.049.573,20
b)	In other entities		3.458.235,21 +272,37%	928.718,47	3.049.573,20
-	originated loans		5.160.673,58 -47,60%	9.848.233,09 +70,68%	5.770.142,69
-	shares		463.369,10 +250,46%		132.217,51
a)	In related parties	8.589.179,28	5.624.042,68 -42,89%	9.848.233,09 +66,85%	5.902.360,20
1.	Short-term financial assets	10.013.067,40	13.494.146,94 +20,81%	11.169.445,57	11.429.064,01
III.	Short-term investments	10.013.067,40	13.494.146,94 +20,81%	11.169.445,57 -2,27%	11.429.064,01
d)	Receivables claimed at court		. 20, 12 /0	. 71,1170	2.461,05
c)	Other receivables		75.106,31 +26,12%	59.552,52 +41,11%	42.202,05
	tax, subsidy, customs, social security, and other benefits		+101,61%	-58,28%	



2.	To other entities	5.236.817,97	5.938.965,49 -37,64%	9.523.686,97 +7,87%	8.828.775,85
a)	Credits and loans	2.221.916,55	5.925.299,04 -37,78%	9.523.686,97 +208,43%	3.087.804,15
b)	Other financial liabilities		13.666,45 -99,76%		5.740.971,70
III.	Short-term liabilities	38.406.923,43	22.591.271,18 +12,15%	20.143.185,96 -52,23%	42.165.965,31
1.	To related parties	8.190.508,94	843.166,45 +155,46%	330.057,60 -97,42%	12.773.811,20
a)	Trade payables	627.235,21	818.032,02 +166,48%	306.982,13 -78,65%	1.437.998,13
-	up to 12 months		818.032,02 +166,48%	306.982,13 -78,65%	1.437.998,13
b)	Other liabilities		25.134,42 +8,92%	23.075,47 -99,80%	11.335.813,07
2.	To other entities	30.216.414,49	21.748.104,73 +10,11%	19.751.058,43 -32,80%	29.392.154,11
a)	Credits and loans	9.729.940,39	8.396.962,23 -11,99%	9.540.921,87 +38,23%	6.902.050,73
b)	Other financial liabilities		7.983,60 -99,94%		12.630.288,31
c)	Trade liabilities	6.904.172,40	9.560.193,94 +5,40%	9.070.209,40 +3,63%	8.752.639,58
-	maturing up to 12 months		9.560.193,94 +5,40%	9.070.209,40 +3,63%	8.752.639,58
d)	Received advances for delivieries		40.881,48 -34,12%	62.051,06 +2.213,20%	2.682,47
e)	Tax, customs, insurance and other libilities	638.010,09	3.356.980,61 +398,44%	673.494,19 +10,23%	610.989,92
f)	Payroll	457.129,76	344.637,60 -6,31%	367.839,69 -18,46%	451.138,77
g)	Other liabilities		40.465,27 +10,74%	36.542,22 -13,74%	42.364,33
3.	Special funds			62.069,93	
	Accruals	0,00	0,00	1.101.974,08	0,00
1.	Negative goodwill			1.099.463,90	
2.	Other accruals			2.510,18	
a)	short-term			2.510,18	
	TOTAL EQUITY AND LIABILITIES	77.804.218,25	67.136.977,75 +10,91%	60.531.384,72 -25,73%	81.500.013,58
	PROFIT & LOSS (CAL	CIII ATION VARIANT	n		
٨	NET REVENUE FROM	24.348.693,26	106.996.513,21	95.658.188,14	108.099.570,49
Α.	SALES OF PRODUCTS, GOODS AND MATERIALS	24.040.090,20	+11,85%	-11,51%	100.033.370,43
-	- including revenue from related parities		5.956.197,95 +920,11%	583.879,24 -93,70%	9.271.615,25
I.	Net revenue from sales of products	24.348.693,26	103.426.526,50 +8,33%	95.470.685,98 -8,42%	104.243.684,08
II.	Net revenue from sales of goods and materials		3.569.986,71 +1.803,97%	187.502,16 -95,14%	3.855.886,40
В.	Cost of products, goods and materials sold	15.337.001,38	74.554.465,17 +10,28%	67.605.108,70 -20,81%	85.370.806,24
-	- including revenue from related parities		5.082.022,99 +1.181,16%	396.673,80 -95,22%	8.306.044,15
I.	Manufacturing cost of		71.370.884,06	67.424.488,51	81.917.459,85
	products sold		+5,85%	-17,69%	
II.	products sold Value of goods and materials sold	15.337.001,38	+5,85% 3.183.581,11 +1.662,58%	-17,69% 180.620,18 -94,77%	3.453.346,39



C.	Gross profit /(loss)	9.011.691,88	32.442.048,04 +15,65%	28.053.079,44 +23,43%	22.728.764,25
D.	Selling costs	890.875,75	2.089.373,87 +42,26%	1.468.737,06 -31,03%	2.129.592,75
Ε.	General and administrative costs	2.432.370,47	3.185.888,20 -11,09%	3.583.203,24 +21,41%	2.951.334,48
F.	PROFIT /(LOSS) ON SALES	5.688.445,67	27.166.785,97 +18,11%	23.001.139,15 +30,33%	17.647.837,01
G.	Other operating income	298.716,19	1.239.557,69 +571,59%	184.571,78 -90,55%	1.953.673,38
I.	Gain on disposal of non-financial fixed assets			2.786,70	
II.	Subsidies			1.792,59	
III.	Other operating revenues	298.716,19	1.239.557,69 +588,67%	179.992,49 -90,79%	1.953.673,38
Н.	Other operating expenses	130.674,00	1.296.198,14 +384,65%	267.449,11 -83,19%	1.591.444,91
I.	Losses on disposal of non-financial fixed assets	1.375,52	1.007.773,55 +316,07%		242.210,64
II.	Revaluation of non-financial assets	229,25	145.633,87 +8,81%	133.848,36 -63,32%	364.940,27
III.	Other operating expenses	129.069,23	142.790,71 +6,88%	133.600,76 -86,43%	984.294,00
I.	OPERATING PROFIT/(LOSS)	5.856.487,85	27.110.145,52 +18,29%	22.918.261,81 +27,25%	18.010.065,48
J.	Financial income	33.012,38	838.884,20 +5,93%	791.946,66 +1,41%	780.901,31
I.	Dividend and profit sharing				72.309,17
-	 including from related parities 				72.309,17
II.	Interest income	32.095,37	497.429,06 +12,89%	440.612,63 -31,79%	645.977,54
-	- including from related parities		244.348,73 +826,16%	26.383,10 +568,77%	3.944,99
	Income of sales of financial assets		279.220,33 -9,27%	307.754,21	
	Other financial income	917,01	62.234,81 +42,81%	43.579,82 -30,40%	62.614,60
K.	Financial expenses	199.220,54	1.938.703,65 +44,36%	1.342.996,30 -92,76%	18.552.827,79
I.	Interest expenses	173.314,99	872.389,06 -5,55%	923.670,89 -24,64%	1.225.598,75
-	- including to related parities		33.866,63 +146,73%	13.726,21 -92,65%	186.862,67
II.	Revaluation of investments		625.518,98 +701,39%	78.054,55 +54,88%	50.397,29
III.	Other financial expenses	25.905,55	440.795,61 +29,16%	341.270,86 -98,02%	17.276.831,75
L.	Profit/(loss) on business activities	5.690.279,69	26.010.326,06 +16,29%	22.367.212,17 +9.292,50%	238.139,01
М.	Profit before tax	5.690.279,69	26.010.326,06 +16,29%	22.367.212,17 +9.292,50%	238.139,01
N.	Income tax	722.145,80	5.075.107,64 +18,30%	4.289.894,37 +5.017,68%	83.825,01
Ο.	NET PROFIT/(LOSS)	4.968.133,88	20.935.218,42 +15,81%	18.077.317,80 +11.614,63%	154.314,00



Approximate Exchange

Rates:

2016: 4,362 PLN = 1 EUR 2015: 4,1839 PLN = 1 EUR 2014: 4,1852 PLN = 1 EUR 2013: 4,1975 PLN = 1 EUR 2012: 4,185 PLN = 1 EUR 2016: 3,9431 PLN = 1 USD 2015: 3,7701 PLN = 1 USD 2014: 3,1551 PLN = 1 USD 2013: 3,1608 PLN = 1 USD 2012: 3,257 PLN = 1 USD

Financial data source:

31.03.2017: Financials in accordance with documents provided by the company

2016: Financials obtained from the company directly 2015: Financials obtained from the company directly 2014: Financials obtained from an official source

Date: 2012

Financials have been audited

Auditor: Jan Nowak

Company: AUDYT Test S.A., 02-358 Warszawa, ul. Grójecka 136

Date: 2013

Financials have been audited

Auditor: Jan Nowak

Company: AUDYT Test S.A., 02-358 Warszawa, ul. Grójecka 136

Date: 2014

Financials have been audited

Auditor: Jan Nowak

Company: AUDYT Test S.A., 02-358 Warszawa, ul. Grójecka 136

Date: 2015

The company is obliged by law to have its financial statements examined by an expert auditor.

Auditor: Jan Nowak

Company: AUDYT Test S.A., 02-358 Warszawa, ul. Grójecka 136

Book profit of 2015 will be assigned for:

- reserve capital
- dividends of shareholders
- social services fund

Book profit of 2014 will be assigned for:

- reserve capital
- dividends of shareholders
- investment fund
- social services fund

Book profit of 2013 will be assigned for:

- reserve capital
- dividends of shareholders
- investment fund
- social services fund

Book profit of 2012 will be assigned for:

- reserve capital
- dividends of shareholders

Bankers:

Bank Zachodni WBK S.A. - Account no. 00 1090 0000 0000 0000 0000 0000

O/ Warszawa

Ratios:





	01.01.2017 31.03.2017	2016	2015	2014
Quick ratio (QR)	0,70	1,32	1,32	0,70
Current ratio (CR)	0,99	1,73	1,77	0,95
Return on sales (ROS)	0,20	0,20	0,19	0,00
Return on assets (ROA)	0,06	0,31	0,30	0,00
Return on equity (ROE)	0,16	0,57	0,66	0,01
Cash ratio	0,04	0,20	0,02	0,06
Day's supply in inventory	39,70	31,66	33,92	34,75
Day's sales in receivables	62,37	55,40	59,00	61,13
Day's purchase in payables	141,96	77,07	76,86	142,37
Debt ratio	1,49	0,84	1,20	1,99
General debt ratio (%)	56,39	42,92	49,55	62,88
Long term debt ratio I (%)	17,50	17,06	35,73	33,29
Long term debt ratio II (%)	14,90	14,57	26,33	24,97
Long term liabilities in outside capital (%)	11,75	20,33	29,88	16,75
Net working capital	EUR -544.016,51	EUR 16.452.508,66	EUR 15.468.255,75	EUR -2.290.581,42
Net Working Capital Ratio (%)	-2,23	15,38	16,17	-2,12

Quick ratio (QR) (Current investments + Current receivables) / Current liabilities

Current ratio (CR) Current assets / Current liabilities

Return on sales (ROS) Net profit / Turnover Return on assets (ROA) Net profit / Total assets Return on equity (ROE) Net profit / Shareholder equity Cash ratio Cash / Current liabilities

Day's supply in inventory (Inventory / Turnover) * 365 days

Day's sales in receivables (Current receivables / Turnover) * 365 days (Current Liabilities / Turnover) * 365 days Day's purchase in payables

Debt ratio Outside capital / Equity capital

General debt ratio (%) ((Long-term liabilities + Current liabilities) / Total assets) * 100

Long term debt ratio I (%) (Long-term liabilities / Equity capital) * 100

Long term debt ratio II (%) ((Long-term liabilities / (Equity capital + Long-term liabilities)) * 100

Long term liabilities in outside

capital (%)

(Long-term liabilities / Outside capital) * 100

Net working capital (Current assets - Short-term liabilities)/1000 (in Thousands)

((Inventory + Short-term receivables + Liquid assets + Other assets)-(Short-term liabities + Short-term loans Net Working Capital Ratio (%)

+ Other liabilities)) / Total assets *100

More information describing the indicators presented in the report by Coface Poland can be found here.

Currency Conversion

Financial values have been converted to EUR.

Information: Find below the exchange rates used for the listed financial dates:

2014: 1 EUR = 4,19 PLN (yearly average rate 2014) 2015: 1 EUR = 4,18 PLN (yearly average rate 2015) 2016: 1 EUR = 4,36 PLN (yearly average rate 2016)

ADDITIONAL INFORMATION

Contact With Company: Name and surname: Marek Szeinder

Function: member of the board

Date: 26.04.2016

EN ISO 9001:2008 Certificates:



CODES AND DEFINITIONS

Credit Assessment

- 10 Excellent risk
- 9 Very low risk
- 8 Low risk
- 7 Moderate risk
- 6 Acceptable risk
- 5 Medium high risk
- 4 Significant risk
- 3 High risk
- 2 Very high risk of insolvency
- 1 Extremely high risk of insolvency
- 0 Insolvency/preliminary/debt regulation proceedings
- 99 Risk assessment currently not possible

Payment Practices

Payments are made very correctly. - According to our experiences payments are made regularly. - Payments are made mostly according to terms - No adverse payment incidents known at this time - According to the data available there have been temporary payment incidents in the past which have been resolved in due course. - Payments are made irregularly. - Payments are made slowly. - Payments are made very slowly. - Payments are extremely slow, constantly legal actions occur. - Payments stopped.

Distribution of debt amounts

High level > EUR 25000

Significant level > EUR 10000 & < EUR 25000

Medium level > EUR 500 & < EUR 10000

Low level < EUR 500

TERMS OF USE

The information and/or data provided are subject to the general terms and conditions or individual contract terms and may be used only for the purpose they have been requested for.

The credit reports are restricted in use to the Client, who is obliged to maintain the confidentiality of the information provided. None of the data may be published or shared with any third-party nor used in any legal proceedings. The Client uses the information provided at their own responsibility.

Coface Poland Credit Management Services Sp. z o.o. does not warrant the accuracy, completeness or reliability of any information sources used.

Thank you for using our services.

In case of any additional questions please contact our Customer Service Department:

Coface Poland Credit Management Services Sp.z o.o

Al. Jerozolimskie 142A PL 02-305 Warszawa Tel.: +48 22 4650070 Fax: +48 22 4650180

E-mail: customerservice@coface.com

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