



ETP GPB

Electronic Trading Platform

of Gazprombank

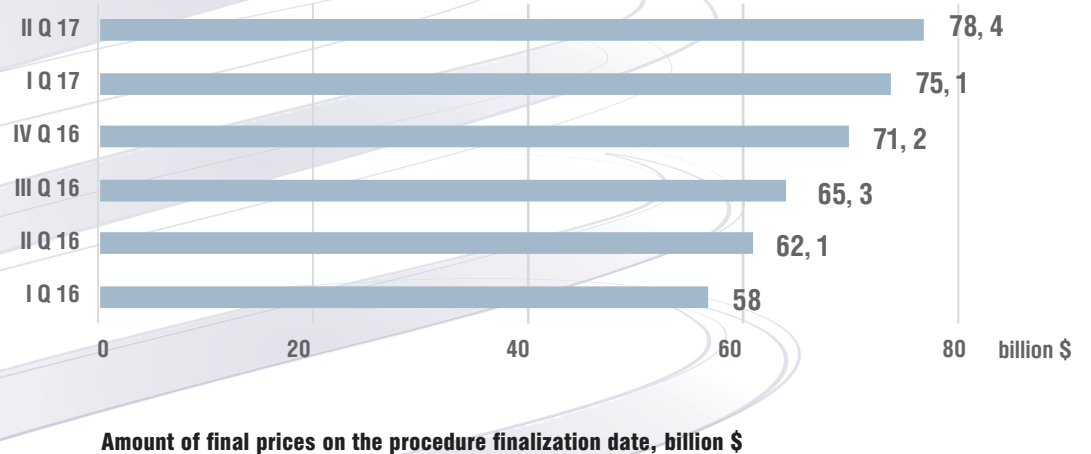


Electronic Trading
Platform of Gazprombank



ETP GPB (Electronic Trading Platform of Gazprombank) *is the steadily growing leader of electronic trading sector*

- 100% of the company belongs to one of the largest banks in the Russian Federation
- More than 2 thousand customers, leaders in different industries, conduct tenders in our system
- Over 146 thousand electronic tenders for the total amount over 78,4 billion dollars were carried out
- More than 200 thousand supplies all over the world expanded their sales markets and evaluated the effectiveness of ETP GPB
- The unique integrated service model for suppliers allows to achieve maximum efficiency





You can become the supplier of the largest Russian companies such as:





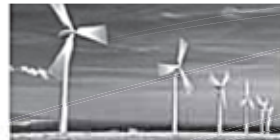
Industries



Engineering



Water resources and hydropower



New energy power generation



Fuel and energy complex



Construction of roads and bridges, transportation



Electric power industry



Chemical industry



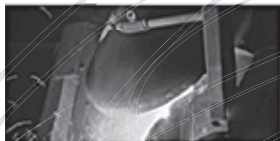
Processing of oil and natural gas



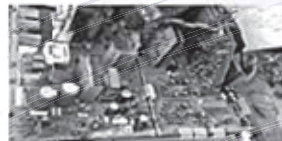
Agro-industrial complex



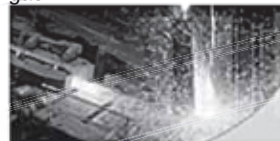
Construction and civil engineering



Metallurgy and Mining



Coal preparation industry



Iron and Steel industry



Cement and concrete industry



Airports



General Trade Area
Bidding on-line

ETP GPB unites different services together

Market analysis and personalized services

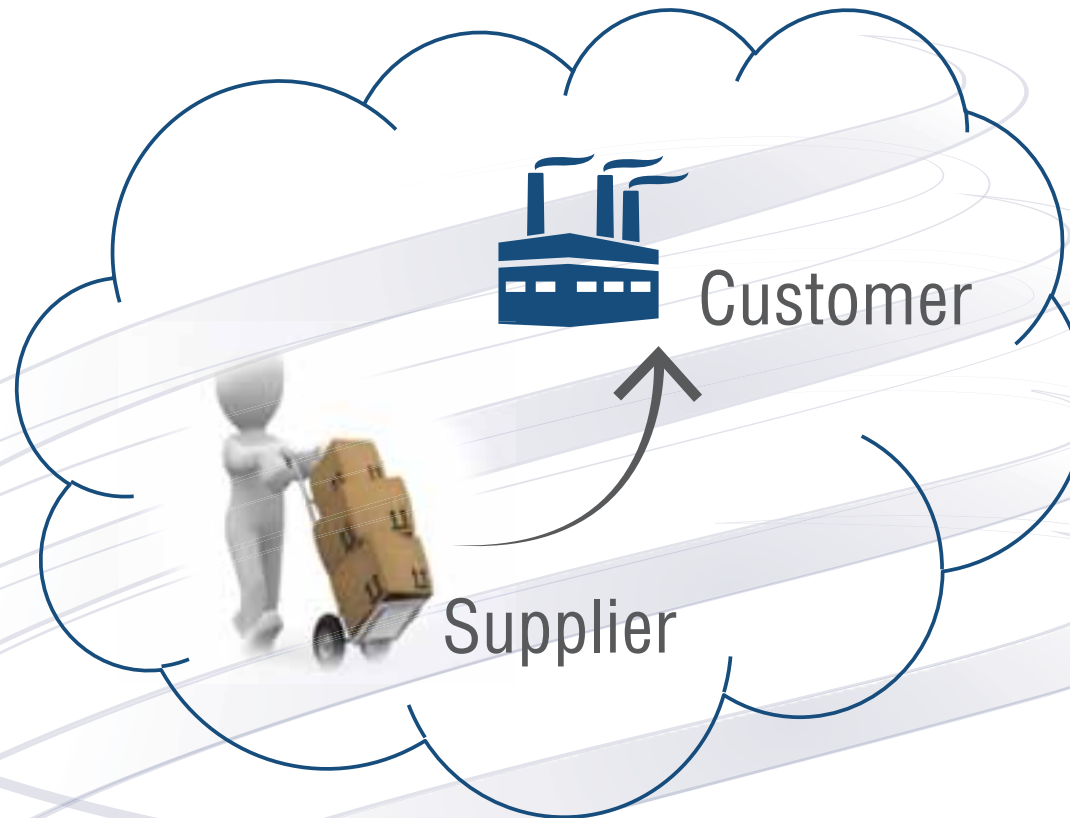
EDUCATIONAL MATERIALS:

- Theory in slides (technology of electronic procurement procedure)
- Practice in slides (ETP interfaces at all stages of the procurement procedure)

ADVICES: how to increase chances to win for an application of foreign companies

Consultations on the Russian legislation

International interface



Multilingual technical support
24/7

Personal manager. Support from the moment of registration in the system till the moment of applying for a procurement procedure

Training to work in the system of ETP GPB

Regular information about published procurement procedures in your industry

Translation of tender documentation

Free accreditation



Our specialists can provide professional support in all areas

PERSONAL MANAGER

Speaks different languages

Helps you with the registration

Does the market analysis

Assists you in the placement of tenders

Consultation and technical support is available at:

- direct phone call
- skype
- chat
- e-mail
- feedback form
- call back request (28 sec to get phone call back)



Opportunity to take part in trade process from anywhere in the world without leaving your office



Reduced costs for the document preparation



Equal rights for all suppliers of goods, works and services



Fair competition



Transparency of electronic trading for all participants



Increase in commodity market and business geography



5 simple steps to increase sales and market volumes



SIGN UP



ACTIVATION



FIND
TENDERS



PAYMENT



COMPETITION

**SIGN
CONTRACT!**



DOCUMENTS TRANSLATION

English: within 24 hours
Other languages: within 36 hours*

- certified technical and legal translation
- quick processing of all requests

* Price available upon request



ONLINE STORE FOR BUSINESS:

Sign up → Publish price list → Get orders



PERSONAL ASSISTANT:

A personal manager is assigned to you and helps you with any issues.

- participation
- registration and filing of documents
- information about new lots and offers



TRAINING (WEBINAR)

Our experts teach you how to participate and win tenders.

Each month. In English, of course!

ETP GPB's quality of services and expertise have independent Russian and international acknowledgment



«Silver Dagger»

Professional award in information security (FSS RF)

Market confirmation of the safety standard



Technological Innovation of the Year

"Innovation Time 2013". Nomination "Financial sector" (Ministry of Communications of RF)

Confirmation of the primacy among the banks on the electronic market



ISO 9001

International standards for company quality management system

Confirmation of the quality of services



Participant of ECCMA

Unique experience and status among Russian ETPs



200\$ or 180€	ONE	Single participation in selected tender.
850\$ or 750€	BASIC	<ol style="list-style-type: none"> 1. Participation in tenders without any restrictions for 3 months (for tenders with mark "Possible participation of foreign suppliers") 2. Personal manager 3. Tenders selection according to your industry 4. Notification about tenders
1500\$ or 1350€	STANDARD	<ol style="list-style-type: none"> 1. Participation in tenders without any restrictions for 6 months (for tenders with mark "Possible participation of foreign suppliers") 2. Personal manager 3. Tenders selection according to your industry 4. Notification about tenders 5. On-line training "Theory and Practice of Participation in Procurement Procedures on ETP GPB"
2000\$ or 1800€	PREMIUM	<ol style="list-style-type: none"> 1. Participation in tenders without any restrictions for 12 months (for tenders with mark "Possible participation of foreign suppliers") 2. Personal manager 3. Tenders selection according to your industry 4. Notification about tenders 5. On-line training "Theory and Practice of Participation in Procurement Procedures on ETP GPB" 6. Marketing research "Analysis of Competitors on Set Parameters"

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