

DELL EMC SERVICES FOR MICROSOFT ENVIRONMENTS

Achieve your business objectives with a team of Microsoft technology experts

ESSENTIALS

Dell EMC can help you gain the most from your Microsoft investments with our:

- Strategic and tactical services for every step of your journey
- Microsoft certified team of expert consultants
- Practical guidance for cost savings and functionality improvements
- Management services to free your resources from day-to-day operations

Business Challenge

What is your strategy for integrating Microsoft technologies into your cloud and data center architectures? How will you prepare your Active Directory environment for cloud initiatives? What are your plans for productivity improvements that empower workers to innovate faster and just get work done? Have you modernized your data platforms to take full advantage of the insights that big data initiatives can reveal?

Bridge the gap between existing technology, your IT team skillsets and your transformation initiatives by turning to a team of strategic consultants with deep knowledge of the Microsoft portfolio. Dell EMC® and Microsoft have an amazing relationship spanning over 30 years, with the most complete, complementary products and services.

From the edge to the core to the cloud, our consultants will partner with you to advise, plan, and execute your workforce, apps, infrastructure, and data transformations. We stay with you every step of the way, linking people, processes and technology to accelerate innovation and achieve optimal business outcomes.

Service Descriptions

Dell EMC offers a broad range of services for the Microsoft ecosystem to help you achieve your business objectives for modernizing your workforce, apps, infrastructure and data platforms with greater speed and less risk. We will help your organization plan and execute Microsoft platform upgrades, modernization and migration to the cloud. Whether you are looking to transition services to the cloud or deliver them via a hybrid model, Dell EMC will help you navigate the best path to achieve your business objectives with services tailored to your unique business needs.

Modernize Your Workplace and Increase Productivity. Dell EMC service experts will help you make the transition to Microsoft Windows 10 and cloud based Office 365 productivity apps with ease, empowering your workers to get work done in the office, at home or on the go.

- **Windows 10.** With improved productivity features, universal app capabilities for all devices, new security features and Windows-as-a-Service, it's no wonder organizations want to make the move to Windows 10. Now is the time to start planning your migration with regular support for Windows 7

ending on January 2020. Dell EMC provides an ecosystem of services to help your organization plan, prove out and deploy Windows 10 quickly and efficiently, including upgrading to the latest versions of Active Directory and System Center. We will help prepare your IT team for the continuous updates that are part of Windows 10-as-a-service, which requires a new approach to testing, validating and upgrading systems on a continuous basis. Dell EMC's security consultants will quickly evaluate your Windows environment in terms of the new Windows 10 features, user data, network, identity management, system management, OS security, malware and updates to secure end points. Our mobile productivity service accelerates time to value for business users - designed to help them take full advantage of Windows 10 mobile features.

- **Office 365.** The cloud productivity platform of choice, Office 365 allows your organization to innovate faster through dynamic team collaboration and communication with applications such as Exchange Online, SharePoint Online, Skype for Business, Teams, OneDrive and more—for access anywhere, anytime, on any device. Moving to Office 365 doesn't mean you have to abandon your on-premises Exchange, SharePoint and Skype solutions—many organizations are looking for a hybrid model to meet both technology and business objectives and we have consulting expertise with on-premises, cloud and hybrid configurations. Whether your organization is looking to reduce costs by consolidating disparate systems due to a merger, years of sprawl or looking to deliver productivity apps that empower employees to reach their full potential—Dell EMC services can help. We understand that when deploying a cloud-enabled business productivity environment such as Office 365, it's equally important to support it with flexible management services that provide day-to-day management and administration, which is why we offer a management service, freeing your IT team to focus on more strategic initiatives.

Accelerate App Innovation and Evolve Your Data Center. Dell EMC service experts can help your organization gain a competitive edge with cloud-based development platforms and the latest data center operating system, management stack, and directory service.

- **Azure and Azure Stack.** Moving to Azure can have a positive impact to your business, and our consulting services expertise will help you get there quickly, efficiently and with maximum impact. Whether your goals include becoming an ITaaS broker, delivering cloud native applications with a DevOps service structure, implementing PaaS, or app portability between Azure and Azure Stack, Dell EMC consultants can help.

If your transformation includes building or moving applications to Azure, the first step would be to determine which applications to move. Dell EMC will help by analyzing a pool of candidate applications. We will profile and rank them, uncover any dependencies and create a plan for moving, re-platforming, retiring or leaving them as is.

As part of any cloud adoption, you may want to create a service catalog and integrate the cloud with your existing environment such as a CMDB, RSA security, etc. Your processes, roles and skills may need to change, so we will help your organization make the changes needed to efficiently evolve, manage and run the platform. We offer services to integrate identity, access and systems management with both on-premises Microsoft applications and Azure Stack as well as public cloud applications in Azure or Office 365.

- **System Center, Windows Server and Active Directory.** Updating the infrastructure services that run your data center is not only necessary at EOL, but also desirable in terms of taking advantage of new features. Leveraging our application-centric approach, we will help you upgrade and consolidate your System Center, Windows Server and Active Directory environments for your cloud or hybrid environment. From upgrading and migrating to managing, we help you modernize your infrastructure services from end-user computing to backend data center, to operational management of all business applications and supporting infrastructure. Dell EMC's consulting services span Systems Center desktop automation and orchestration tools, Windows Server upgrades, as well as the consolidation and upgrade of your Active Directory environments.

Empower Your Employees, Engage Your Customers and Optimize Operations. Dell EMC service experts can help you break down silos and proactively guide employees and customers to achieve optimal outcomes with a range of consulting services to optimize Dynamics 365 for your unique business requirements.

- **Dynamics 365.** Transform into a more dynamic business with a powerful end-to-end solution that provides a holistic view to each user. Dell EMC is your one-stop shop for Dynamics 365 for Finance and Operations, and Dynamics for Sales with our ability to provide the hardware, software, services and support you need for

your business initiatives. Our service experts can integrate your Dynamics solution with other strategic Microsoft technologies such as Office 365, SharePoint, and Skype for Business. Utilizing Windows 10 and SQL Server, Dynamics 365 provides mobile capabilities and advanced analytics. Our cross functional teams have developed Dynamics solutions for businesses across all industries to create modern, productive and engaging user experiences. Leveraging both traditional and agile delivery capabilities, we will tailor a Dynamics solution to address your unique expectations, empowering you to ensure all users have access to all the data they need to be successful in their jobs.

Modernize Your Data Platform and Reveal Business Insights to Make Better Decisions Faster. Dell EMC can help you put data-driven decisions into the heart of your business, with consulting services for SQL Server-based platform implementations, data modernization, business intelligence and analytics.

- **SQL Server.** Often there are compelling events that drive modernization of your databases. Whether due to product retirements or newer versions of applications offering better encryption, faster database operations, or the ability to stretch to the cloud—Dell EMC services can help. Our expertise with Microsoft technologies will help you achieve your data modernization objectives so you can make intelligent decisions and innovate faster. Our consulting services based on Microsoft SQL Server offer planning, design and implementation of resilient data architectures both on-premises and in the cloud. We will help you modernize your data landscape to improve the quality of data delivered to stakeholders by distributing workloads in a cost efficient manner. Platform upgrades and consolidations can lower the total cost of ownership, while efficiently delivering data into the hands of stakeholders.
- **Power BI.** Big data powers new possibilities. Dell EMC can help you transform your data into interactive visualizations with consulting services for Power BI, the cloud-based business analytics service. Our consulting service experts will help your organization harness a wealth of business intelligence, to gain immediate insights and drive innovation for creating a competitive advantage. We offer a complete ecosystem of services that enable your organization to implement business intelligence and create insightful analytics for on-premises, public cloud, or hybrid solutions.

Microsoft Partnership

Dell EMC has a long history of working with Microsoft and is a proven, award-winning Microsoft partner. We leverage our expertise in applications, infrastructure, apps, and Microsoft technologies to optimize your environment for your unique business needs.

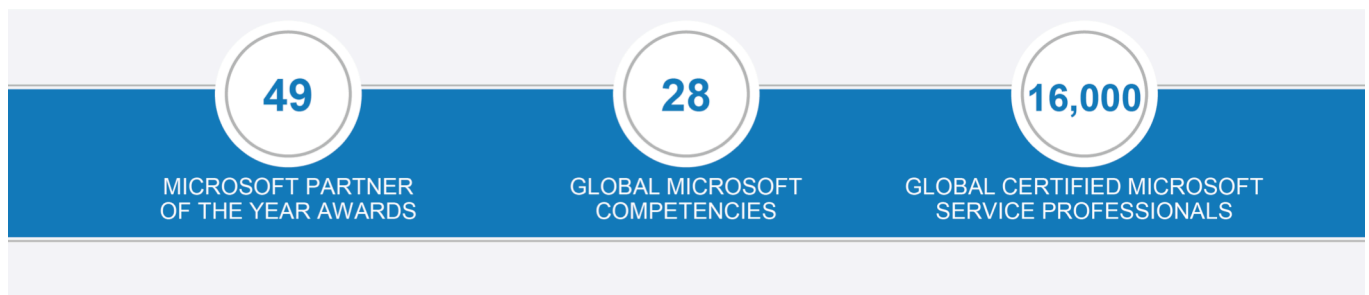


Figure 1. Dell EMC partner awards and certifications.

Summary of Benefits

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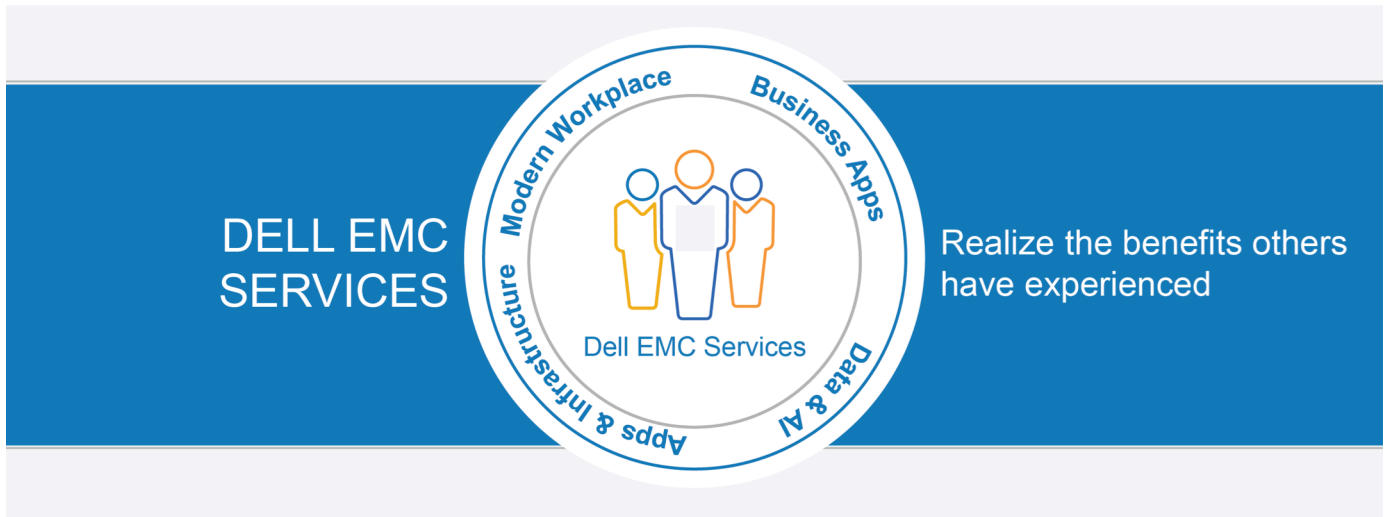


Figure 2. Dell EMC your servicer provider for Microsoft environments.

Dell EMC will help you realize your strategy—defining business requirements, designing architectures, and implementing solutions. Whether you want to move from a physical to a virtual environment, adopt new cloud strategies, transition to new versions of Microsoft products, or consolidate other technologies onto Microsoft platforms, our services will help you optimize your investments in Microsoft technology.

Our holistic approach helps you minimize business disruption, and our proven methodology ensures predictable outcomes that maximize productivity during periods of technology change.



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